

Energy Performance Contract

RFP 2017-022

Questions to be submitted by October 17.

Proposals due October 31, 2017.

The following questions were submitted with regards to RFP 2017-022.

1. The site visit on October 3rd has no specific start time, is there one in mind?

Answer: The site visit will take place on October 3rd at 9:00 AM at Nassau University Medical Center in the "G" Building conference room. Refer to the notice on the website with directions to the "G" building.

2. Can we obtain the Gas/Electric energy bills including water for the last 24 months for all locations?

Answer: This information will be made available and information on how to obtain it will be posted on the website.

3. Can we obtain mechanical/electrical drawings for review prior to the site visit?

Answer: This information will be made available and information on how to obtain it will be posted on the website.

4. In addition to the October 3rd site visit, will additional site visits be permitted to allow respondents to thoroughly audit the facilities included in the RFP?

Answer: No. This will be the only site visit.

5. Please clarify occupancy and access to facility spaces?

Answer: A schedule of facilities (including occupancy information) will be made available and information on how to obtain it will be posted on the website.

6. The current RFP due date is October 31. Will NHCC consider granting respondents an extension?

Answer: If NHCC feels the submission date should be extended due to the availability of materials or other issues identified at the site visit, the extension will be posted on the website. At this time, the submission date is October 31, 2017.

7. Page 5 of the RFP states: *“Proposals should include financing provided directly by the ESCO. All guarantees shall be first party guarantees with the ECSSO as first party. Proposers must demonstrate how the project proposed is guaranteed. NHCC WILL ONLY CONSIDER CONTRACT PROPOSALS BASED ON A FIRST PARTY GUARANTEED SAVINGS AGREEMENT. THE FIRM PROPOSING ANY GUARANTEED SAVINGS MUST DIRECTLY MAINTAIN GUARANTEED LIABILITY. NO THIRD PARTY GUARANTEES WILL BE ACCEPTED. NHCC further reserves the right to finance and/or refinance any energy performance contract, in part or in whole, as may be in the best interest of NHCC to obtain the lowest cost possible. Such determination shall be at the sole discretion of NHCC.”* Would NHCC consider 3rd party financing with a guarantee of savings?

Answer: No.

8. The RFP states that copies of fuel, electric oil or utility bills as need will be provided at the time of the pre-proposal site visit or shortly thereafter. Will NHCC also supply a copy of the preliminary audit, drawings and as built on controls? How is access to such documentation going to be handled?

Answer: There is no preliminary audit. Drawings will be made available and information on how to obtain it will be posted on the website.

9. Can we have clarification on whether or not only individual ECMs with under an 18 year ROI will be considered or is the 18 year ROI for the project as a whole?

Answer: Proposers may propose individual projects with an ROI longer than 18 years. NHCC will determine whether or not to consider such projects as part of the total energy services contract.