

RESPONSES TO RECEIVED QUESTIONS ON RFP 2016-022

How many years has Nassau Health Care Corporation been self-insured?

NHCC has been self-insured since our separation from Nassau County in 1999.

What is the number of covered employees that would be under this contract?

NHCC has approximately 3600 employees.

What is your current gross payroll for those covered employees?

NHCC payroll is in the \$210,000,000 - \$215,000,000 range.

How does NHCC currently report claims to the TPA?

NHCC utilizes an electronic incident reporting system. Claims are reported to our TPA via email in a .pdf file.

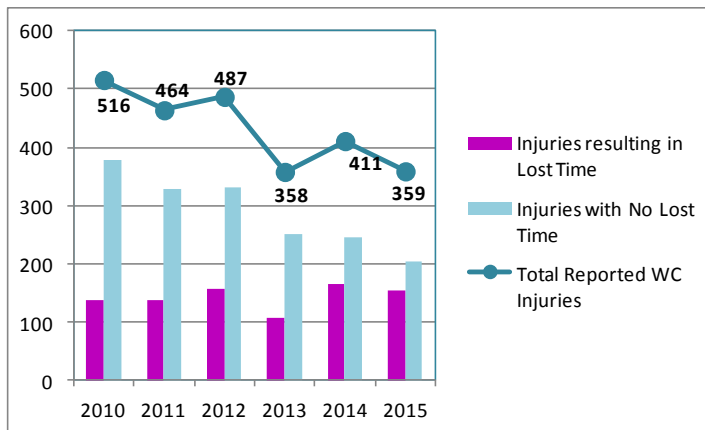
Does NHCC refer nurse case management to the TPA or outsourced resources? If so, for which services (early intervention, telephonic, field, catastrophic case management, etc.) and approximately how many referrals per year?

Our Current TPA handles bill review, bill audit, nurse case management for complicated cases/issues. Nurse case management is involved in approximately 50 cases each year.

How many users will NHCC authorize to have access to the claim system?

We require a minimum of four users.

Please provide the last 5 years of claims broken down by claim type.



Please note: Claim counts are as of Year End, late reports are not included.

Please provide a loss run.

We can only provide this information in summary, as below.

2015				
	Reserve	Paid	Incurred	# Reported Claims*
Indemnity	\$ 1,134,192.96	\$ 890,937.11	\$ 2,025,130.07	333
Medical	\$ 261,538.92	\$ 583,257.60	\$ 844,796.52	
All Other	\$ 254,765.21	\$ 52,659.66	\$ 307,424.87	

2014				
	Reserve	Paid	Incurred	# Reported Claims*
Indemnity	\$ 512,902.81	\$ 1,130,738.36	\$ 1,643,641.17	314
Medical	\$ 176,980.06	\$ 679,984.18	\$ 856,964.24	
All Other	\$ 127,641.69	\$ 80,601.24	\$ 208,242.93	

2013				
	Reserve	Paid	Incurred	# Reported Claims*
Indemnity	\$ 883,096.43	\$ 1,202,996.51	\$ 2,086,092.94	340
Medical	\$ 62,740.61	\$ 1,006,937.62	\$ 1,069,678.23	
All Other	\$ 115,408.64	\$ 129,369.06	\$ 3,155,771.17	

2012				
	Reserve	Paid	Incurred	# Reported Claims*
Indemnity	\$ 1,764,372.41	\$ 2,879,381.83	\$ 4,643,754.24	508
Medical	\$ 303,694.15	\$ 1,467,122.95	\$ 1,770,817.10	
All Other	\$ 161,984.35	\$ 252,589.18	\$ 414,573.53	

2011				
	Reserve	Paid	Incurred	# Reported Claims*
Indemnity	\$ 953,961.65	\$ 2,842,579.18	\$ 3,796,540.83	516
Medical	\$ 254,740.46	\$ 1,155,743.00	\$ 1,410,483.46	
All Other	\$ 103,501.53	\$ 159,620.76	\$ 263,122.29	

2010				
	Reserve	Paid	Incurred	# Reported Claims*
Indemnity	\$ 383,497.88	\$ 1,789,461.75	\$ 2,172,959.63	489
Medical	\$ 107,803.76	\$ 1,330,183.24	\$ 1,437,987.00	
All Other	\$ 70,933.77	\$ 152,161.09	\$ 223,094.86	

*Information only claims (i.e. no medical treatment) are not included

Please provide a summaries of:

a. Number of medical bills

Between 8500 – 9000 bills/year

b. Billed Charges

\$4,828,099.73 (2015)

c. Medical Bill Reductions

In 2015 NHCC had net savings of 57.2% on Medical Bills.

Does NHCC utilize any of its own facilities, services, prescription drugs, or an employee health department for injured employees?

Employees may be seen in Employee Health Services or in the NUMC Emergency Department. These visits are billed. Some employees opt to use NUMC medical services.

Will the NHCC please allow a minimum of 7 business days after answers are released for submission of the proposal to enable proposers to modify or adjust the proposals to submit thoughtful proposals?

We will respond as quickly and accurately as possible.

Whether companies from Outside USA can apply for this?

All companies are welcome to respond; however, knowledge of US, NY, and local county laws and regulations is necessary to meet our requirements.

Whether we need to come over there for meetings?

Face to face quarterly claim reviews have, in our experience, been beneficial in collaboratively overseeing complex cases.

Can we perform the tasks (related to RFP) outside USA?

It is necessary for TPA staff to be available during standard Eastern USA time zone business hours.

Can we submit the proposals via email?

Proposals must be submitted in the manner described in the RFP.

Will NHCC consider alternative language or terms to the proposed standard clauses set forth in Schedule B of the RFP?

To be discussed during selection and negotiation.

Please note:

- No further questions or requests for information will be accepted in connection with this RFP.
- Questions outside the scope of those answered may require a FOIL request.