

MINUTES OF THE PUBLIC SESSION OF THE NUHEALTH BOARD OF DIRECTORS' MEETING
HELD ON JUNE 14, 2011

Directors Present

* Craig Vincent Rizzo, Esq., Chair
Stephen A. Antaki, CPA
Stephen H. Ashinoff, OD
*Richard A. Bianculli
Joseph Capobianco, Esq.
*Steven Cohn, Esq.
*Lawrence E. Elovich, Esq.
*Neal S. Kaplan, Esq.
Jemma Marie-Hanson, RN
*John T. McCann, PhD
*George W. Miner, MD, MBA
Asif M. Rehman, MD
*Frank J. Saracino, EdD
*David J. Sussman, MD

Non-Voting Directors Present

Arthur A. Gianelli, President/CEO
Louisa Mae Fennell
Tierre Jeanne-Porter, Esq.

Hospital Administration

Larry I. Slatky, EVP Operations
Richard Perrotti, Acting EVP/CFO
Reginald Bullock, Esq., General Counsel
Robert S. Heatley, EVP for Business Development and Ambulatory Services
Kathy Skarka, EVP for Patient Care Services
Steven J. Walerstein, MD, FACP, EVP Medical Affairs
Maureen Roarty, VP, Human Resources
Joan A. Soffel, Assistant to the Board/CEO

Not Present

*Greg-Patric Martello, Esq.

*Executive Committee Members

1. Craig Vincent Rizzo, Chair, Board of Directors of the Nassau Health Care Corporation, noted the presence of a quorum. The meeting was opened at 9:10 a.m.
2. **Adoption of Minutes**. Upon a motion made and duly seconded, the May 2, 2011 minutes of the Board of Directors, Executive Committees of May 18, 2011 and May 24, 2011 meetings were unanimously approved. The following resolutions were passed at those meetings.

Upon a motion made, duly seconded and unanimously approved, the Executive Committee of the Board of Directors adopted the attached Resolution Approving Finance Committee Recommendations (dated May 18, 2011), as set forth in the attached with the exception of Barnett Edelstein (Mr. Rizzo abstained) and South Ocean Care (Dr. Sussman abstained). Master Resolution M-077-2011.

Mr. Cohn made a motion, duly seconded and adopted, with two opposed (Greg-Patric Martello and George Miner) to hire outside counsel for the Board. Resolution No. 079-2011.

A motion was made, duly seconded and unanimously adopted to suspend the 2004/2005 hiring authority resolutions pending retention of the Board attorney for review and analysis and further action by the Board; and that no future employment contracts be issued by the CEO without approval of the Board and directed the CEO to obtain salary recommendations and boiler plate contracts to be approved upon retention of the Board attorney and Board ratification. Resolution No. 080-2011

3. **Report of the Chairman**. Mr. Rizzo, Chair of the Board of Directors, reported that great things are happening at the hospital such as the opening of the new Emergency Department. Yesterday, the Corporation held its annual Golf Outing, headed by John O'Connell and Paul Tonna. The day and evening were a success and he thanked all involved in the Foundation for arranging the event.

Mr. Rizzo also reported that General Counsel, Reginald Bullock, will be leaving NUMC and going to North Shore/LIJ and wished him luck. A farewell party will be held on Wednesday at Potter's Pub at 5:00 p.m.

4. **Report of the President/CEO.** Mr. Gianelli reported that the ER opened with great fanfare. It appears that things are running smoothly for the most part and administration will see if there is increase in visit loggings due to the opening and advertising on TV. The team that worked on the ER, especially Michael Ade in particular, with the ER team, nursing and information technology went above and beyond to get this done.

Finance statements through April 2011 have shown that NuHealth has had the largest increase in admitting volume of any other hospital on Long Island, reflected in our revenue. Unfortunately, the expense side is higher than budgeted. Through the American Investment Recovery Act stimulus program, funding will be available for IT if it reaches the goal of electronic medical records and meaningful use by the fourth quarter. A pension down payment of \$10 million was made; the rest of the payment will be made by the fourth quarter 2011. Presently administration is evaluating a bank deal giving the Corporation a short line of credit to support the federal draw down in October. Mr. Gianelli is also pursuing legislation for Certified Public Expenditures as a mechanism for drawing down funds from the Federal Government for losses in Medicaid and self-pay visits. Senator Hannon will introduce the legislation to the Senate and Senator Lavine will introduce it to the Assembly. There was some reservation because some would like the legislation to go through the Medicaid Redesign Team process, administration should know within a week, when the sessions end.

The modernization program is continuing, working on the ICU project driven by Dr. Ashinoff. Work is ongoing on the parking solution. The garage closes on July 1, 2011. The garage has been in disrepair and the amount required to sustain it is beyond the Corporation's resources. In Phase I, stackers are being erected on campus. It is a complicated process including redirection of traffic. Other parking areas are being made available as a temporary solution. The second phase will involve surface parking after buildings are demolished and the third phase involves a vendor who would build and operate the parking garage. Mr. Gianelli is confident that Mr. Slatky will do everything possible to make this a smooth transition.

Mr. Gianelli noted that this is Mr. Bullock's last Board meeting. Mr. Gianelli has been in business for 16 years and has been very fortunate to have tremendous counsel during those years to support him. Some people want counsel out of the room, he prefers counsel in the room to prevent any problems before they happen. By far, Mr. Bullock has been the best and he wished him well in his endeavor.

5. **Report of the Medical Professional Affairs Committee and Medical Director.** Dr. Miner reported that the Medical and Professional Affairs Committee met. A quorum was met, and the Committee approved all credentialing. In the next few months they will be reviewing performance improvements. Dr. Walerstein thanked Mr. Martello for representing the Board at the graduation on June 2, 2011. The NuHealth stroke program was recognized by the American Heart Association/American Stroke Association's "Get with the Guidelines Stroke Gold Plus Quality Achievement Award". Also the Department of Neurology received a Certificate of Appreciation from the Center for Disease Control and Prevention.
6. **Report of the Finance Committee.** Mr. Elovich reported that the committee held a meeting on May 18, 2011 to review contracts. If there are any questions regarding specific contracts, they will be discussed in Executive Session. **Upon a motion made, duly seconded and unanimously approved, the Board of Directors unanimously adopted**

the Resolution Approving Finance Committee Recommendations, dated May 18, 2011 as set forth in the attached. Master Resolutions M-077-2011.

Mr. Elovich noted that he has been on the Board for ten years and has worked with a number of general counsel including Sharon Popper and Reginald Bullock. Mr. Bullock did a great job and he wished him well. Mr. Bullock received a round of applause.

7. **Report of the Ambulatory Care, Managed Care and Community Physician Committee.** Dr. Sussman, Chair of the committee, reported that visits are up in the first quarter and they are getting a handle on the actual cost per visit. As they go forward, they will tour the facilities. They spoke about ways of increasing visits with more transportation provided and fee for service changes for the needy population.
8. **Report of the Extended Care and Assisted Living Facility Committee.** Mr. Saracino, Chair of the committee, reported that last month administration did not have full knowledge of rebasing that was going to affect our end product. Now that they have the information, a meeting will be scheduled.
9. **Report of the Facilities and Real Estate Development Committee.** Mr. Bianculli, Chair of the committee, reported that the committee met on May 25, 2011 and discussed much of what Mr. Gianelli reported earlier. They are awaiting temporary signage that has been ordered. The signs should be going up within the next two weeks. The traffic flow will also change on campus—going one way as opposed to two-way traffic.
10. **Report of the Legal, Audit and Governance Committee.** Stephen Antaki, CPA, Chair of the committee, reported that the committee met on May 12, 2011 and reviewed the audit reports from Ernst and Young; there was nothing of note to bring to the Board's attention. Mr. Antaki will schedule a follow up meeting to discuss the next steps regarding the County audit.
11. **Other Business.** None.
12. **Public session.** Mr. Rizzo opened the meeting for public comment. Mr. Cordozzo questioned parking by the new emergency room. Mr. Gianelli said that they are monitoring the traffic pattern and are working on increasing the bay area for ambulances. Mr. Cordozzo also suggested wheelchair ramps and curb cuts. Mr. Ade said they are already working on that.
13. **Adjournment**

Upon a motion, duly made and unanimously approved, the meeting was adjourned at 9:35 a.m. to Executive Session to discuss governance, performance improvement, collective bargaining, personnel matters, contract negotiations and litigation.
14. **Report from Executive Session.** Upon return to Public Session, the Board reported that the following actions were taken:

***Rama Raju, MD.** [Multi-year contract]. **Upon a motion made, seconded and unanimously approved, the Board of Directors approved a contract with Rama Raju, MD. Dr. Raju is currently providing physician services at NUMC for the Dept. of Psychiatry and at A. Holly Patterson. The community physician will provide supplemental physician coverage for the Hospitalist Program. The group will alternate with other groups of community physicians every third day as required by patient volume to provide necessary coverage for the Hospitalist program in an**


amount not to exceed \$4,000/week or \$208,000/year for the term of one year.
Resolution No. 081-2011.

***Aslam & Hamid MD.** Upon a motion made, seconded and unanimously approved, the Board of Directors approved a contract with Aslam & Hamid, MD, subject to Dr. Walerstein's investigation and/or discussion with Dr. Rehman. The community physician to provide supplemental physician coverage for the Hospitalist Program. The group will alternate with other groups of community physicians every third day as required by patient volume to provide necessary coverage for the Hospitalist program in an amount not to exceed \$4,000/week or \$208,000/year for the term of one year.
Resolution No. 082-2011.

***Gulati & Goyal, MD.** Upon a motion made, seconded and unanimously approved, the Board of Directors approved a contract with Gulati & Goyal, MD, community physician to provide supplemental physician coverage for the Hospitalist Program. The group will alternate with other groups of community physicians every third day as required by patient volume to provide necessary coverage for the Hospitalist program in an amount not to exceed \$4,000/week or \$208,000/year for the term of one year.
Resolution No. 083-2011.

15. **Close of Regular Meeting.** Craig Vincent Rizzo, Chair, closed the meeting at 11:20 a.m.
16. The next meeting will be announced.

Approved:


Craig Vincent Rizzo, Chair
Board of Directors
NuHealth

NASSAU HEALTH CARE CORPORATION
BOARD OF DIRECTORS

RESOLUTION APPROVING FINANCE COMMITTEE RECOMMENDATIONS

Resolution No. M-077-2010

June 14, 2011

WHEREAS, by Resolution (No. 023-2007) of the Board of Directors of the Nassau Health Care Corporation, the Board of Directors delegated to its Finance Committee the responsibility for, among other things, overseeing and making recommendations to the Board regarding the Corporation's procurement and contracting policies; and

WHEREAS, there is attached to this Resolution a schedule dated May 18, 2011 (the "Schedule") of resolutions regarding transactions and/or procurement and contracting policies, which require action by the Board and which the Committee has reviewed, discussed and recommends be adopted;

NOW, THEREFORE,

BE IT RESOLVED, that the Board of Directors of the Nassau Health Care Corporation hereby approves and adopts the resolutions recommended by its Finance Committee as set forth in the attached Schedule, with the exception of Barnett Edelstein (Mr. Rizzo abstained) and South Ocean Care (Dr. Sussman abstained).

NUHEALTH
FINANCE AND CONTRACT COMMITTEE
May 18, 2011
CONTRACTS EXHIBIT

Motions and Resolutions Requiring Action by the Board of Directors

*Pacific Interpreters. [Multi-year contract, amount exceeds \$250,000]. Upon a motion made, seconded and unanimously approved, the Finance Committee recommends Executive Committee approval of a contract with Pacific Interpreters to provide interpretation, translation and consulting services as a means of eliminating language barriers between healthcare providers and limited English speaking patients. Provides a wide range of services in 180 languages through its two call centers, operating headquarters and vast interpreter resources in an amount not to exceed \$325,000 for 9 months (rate \$1.01 per minute) for the term 10/01/10-07/30/11. Resolution No. 050-2011.

*Nassau Health Care Foundation. [Multi-year contract, amount exceeds \$250,000]. Upon a motion made, seconded and unanimously approved, the Finance Committee recommends Executive Committee approval of a contract with Nassau Health Care Foundation to provide supplemental staffing for education programs and certain missions performed by Nassau Health Care Corporation in an amount not to exceed \$1,530,000 per year for salaries and staffing (hourly rates vary) for the term 01/01/11-12/31/11. Resolution No. 051-2011.

*Power Pyles Sutter and Verville PC. [Multi-year contract]. Upon a motion made, seconded and unanimously approved, the Finance Committee recommends Executive Committee approval of a contract with Power Pyles Sutter and Verville PC to provide legal counsel in matters of 340B and other pharmaceutical services, original contract \$100,000, no additional monies requested. Current contract expires 08/31/11, extension of contract to expire 08/31/12. Resolution No. 052-2011.

*TeleHealth Services. [Multi-year contract]. Upon a motion made, seconded and unanimously approved, the Finance Committee recommends Executive Committee approval of an amendment to a contract with TeleHealth Services to provide representatives that collect daily rental fees and troubleshoot with respect to TVs and phones in patient rooms and ones located in common areas. Also provides maintenance issues that pertain to the TVs and phones in an amount not to exceed \$6.00 per TV per day. NHCC is guaranteeing \$901,200 in rentals over a six-year period, anticipated actual rental may exceed \$923,110 for an estimated profit of \$22,000 or more for the anticipated term 07/01/10-06/30/16. Resolution No. 053-2011.

*Modern Medical. [Multi-year contract, amount exceeds \$250,000]. Upon a motion made, seconded and unanimously approved, the Finance Committee recommends

Executive Committee approval of an amendment to a contract with Modern Medical to provide for all aspects of bio-medical equipment program for specified list of medical equipment. Vendor will provide NHCC with comprehensive on-site insurance, repair and maintenance program for specified list of medical equipment in an amount not to exceed \$694,578 per year extended three additional years, anticipated term 07/01/11-06/30/14. Resolution No. 054-2011.

***Reimbursement Alliance Group. [Multi-year contract]. Upon a motion made, seconded and unanimously approved, the Finance Committee recommends Executive Committee approval of a renewal of a contract with Reimbursement Alliance Group to provide reviews and maximization of Medicare Wage Index for NUMC not to exceed \$6,900 per engagement, anticipated start date 08/15/11-08/14/12. Resolution No. 055-2011.**

***Total Orthopedics and Sports Medicine. [Multi-year contract, amount exceeds \$250,000]. Upon a motion made, seconded and unanimously approved, the Finance Committee recommends Executive Committee approval of a renewal of a contract with Total Orthopedics and Sports Medicine to provide on-site physician coverage to 3 FTE for 40 hours/week and 2 FTE for remaining 12 weeks to accommodate vacations. Will also be hiring a 4th physician for additional volume and OR cases, one on-call physician for 24 hours/365 days in an amount not to exceed \$1,153,000 per year for a three-year total \$3,459,000. Contract expired on 03/31/11 with a 90-day extension until 06/30/11. New contract anticipated to be effective 07/01/11-06/30/14. Resolution No. 056-2011.**

***Total Orthopedics and Sports Medicine. [Multi-year contract]. Upon a motion made, seconded and unanimously approved, the Finance Committee recommends Executive Committee approval of an extension to a contract with Total Orthopedics and Sports Medicine for a lease agreement with NHCC for vendor to lease 6th floor office suite in the DCB building and a 90-day extension lease to coincide with extension for services contract so that term will be the same for both in an amount not to exceed \$3,583.33 per month to NHCC (revenue generating). Lease expired on 03/31/11 with a 90-day extension to expire 06/30/11. Resolution No. 057-2011.**

***Abrahms Fensterman. [Multi-year contract]. Upon a motion made, seconded and unanimously approved, the Finance Committee recommends Executive Committee approval of a contract with Abrahms Fensterman to provide legal counsel with respect to the LIFQHC for general corporate and corporate governance matters at tier panel rates. Total budget for Abrahms is \$250,000. For these services, approximately \$25,000 for the anticipated term 04/01/11-03/31/12. Resolution No. 058-2011.**

***Perkins Eastman. [Multi-year contract, amount exceeds \$250,000]. Upon a motion made, seconded and unanimously approved, the Finance Committee recommends Executive Committee approval of an amendment to a contract with Perkins Eastman to provide architectural services for various projects at NUMC.**

Amendment to add monies and extension of time in connection with the 14th floor corrective action plan for the behavioral health unit to make improvements to increase safety of patients and changes in plumbing, fixtures, locks and doors, as per the NYS Dept. of Mental Health report and findings for an additional \$20,000 (total of contract \$727,121). Original term of contract 04/25/07-12/31/09 to be extended to expire 01/31/12. Resolution No. 059-2011.

***Cannon Design. [Multi-year contract, amount exceeds \$250,000]. Upon a motion made, seconded and unanimously approved, the Finance Committee recommends Executive Committee approval of an amendment to a contract with Cannon Design to provide architectural services for completion of Phase 1 and Phase 2 of the ED project, revising drawing for Psychiatry ED and overseeing remediation of the pedestrian bridge that leads to main entrance of the DCB building, which is now the new entrance for the ED. The amendment for additional monies is to complete the project for an additional \$190,431 (total contract with addition is \$3,864,234) for the term 05/31/07-12/31/11. Resolution No. 060-2011.**

***McKesson Health Solutions. [Multi-year contract, amount exceeds \$250,000]. Upon a motion made, seconded and unanimously approved, the Finance Committee recommends Executive Committee approval of a renewal of a contract with McKesson Health Solutions to provide software, namely, Inter Qual Clinical which determines clinical criteria for admission and discharges of patients; also provides training of case managers for updates on clinical charges. Renewal licensing fee: 1st year \$50,775; 2nd year \$50,035; 3rd year \$50,035 for a three-year total of \$150,845. Contract expires 05/09/11 to be extended to 05/09/14. Resolution No. 061-2011.**

***Tritech Healthcare Management (2 contracts). [Multi-year contracts, amount exceeds \$250,000]. Upon a motion made, seconded and unanimously approved, the Finance Committee recommends Executive Committee approval of a renewal of contracts with Tritech Healthcare Management (1) to provide outpatient billing and collection services on select outpatient no-fault and workers compensation claims and (2) will assist NUMC on an as-needed basis in billing and collecting inpatient workers compensation and no faults accounts. Contract (1) \$150,000 per year for a three year total of \$450,000 and Contract (2) \$150,000 per year for three year total of \$450,000, amounts are approximate, all contingency fee, based on successful outcomes. Current contract expired 03/31/11, the anticipated renewal term for both contracts 04/01/11-03/31/14. Resolution No. 062-2011.**

***Jzanus Ltd. (2 contracts). [Multi-year contracts, amount exceeds \$250,000]. Upon a motion made, seconded and unanimously approved, the Finance Committee recommends Executive Committee approval of contracts with Jzanus Ltd. (1) to assist NUMC in processing Medicaid applications for patients cared for at NUMC and (2) collect inpatient accounts from uninsured and under insured patients who do not qualify for NUMC's financial assistance program. Contract (1) \$300,000 per year for a three-year total of \$900,000 and (2) \$165,000 per year for a three year total of \$495,000, amounts are approximate, all contingency fee, based on successful**

**outcomes, The anticipated start date for both contracts is 04/01/11-03/31/14.
Resolution No. 063-2011.**

***NCO Financial Services (3 contracts). [Multi-year contracts, amount exceeds \$250,000]. Upon a motion made, seconded and unanimously approved, the Finance Committee recommends Executive Committee approval of contracts with NCO Financial Services (1) to assist NUMC in processing and billing in-state and out-of-state Medicaid applications as well as billing out-of-state Medicaid programs for services provided by NUMC to Medicaid patients enrolled in states other than New York; (2) to provide inpatient bad debt collection services; and (3) to provide services dunning all inpatient and outpatient self-pay accounts at day one, making outbound calls to follow up on bills, receiving and servicing all inbound calls, billing and third-party coverage discovered by NCO, providing two on-site representatives to handle walk-ins and to perform financial screening and charity care applications. Contract (1) \$150,000 per year for a three-year total of \$450,000; Contract (2) \$55,000 per year for a three-year total of \$165,000 and Contract (3) \$720,000 per year for a three-year total of \$2,160,000, amounts are approximate, all contingency fee, based on successful outcomes. Contract expired 03/31/11, anticipated renewal term for all contracts are 04/01/11-03/31/14. Resolution No. 064-2011.**

***AHC, Inc. [Multi-year contract]. Upon a motion made, seconded and unanimously approved, the Finance Committee recommends Executive Committee approval of a renewal of a contract with AHC, Inc. to provide inpatient bad debt collection services to uninsured patients, underinsured patients and those patients who do not qualify for the hospitals financial program in an amount not to exceed \$55,000 per year for a three-year total of \$165,000, amounts are approximate, all contingency fee, based on successful outcomes. Contract expired on 03/31/11, anticipated renewal term is 04/1/11-03/31/14. Resolution No. 065-2011.**

***Health ROI. [Multi-year contract, amount exceeds \$250,000]. Upon a motion made, seconded and unanimously approved, the Finance Committee recommends Executive Committee approval of a contract with Health ROI, a healthcare consulting firm wherein NUMC will utilize their expertise and resources of vendor's clinical team to review all clinical denials and determine where are appealable. The staff will write and submit appeals on our behalf and do necessary follow-up in an effort to reverse denials and obtain payment for NUMC in an amount not to exceed \$300,000 per year for a three-year total of \$900,000, amounts are approximate, all contingency fee, based on successful outcomes. Current contract expired 03/31/11, anticipated renewal term 04/01/11-03/31/14. Resolution No. 066-2011.**

***National Recovery Agency. [Multi-year contract]. Upon a motion made, seconded and unanimously approved, the Finance Committee recommends Executive Committee approval of a contract with National Recovery Agency to provide outpatient bad debt collection services to NUMC in an amount not to exceed \$125,000 per year for a three-year total of \$375,000, amounts are approximate, all**

contingency fee, based on successful outcomes. Current contract expired 03/31/11, anticipated renewal term 04/01/11-03/31/14. Resolution No. 067-2011.

*HCE, Inc. [Multi-year contract]. Upon a motion made, seconded and unanimously approved, the Finance Committee recommends Executive Committee approval of a contract with HCE, Inc. to assist NUMC and its patients in completing and filing Medicaid applications that will cover services provided by NUMC in an amount not to exceed \$200,000 per year for three-year total of \$600,000, amounts are approximate, all contingency fee, based on successful outcomes. Contract expired, anticipated term 04/01/11-03/31/14. Resolution No. 068-2011

*Hospital Receivables Systems, Inc. [Multi-year contract]. Upon a motion made, seconded and unanimously approved, the Finance Committee recommends Executive Committee approval of a contract with Hospital Receivables Systems, Inc. a vendor who specializes in third-party recovery services. NUMC intends to refer billed but unpaid outpatient third-party claims if no paid at 120 days after billing in an amount not to exceed \$50,000 per year for a three-year total of \$150,000 for the anticipated term 04/01/11-03/31/14. Resolution No. 069-2011

C Bay Systems. [Multi-year contract]. Upon a motion made, seconded and unanimously approved, the Finance Committee recommends Executive Committee approval of a renewal of a contract with C Bay Systems to provide medical transcription services for operative reports, physician consult reports to referring physicians in an amount not to exceed \$72,000 per year for services at NUMC and \$32,000 per year for services at A. Holly Patterson for a two-year total of \$208,000. Contract expires 05/31/11 to be extended an additional two years to expire 05/31/13. Resolution No. 070-2011

*Appolo Health Street. [Multi-year contract]. Upon a motion made, seconded and unanimously approved, the Finance Committee recommends Executive Committee approval of an amendment to a contract with Appolo Health Street to provide coding services of all physicians and hospital fees for the ER patients at NUMC. Based upon the assumption that NUMC would have an electronic medical record in place by March 2011, the fee on original contract was \$1.78 per ER chart. The EMR will not be in place until October 2011, additional fee needs to be charged of \$5,000 per month to code these charts manually and additional fee of \$2,500 per month for vendor to do on-site scanning in an additional amount \$67,500 for nine months, current contract is \$400,500 for the anticipated term 04/25/11-04/24/14. Resolution No. 071-2011

*South Ocean Care. [Multi-year contract]. Upon a motion made, seconded and unanimously approved, the Finance Committee recommends Executive Committee approval of a contract with South Ocean Care to provide a patient transportation service within the NuHealth service area for one year. Vendor has current program for their patients, will be expanding service to service NuHealth patients in an

amount not to exceed \$167,891 per year for the anticipated term 07/01/11 for term of one year. Resolution No. 072-2011

*Barnett Edelstein. [Multi-year contract, amount exceeds \$250,000]. Upon a motion made, seconded and approved with one abstention (Craig Rizzo), the Finance Committee recommends Executive Committee approval of an amendment to a current contract with Barnett Edelstein to provide third party administrator services with respect to medical malpractice claims and general liability claims for an additional \$70,916 needed due to an error in calculations of CPI compounding, the five year total is amended to \$2,444,190 (original total was \$2,373,274) for the term 01/01/11-12/31/15. Resolution No. 073-2011

*North Shore LIJ. [Multi-year contract]. Upon a motion made, seconded and unanimously approved, the Finance Committee recommends Executive Committee approval of a contract with North Shore LIJ, as part of the clinical integration with NHCC, NSLIJ will provide a part-time employee to serve as Director of Medical Ethics at NHCC (Fred Smith). Mr. Smith will be part of the Dept. of Medicine and perform regular rounds in ICU, hospital and A. Holly Patterson; will also provide education to physicians, nurses, students and other professionals and will co-chair the Ethics Committee in an amount not to exceed \$156,000 for a two-year total for the anticipated term 07/01/11-06/30/13. Resolution No. 074-2011

*SMC Construction. [Amount exceeds \$250,000]. Upon a motion made, seconded and unanimously approved, the Finance Committee recommends Executive Committee approval of a contract with SMC Construction to provide general construction services to remediate the existing ICU units on the 2nd Floor of the DCB. Project will be done in four phases and includes replacement of headwalls and cabinetry around each bed, remediation of the nurses' stations, and installation of TV for all patients. Also includes new computers for each bed and nurses' station and refurbishment of walls and floors in an amount not to exceed \$1,303,236 per year (funded by NYS HEAL 19 Award) for the anticipated term 05/09/11-05/08/12. Resolution No. 075-2011

*JOBSCO. [Amount exceeds \$250,000]. Upon a motion made, seconded and unanimously approved, the Finance Committee recommends Executive Committee approval of a contract with JOBSCO to renovate elevator lobbies throughout the DCB with new floors, new paint wood wall panels and painted elevator doors in an amount not to exceed \$311,000 per year for the anticipated term 05/25/11-05/24/12. Resolution No. 076-2011

Informational.

NC Dept. of Mental Health Chemical Dependency & Dev. Disabilities. COPS provider agreement with NHCC designating NHCC as provider of comprehensive outpatient provider with respect to outpatient mental health services (2 agreements one for 2010 and one for 2011). Revenue generating based on sliding fee scale based upon ability to pay,

also visits that are reimbursable by medical assistance for the term 01/01/10-12/31/10 and 01/01/11-12/31/11.

Eclipsys Corp. Current provider of clinical information system, modification needed to current contract for installation of the ARRA stimulus funding version of Sunrise Clinical Manager. No additional monies required, will moved unused dollars that were budgeted from professional services to required training for the term 03/15/11 to installation completion.

Susan G. Komen Foundation. Grant that provides for clinical breast exams, mammography screening and follow up exams for women 40-49 years. Supplements the Cancer Screening Grant clinical services. Amount of grant \$45,000 for the term 04/01/11-03/31/12.

Nixon Peabody. Provides legal services with respect to healthcare, labor and employment law and general matters to NUMC at tier/panel rates, budgeted \$25,000 per year for the term 01/01/11-12/31/11.

Sahn Ward Coschignan. Provides legal services with respect to zoning and other real estate services relative to land transactions on our Uniondale property at tier/panel rates, budgeted \$50,000 per year for the term 05/01/11-04/30/12.

Berkman Henock Peterson Peddy & Fenchell PC. Provides legal services with respect to real estate transactions at the East Meadow Campus of NHCC at tier/panel rates, budgeted \$50,000 for the term 04/15/11-04/14/12.

For approval by the CEO.

Medco Consultants. Provide certified professional coder to review and code for approximately 80 ophthalmology services per week for a period of two months for one physician's services. Will provide spreadsheet with results in an amount not to exceed \$3,500 for the two-month term (\$400 per week) for the term 04/01/11-05/31/11.

Edith Fiore. A pediatric nurse practitioner who will provide asthma education services to pediatric emergency department admissions. Will also do referrals to homecare and follow up post discharge in an amount not to exceed \$49,999 per year with no proposed start date given.

American Society of Hypertension, Inc. (ASH). Provider of hypertension screening services as part of the National Hypertension month. NUMC will be having a one-day screening on May 12, 2011 for mainly seniors and others who will be screened via blood work, blood pressure machines in an amount not to exceed \$17,500 for one day event on May 12, 2011.

Allcom Associates. Provides on-call professional grant writing services to assist in writing and submission of departmental and NuHealth system wide grant proposals for an

additional \$30,000, current contract is \$10,000 total is \$40,000 for the term 10/04/10-10/03/11.

Extensions not Requiring Additional Funds

None.

Notice of Procurement Transactions Concluded Pursuant to Authority Delegated by Board of Directors to President (or Designee) and Required to be Reported.

None.

*Requires approval of the Board of Directors

**Standardization requires 3/5 (9 votes in favor) approval of Board of Directors.