

NASSAU HEALTH CARE CORPORATION

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BOARD OF DIRECTORS/EXECUTIVE COMMITTEE

MEETING

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Nassau University Medical

Center

2201 Hempstead Turnpike

East Meadow, New York

August 3, 2016

5:47 p.m.

REPORTED BY:

Angela Arena

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A P P E A R A N C E S :

BOARD OF DIRECTORS/EXECUTIVE COMMITTEE
MEMBERS PRESENT:

Michael B. Mirotznic, Esq. -
Chairman of the Board
Victor F. Politi, MD -
President/CEO
Warren D. Zysman, LCSW - Board
Member
Linda Reed - Board Member
Krishan Kumar, MD - Board Member
Russell Caprioli, DPM, FACFAS -
Board Member
John Ciotti, Esq. - General
Counsel
Steven Cohn, Esq. - Board Member
Michael DeLuca, MPA - Board
Member
David J. Sussman, MD - Board
Member
Frank Saracino, EdD - Board
Member

ALSO PRESENT:

Megan Ryan, Esq. - EVP/Chief
Compliance Officer
Janeann Zink - Director for LEAN
Nyapati Rao, M.D. - Chairman of
Psychiatry and Behavioral
Sciences
Barbara Van Riper, Esq. - Office
of Legal Affairs
Louis Imbrotto, Esq. - Office of
Legal Affairs
Gerald Wright, Esq. - Office of
Legal Affairs
Timothy Sullivan - VP of Finance
Jeffrey Thrope, Esq. - Outside
Counsel
Ann Marie Studdert - Coordinator
Karen G. Leslie, Esq. - Counsel
to the Office of Research and
Sponsored Programs Institutional

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Karen McGlynn, RN - Deputy Chief
Nursing Officer
Michael Ferrandino - VP of
Security
Frank Intagliata - VP of
Purchasing
John Maher - EVP/CFO
Beatriz Fuschetto - Assistant to
the Board
Robert Heatley - EVP Ambulatory
Services & Business Development
Shelley Lotenberg - Director of
Public Affairs
Maureen Roarty - Executive Vice
President of Human Resources
Glenn Faust, MD - Chairman of
Surgery
Thomas Alfano, Esq. - Office of
Legal Affairs
Harold McDonald - Chief
Administrative Officer, EVP.
Elizabeth Faughnan, Esq. - Office
of Legal Affairs
Vincent DiSanti - Senior Vice
President
Victor Scarmato - Chief Medical
Officer and Chairman of
Radiology
Paul Mustacchia - Chairman of
Medicine
Farooq Ajmal - Vice President
Anthony Boutin, MD - Chair of
Emergency Department

1 08-03-16

2 MR. MIROTZNIK: Good evening,
3 ladies and gentlemen. We will begin
4 the meeting. We are waiting for one
5 other board member; Dr. Caprioli is on
6 his way here coming from Eisenhower
7 Park.

8 I'd like to call to order the
9 August 3rd, 2016 Nassau Healthcare
10 Corporation Executive Committee
11 Meeting. Motion to call to order? All
12 in favor? Unanimous.

13 Before we go to number two on the
14 agenda, it's really a wonderful -- it
15 gives me great pleasure to have John
16 Ciotti here with all of us, and I know
17 everyone in the room feels the same
18 way. So John, we are very happy you
19 are here and by our side.

20 (Applause.)

21 MR. MIROTZNIK: So number three,
22 the report of the Chair is already
23 done. Back to number two, I call for
24 an approval of the minutes and they
25 will be as follows. I have a

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2 resolution that reads: Whereas minutes
3 were kept at the regular meeting of the
4 Board of Directors held on June 22nd,
5 2016 and the public minutes of July
6 11th, 2016, and whereas those minutes
7 were reviewed on or before this
8 duly-convened August 3rd, 2016 regular
9 meeting of the Board of Directors, now
10 be it resolved at this August 3rd, 2016
11 regular meeting of the Board of
12 Directors that the minutes from
13 June 22, 2016 and the public minutes of
14 July 11th, 2016, be approved at this
15 duly-convened August 3rd, 2016 regular
16 session of the Executive Committee of
17 the Board of Directors.

18 Do I have a motion? Mr. Zysman?
19 All in favor? Unanimous. Thank you.

20 Dr. Politi, report of our
21 President?

22 DR. POLITI: Thank you,
23 Mr. Chairman. I'd like to thank the
24 return of John Ciotti, who was missed.
25 Mr. Alfano, Mr. Tepper, and his team

1 08-03-16

2 did a great job during the time that
3 John was gone, and having come back
4 just completes the picture, of course
5 with two new attorneys that were just
6 brought on board to really round things
7 out, Gerry, Beth. We have a great
8 legal team here.

9 There's a lot of things going on
10 in the hospital. The primary care
11 center opened up. It's doing well.
12 The volume has not been picking up as
13 high as we'd think it is, but should
14 improve with time as people realize
15 it's there and how nice it is.

16 A lot of movement, surgical,
17 orthopedic and podiatry clinics going
18 to the old peds area, which makes it
19 much more accessible on the first
20 floor, as well as our presurgical
21 testing. So people coming in can get
22 to our presurgical testing without
23 looking around down in the basement for
24 that room.

25 Also, laboratory tests can be

1 08-03-16

2 drawn on the first floor as well. So a
3 lot of things happening. We are making
4 a lot of improvements, expanding some
5 areas like ophthalmology and some other
6 areas as well.

7 On the financial side, I am
8 getting reports from Vince DiSanti and
9 his team that so far this year we had
10 an increase of \$18,000,500 in cash
11 collections.

12 So these are cash collections
13 related to some of our chargemaster
14 changes, some of our billing processes
15 and some of our receivables that were
16 out there and we're trying to recover.

17 So that's a really great number,
18 \$18 million on the hospital side and
19 \$1.8 million on the physician side. So
20 we're making a turnaround slowly, but
21 surely.

22 We still have that patient mix of
23 50 percent Medicaid and 25 percent
24 uninsured on an outpatient basis.
25 We're fighting an uphill battle, but

1 08-03-16

2 with numbers like this and the hard
3 work of everyone as a team, we will
4 have great results.

5 We had a great picnic at A Holly
6 Patterson two weeks ago on Saturday.
7 It was very, very well attended. The
8 crew at A Holly cooked and barbecued
9 and had lots of food and games for the
10 kids, and music, and it was
11 well-attended by senior staff, which I
12 know they really appreciated.

13 So a lot of positive things
14 coming our way over the next few
15 months. I thank everyone for their
16 hard work. So that's it, my report,
17 Mr. Chairman.

18 MR. DELUCA: Mr. Chairman, may I
19 ask a question?

20 MR. MIROTZNIK: Mr. DeLuca,
21 absolutely.

22 MS. DELUCA: Two questions. How
23 are we with the coders here? What are
24 we up to with our coding?

25 DR. POLITI: Vince, how many

1 08-03-16

2 coders do we have?

3 MR. DISANTI: We have 12.

4 DR. POLITI: We have 12 on the
5 outpatient side and 9 on the inpatient
6 side.

7 MS. DELUCA: Rather than give me
8 a number, you can tell me 21 and 7, I
9 have no idea. How are we doing in
10 terms of getting our bills paid? Do we
11 have enough coders in both areas?

12 DR. POLITI: We had a meeting
13 with Teresa Silversmith. I don't think
14 Teresa is here, but there are many days
15 where we have zero charts in the
16 hopper.

17 MR. DELUCA: So we made a
18 significant improvement, then?

19 DR. POLITI: Huge, huge. Last
20 week we actually had 150 charts and we
21 had a meeting about it. I told her to
22 hire more coders, and she said most
23 days we're down to zero charts.

24 MR. DELUCA: Are we losing any
25 money because things are not getting

1 08-03-16

2 coded in the proper time span?

3 DR. POLITI: Not that I'm aware
4 of.

5 MR. DELUCA: My second question
6 is the front door. The rotating front
7 door in this building has been broken a
8 long time and it's just a bad
9 impression. What's the story? Who is
10 in charge of that?

11 DR. POLITI: We found out that it
12 was a bad deal. We had no warranty on
13 that door. We jury-rigged it and got
14 it working again. Over this winter it
15 was working fine.

16 Sometime in the spring, if you
17 noticed, the glass cracked. Someone
18 cracked the glass, so we had to stop
19 the door.

20 So because we were trying to get
21 parts for that door, it's very
22 difficult, we are waiting to get that
23 glass repaired before we reactivate
24 that door.

25 MR. DELUCA: The third question

1 08-03-16

2 that I have, where are we with the
3 waiting times to be seen in the ER?

4 DR. POLITI: We are amazingly
5 doing very well. It's on the website.
6 Right now if you bring up NUMC.edu or
7 NUMC.com you will see --

8 MR. DELUCA: No, I know it's been
9 on the website, but for people driving
10 by it makes an incredible impression.

11 DR. POLITI: We're looking for
12 places to put the sign. I talked to
13 you, Mike --

14 MR. DELUCA: I was supposed to
15 call you.

16 DR. POLITI: Right, and we were
17 going to go pick out a place that you
18 would like the sign.

19 MR. DELUCA: Are we still able to
20 do that?

21 DR. POLITI: Yes. We have
22 everything ready to go. We're just
23 waiting for the location.

24 MR. MIROTZNIK: Can they put it
25 on your front lawn?

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2 MS. DELUCA: That would work.

3 MS. REED: I think before the two
4 of you leave tonight, that's your
5 homework. You take off with him and --

6 MR. DELUCA: Depends on how long
7 we're here.

8 DR. POLITI: Those NUMC signs
9 have lit up on the east side.

10 MS. REED: It looks really nice.

11 DR. POLITI: The west side, when
12 we went up there to hang off the roof,
13 the roof parapet wall had a little
14 issue.

15 So now we're repairing the roof
16 on the side before they can fix the
17 lights on the west side. That was a
18 great suggestion. If you look at it at
19 night it looks fantastic.

20 MR. DELUCA: It looks great.

21 MR. MIROTZNIK: Mr. Zysman?
22 We'll come back to him. I turn to
23 Ms. Reed, MPAC Committee.

24 MS. REED: MPAC, can I have a
25 motion, please, to approve the minutes

1 08-03-16

2 from the 6/28/2016 MPAC Committee
3 meeting? All in favor? Thank you,
4 unanimous.

5 MR. MIROTZNIK: Right to
6 Ms. Reed, Compensation?

7 MS. REED: Compensation
8 Committee, again, I need an approval
9 for the public and executive session
10 minutes from 6/13/2016 and 7/11/2016.
11 May I have a motion, please? All in
12 favor? Unanimous, thank you.

13 MR. MIROTZNIK: Mr. Zysman, we
14 turn to you, please, number five, the
15 Finance Committee.

16 MR. ZYSMAN: There is no report
17 at this time. I think we are looking
18 for a different chair. I was just the
19 interim.

20 MR. MIROTZNIK: With the loss of
21 Dr. Venditto we are going to try to
22 endeavor to get that committee moving
23 as expeditiously as possibly.

24 Mr. Zysman, DSRIP?

25 MR. ZYSMAN: I believe there is a

1 08-03-16

2 report that Mr. Thrope is going to give
3 in executive session. We can do it now
4 or towards the end.

5 MR. MIROTZNIK: Let's hold that
6 for a moment, Mr. Thrope. Mr. Zysman,
7 Contracts Committee?

8 MR. ZYSMAN: Off the record.

9 (A discussion was held off the
10 record.)

11 MR. ZYSMAN: Mr. Thrope, are you
12 ready? You want us to go to executive
13 session?

14 MR. THROPE: I think that makes
15 sense.

16 MR. ZYSMAN: I make a motion to
17 go into executive session? Unanimous.
18 I ask everyone other than the attorneys
19 to step out of the room.

20 (A discussion was held off the
21 record.)

22 MR. MIROTZNIK: DSRIP, Jeff,
23 stand by. I know it's more than ten
24 minutes. I'm going to call Contracts
25 Committee. Mr. Zysman, number nine on

1 08-03-16

2 the agenda.

3 MR. ZYSMAN: Contracts Committee
4 met on 7/28/2016. I'd like to put
5 forward the approval of the minutes
6 from 7/28/2016 and the resolutions
7 contained within.

8 I would also like to note for the
9 record that both myself, Warren Zysman,
10 and Michael DeLuca have recused from
11 one of the items contained within which
12 is entitled Park Strategies.

13 I would like to make a motion to
14 vote on the approval of the minutes and
15 resolutions contained within with the
16 exception excluding Park Strategies,
17 which me and Michael DeLuca will be
18 recusing from.

19 So I would like to make a motion
20 to approve the minutes and resolutions
21 contained within for 7/28/2016
22 excluding Park Strategies.

23 MR. MIROTZNIK: All in favor?
24 Unanimous. Thank you, members of the
25 Board. Let the record reflect that

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2 Mr. Zysman is slowly, but surely,
3 getting up and leaving the room.

4 Mr. DeLuca has ran. Please shut the
5 door, Mr. Zysman. Thank you.

6 (Mr. Zysman and Mr. DeLuca exited
7 the room.)

8 MR. MIROTZNIK: With regard to
9 the approval of the minutes of the
10 Contracts Committee of July 28th, 2016,
11 all the items have passed but for the
12 item involving Park Strategies.

13 I call for a motion to pass the
14 Park Strategies contract as contained
15 in the minutes of 7/28 in it's
16 entirety. Mr. Cohn? All in favor?
17 Unanimous.

18 Thank you, members of the Board.
19 Thank you, Mr. Ciotti. Mr. Thrope, get
20 ready.

21 (Mr. Zysman and Mr. DeLuca
22 entered the room.)

23 MR. MIROTZNIK: Mr. Zysman, on
24 your committee you have 9B, discussion
25 of disclosures. Is this something you

1 08-03-16

2 want to discuss?

3 MS. REED: Does that need a vote?

4 MR. ZYSMAN: Who put on

5 discussion of disclosures? Did you

6 speak to me about this, Ms. Faughnan?

7 MS. FAUGHNAN: Mr. Ciotti said we
8 should add it to the agenda of the next
9 board meeting, but I didn't realize it
10 was on tonight's meeting agenda. What
11 he wanted me to discuss with the Board
12 is the fact that --

13 MR. ZYSMAN: Can you have a
14 discussion with me about it and we will
15 talk about it?

16 MS. FAUGHNAN: Sure, we will do
17 that.

18 MR. MIROTZNIK: Mr. Cohn's
19 suggestion, can we table this
20 discussion on disclosures? A number of
21 the committee members have appointments
22 this evening that cannot be missed.

23 MS. FAUGHNAN: Absolutely.

24 MR. MIROTZNIK: Let's table that,
25 Beatriz, discussion of disclosures for

1 08-03-16

2 Mr. Zysman's next committee, if you can
3 make a note of that?

4 MS. FUSCHETTO: Sure.

5 MR. MIROTZNIK: Mr. Zysman?

6 MR. ZYSMAN: If you're putting
7 something on the agenda, this is for
8 everyone in the room and people not in
9 the room if you can get it out, you
10 have to go through the proper channels.

11 You can't just put things on and
12 then the Board members and the Board
13 Chair finds out about it at the
14 meeting. That's not proper procedure.

15 So we welcome you talking about
16 disclosures or any items, as we always
17 have, but to just put it on
18 unilaterally doesn't make a lot of
19 sense. It shouldn't be a surprise.

20 MR. MIROTZNIK: No response
21 necessary, thank you. DSRIP Committee,
22 Mr. Zysman, number seven.

23 MR. ZYSMAN: Have we covered all
24 other areas?

25 MS. REED: We're done.

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2 MR. ZYSMAN: I know we're going
3 to be back into executive session for
4 Mr. Thrope, who has requested that. We
5 will ask all the attorneys and anyone
6 associated with DSRIP to stay in the
7 room.

8 Anyone who is not involved with
9 DSRIP and is not an attorney, we will
10 be going back into the public session
11 to close the meeting, but we don't
12 expect any content beyond --

13 MR. MIROTZNIK: One second. Any
14 other business in the room? Okay. Any
15 public comment? No public comment.
16 Thank you. Please adjourn for a few
17 moments. We will call you back in.

18 MS. REED: If they want to stay.
19 If you want to go home, have a good
20 night and be safe.

21 (A discussion was held off the
22 record.)

23 MR. MIROTZNIK: You can open the
24 doors. Without any further ado, I make
25 a motion to adjourn for the evening.

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Motion to adjourn? All in favor?

Unanimous. Goodnight, everybody.

(Time noted: 7:08 p.m.)

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MOTIONS

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regular meeting of the Board of
Directors held on June 22nd, 2016 and
the public minutes of July 11th, 2016,
and whereas those minutes were
reviewed on or before this
duly-convened August 3rd, 2016 regular
meeting of the Board of Directors, now
be it resolved at this August 3rd,
2016 regular meeting of the Board of
Directors that the minutes from
June 22, 2016 and the public minutes
of July 11th, 2016, be approved at
this duly-convened August 3rd, 2016
regular session of the Executive
Committee of the Board of Directors.
Approve the minutes from the 6/28/2016 13
MPAC Committee meeting
Approval for the Compensation 13
Committee public and executive session
minutes from 6/13/2016 and 7/11/2016

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Approve the minutes and resolutions 15
contained within for 7/28/2016
excluding Park Strategies
Pass the Park Strategies contract as 16
contained in the minutes of 7/28 in
it's entirety

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CERTIFICATION

I, ANGELA ARENA, a Notary
Public in and for the State of New
York, do hereby certify:

THAT the foregoing is a true and
accurate transcript of my stenographic
notes.

IN WITNESS WHEREOF, I have
hereunto set my hand this 3rd day of
August, 2016.

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ANGELA ARENA

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