

MINUTES OF THE PUBLIC SESSION OF THE NUHEALTH BOARD OF DIRECTORS' MEETING
HELD ON NOVEMBER 22, 2011

Directors Present

Craig Vincent Rizzo, Esq., Chair
Stephen A. Antaki, CPA
Stephen H. Ashinoff, OD
*Richard A. Bianculli
Joseph Capobianco, Esq.
*Steven Cohn, Esq.
*Lawrence E. Elovich, Esq.
*Neal S. Kaplan, Esq.
*George W. Miner, MD, MBA
Asif M. Rehman, MD
*Frank J. Saracino, EdD

Non-Voting Directors Present

Aubrey O. Lewis, MD, FACC
Arthur A. Gianelli, President/CEO
Tierre Jeanne-Porter, Esq.

Hospital Administration

Larry I. Slatky, EVP Operations
Richard Perrotti, Acting EVP/CFO
Steven Walerstein, MD, EVP/Medical Affairs
James Capozziello, Acting General Counsel
Joan A. Soffel, Assistant to the Board/CEO

Not Present

Jemma Marie-Hanson, RN
*Greg-Patric Martello, Esq.
*John T. McCann, PhD
*David J. Sussman, MD

*Executive Committee Members

1. Craig Vincent Rizzo, Chair, Board of Directors of the Nassau Health Care Corporation, noted the presence of a quorum. The meeting was opened at 9:35 a.m.
2. **Adoption of Minutes.** Upon a motion made and duly seconded, the September 26, 2011 minutes of the Board of Directors meeting were unanimously approved.
3. **Report of the Chairman.** Mr. Rizzo noted that the layoffs were a difficult decision and could not be avoided. The increased costs for pension payments and operations along with decreased reimbursements necessitated the need for layoffs and other cost reductions. Mr. Rizzo commended administration for the way it was handled.

The NuHealth Foundation raised \$200,000 from the Gala last month. Mr. Rizzo noted that Ms. Deidre Parrish-Williams will speak about the Foundation, its purpose and background.

Mr. Rizzo announced that the hospital received a patient safety award from the Nassau Suffolk Hospital Council and will be honored on December 5, 2011.

4. **Report of the President/CEO.** Mr. Gianelli welcomed Dr. Aubrey Lewis and noted that he has done some extraordinary work in caring for patients in this area who otherwise would not have received the care they needed. Dr. Lewis shares the same mission as the Corporation.

Finances. After two good revenue years, this year the Corporation is losing \$1.2-2 million for the month of October and there are concerns for 2012. Since 2009 the pension contribution cost has risen from \$17 million to \$25 million this year and \$42 million in 2012. It is almost impossible for the Corporation to survive without having a property tax. Also in the final days of the Bush administration, a ruling was passed by the Centers for Medicaid/Medicare regarding disproportionate share payments (DSH) and how they are calculated. (DSH payments are supplemental payments that this hospital receives on top of Medicaid to compensate public hospitals for Medicaid and the uninsured). There are a number of costs that the hospital can no longer count toward the calculations. Albany and Washington are debating those reimbursements. If physicians separately bill (hospital bill and physician bill) your entire physician cost could be removed from the DSH payment (\$35 million loss in

reimbursement). It does not make sense, but they are going after institutions that have a larger voluntary physician presence. NUMC has employed physicians who bill under one tax number. Those two changes cost \$50 million. Mr. Gianelli noted that no one wants layoffs, but he and administration tried to do everything they could to avoid that. Mr. Gianelli reached out to the Union for alternatives and the concessions the Union would have made were significant. The Corporation offered a retirement incentive, lowering staff by 70 FTEs. Last week 175 FTEs were laid off and Mr. Gianelli will shortly be announcing the next round of incentive opportunities targeting an additional 50 FTEs. A lot of work has been accomplished in improving quality and those improvements must be sustained. To recap, 245 FTEs were reduced in the first round and another 50 FTEs will be targeted for a savings of \$25 million in total. In addition, the administrative team is reviewing contracts for an additional \$10 million in savings. Mr. Gianelli is working with the physician staff and medical staff leadership to obtain contributions from the medical staff and faculty practice plan, overtime will be capped, and agency usage will be capped. The Corporation will recognize \$5 million in funds next year for electronic medical records. Front end registration will be tightened, the charge master will be updated as well as clinical documentation and managed care contracts are being reviewed.

NUMC was selected as winner of Nassau-Suffolk Hospital Council's 2011 Excellence in Patient Safety Award for its quality improvement initiative "Developing a low-Cost Solution to a High Risk Problem: Transforming the Process of Care to Reduce Central Line Associated Blood Stream Infections". Patient outcomes will also relate to payments in the future. Mr. Gianelli commended Dr. Walerstein who has been working on this over the last 1-1-1/2 years with his entire team. The award will be presented on December 5, 2011. Members of staff and Board members will be invited to attend this event.

The new Eye Center opened one month ago. It has been operating out of a trailer for almost 40 years as a temporary solution. Mr. Gianelli made a promise to Dr. Morcos that the Eye Center would be renovated. The grand opening ceremony was wonderful with many alumni coming back to congratulate Dr. Morcos.

NuHealth is participating in a home health initiative to organize and manage difficult populations for severely mentally ill and multi-chronic diseases. New York State is looking for community providers and institutional providers. NuHealth elected to participate with North Shore/LIJ who is sponsoring the home health initiative and will contract with payers and include representatives on the IPA board as well as the population health management board.

The Gala was very successful this year, topping last year's contributions by 10%. The Foundation was established as the philanthropic arm of NuHealth.

Real Estate is moving forward. NYCOM and DeVry (owners of AUC) are committing to housing for their residents and students. Once we have those commitments, we will bring them to the Board. The concept in East Meadow is to leverage participation by investors for a medical mall (radiology, ambulatory surgery, medical office building) and a senior wellness facility in Uniondale (nursing home, assisted living, housing and some commercial development). Administration will also be addressing the parking issues on campus. In January there should be an additional 300 spots with the razing of buildings that are no longer in use and laying surface parking with another 100 spots once that is completed. Mr. Gianelli is meeting with the East Meadow community and they seem to be fine with what the Corporation is doing. At the next Board meeting, administration will present the final generic impact statement for approval as lead agency.

NuHealth elected to go out of network with Aetna. The managed care director is reviewing 50-57 insurance contracts and it was noted that reimbursement received is far below the

market. NuHealth can no longer operate under those conditions and is terminating agreements with companies that are unwilling to negotiate rates.

At the last meeting, Mr. Gianelli presented a complicated debt refinancing scenario. The suggestions made are supported by the County but not NIFA. Mr. Gianelli is suggesting that we hold on moving on that because he has a back up strategy for a multi-year letter of credit. He is hoping to get commitments from banks and then recommend the strategy to NIFA. This is a question of how much risk we own. NIFA has to sign off on the deal (NuHealth is a covered organization under the NIFA Act). Mr. Gianelli noted that one group of debt expires next year and another 15-20 years from now. When rates are low, the termination costs are higher, when rates are higher, termination costs are lower. The Board approved the RAN for cash flow. There is a possibility of doing a shorter term bond 3-5 years secured by the other DSH payments we receive for bad debt and SLIPPA.

Deidre Parrish-Williams thanked the Board for the opportunity to speak about the Foundation. She will be keeping the Board informed of what the Foundation is doing. The Foundation was founded in 2007. Broader than fund raising, it is about generating good-will and building strategic alliances, enhancing the branding and changing the way people think about this institution. The foundation staff includes two staff members and has its own board of directors including some NuHealth Board members (Arthur Gianelli, Craig Rizzo, Greg-Patric Martello, John O'Connell) and is chaired by Paul Tonna who is an advocate for the underserved. This Board can be very helpful in giving access to people they know in the community and business sectors as potential contributors. Mr. Rizzo said that anyone interested in getting involved with the Foundation should give him or Ms. Parrish-Williams a call.

5. **Report of the Medical Professional Affairs Committee and Medical Director.** Dr. Miner, chair of the Committee, reported that the Committee met last week but did not achieve a quorum. This has become a real issue and opens the Board up for criticism by the Department of Health and Joint Commission. Also there are issues that must be brought to the Board and Dr. Miner is trying to integrate those into the monthly meetings and receive presentations from the various departments. The MPAC meetings have been changed over time to accommodate members. Mr. Rizzo noted that Board members must set time aside for these meetings and quorums must be met or a vote cannot be taken on the various items and issues. Mr. Rizzo noted that he had several meetings last week at the hospital and waited around for several hours for the MPAC meeting only to find out a quorum was not met. In the future, he requested that Board members respond to the Assistant to the Board via e-mail confirmation of meeting attendance (or if not by e-mail, by phone). He asked that members try to allot their time for these meetings. Dr. Miner noted that staff is required to spend a lot of time preparing reports for these meetings. **Upon a motion made, duly seconded and unanimously approved, the Board of Directors approved the attached recommendations made by the Credentials Committee for appointments to the Medical and Dental Staff to the Executive Committee of the Medical Staff at their meetings held on November 1, 2011 with the exception of three applicant (Perry Intal, NP; Emerald Nandigama, PT and Meredith Kanner, SLT). Resolution No. 145-2011.**

Dr. Walerstein reviewed the HANYS Quality Indicators for 2008 (years 2005 through 2007) and 2011 (years 2008 through 2010). Out of seven utilization indicators (four of which are OB/GYN), NUMC is now above the NYS average. Overall the trend is moving in a positive direction. There are some challenges in areas such as GI and hip fracture mortality rates. Dr. Walerstein noted that hip fractures mostly deal with the elderly and are not necessarily related to the fracture, but various other complications. In regard to stroke indicators, there are a series of processes such as did the patient receive a timely CAT scan, were swallowing tests done on time, etc. It was noted that the calculations are based on post hospitalization. Dianne Cohen, VP for Care Transition and Community programs will be

working on post discharge issues, getting patients to their primary care physicians, and identifying the problems. Our pharmacists put together a cheat sheet for our physicians to direct patients to low cost prescription plans (Walmart), Sample MD, and 340B program. Dr. Lewis noted that the physicians have to work with the discharge planners, patients, and family and community physicians. The patients care and prescriptions have to be coordinated with the patient's primary physician. Dr. Walerstein said the hospitalist program has its pluses and minuses; there is a lack of connectivity with the hospital and community. Dr. Lewis said that from day 1, the private physician should be able to communicate with the hospital and be notified that the patient is in the hospital. The private physician should be informed and kept in the loop with the patients' care, what tests were done, what is pending and invite the physician into the hospital. Dr. Walerstein noted that the electronic medical record would be of enormous help in that area. Also with health care reform there is opportunity through the FQHC's to retrain young physicians in the community practice as a core training program. The Federal government has a grant process to establish family practice residencies and we are awaiting those funds in 2012 (most likely at the Elmont Center).

6. **Report of the Finance Committee.** Mr. Elovich reported that the committee held a meeting on November 17, 2011 to review contracts. If there are any questions regarding specific contracts, they will be discussed in Executive Session. **Upon a motion made, duly seconded and unanimously approved, the Board of Directors adopted the Resolution Approving Finance Committee Recommendations, dated November 17, 2011 as set forth in the attached. Master Resolutions M-146-2011.**

Resolution Authorizing the Issuance of Obligations in an Amount not Exceeding \$150,000,000. After discussions with Messrs. Gianelli and Rizzo, it was decided to table this resolution until the next meeting. Resolution Tabled.

Resolution Authorizing the Closure of Nassau University Medical Center's Forensic Clinic. Mr. Capozziello reported that the relationship with the County and jail services was terminated effective June 1, 2011. As a formality, the Board must approve the closure of the clinic so that the Office of Mental Health can approve it. **Upon a motion made, duly seconded and unanimously approved, the Board of Directors adopted the Resolution Authorizing the Closure of Nassau University Medical Center's Forensic Clinic as set forth in the attached. Resolution No. 147-2011.**

Resolution – Apprenticeship Training Programs for Construction Contracts. Mr. Ade presented the resolution. The resolution will establish a requirement that all NuHealth contracts for construction work valued in excess of \$500,000 require the contractor to participate in NYS approved apprenticeship training programs. This requirement would also be applicable to any subcontractor who is entitled to receive \$100,000 or more under such a contract. **Upon a motion made, duly seconded and unanimously approved, the Board of Directors adopted the Resolution for the Apprenticeship Training Programs for Construction Contracts as set forth in the attached. Resolution No. 148-2011.**

Resolution and Notice of Completion of Final Generic Environmental Impact Statement for the Adoption of a Campus Land Use Plan and the Redevelopment of Approximately 35 Acres of the 50 Acre Nassau University Medical Center Campus Consistent with the Campus Land Use Plan. Mr. Rizzo requested that the above resolution go through the Facilities and Real Estate Development Committee for recommendation to the Board. Resolution Tabled.

Mr. Perrotti reported for the month ended October 31, 2011, the Corporation, on \$43 million of revenue posted a loss of \$1.97 million which is unfavorable to budget by \$1.0 million


For the 10 months ending October 31, the Corporation, on \$446 million in revenue, posted a loss on operations of \$21.1 million which is unfavorable to budget by \$8.2 million. The losses are mainly at the hospital with about \$1 million loss at the Nursing home and the Family Health Centers are operating at approximately break-even. We are projecting a 2011 year end loss of approximately \$21 million. The run rate losses for November and December will be offset by the effect of the staffing downsizing which occurred November 18th and the receipt of revenue from NYS for Meaningful Use (Approximately \$4 million). Other issues of note: All IGT Payments for 2011 have been received. The Pension payment for 2011 has been fully paid and all tax filings for the corporation and its subsidiaries have been filed by the November 15, 2011 deadline.

Mr. Gianelli noted that although A. Holly Patterson received a five-star rating, there are severe reimbursement losses, the census is down and therefore without 95% occupancy, the bed holds are lost. Mr. Gianelli sees no scenario where the nursing home can operate under the current structure. An RFP was issued to sell the licenses for the home.

7. **Report of the Ambulatory Care, Managed Care and Community Physician Committee.** Dr. Sussman, Chair of the committee, was not present. There is no report this month.
8. **Report of the Extended Care and Assisted Living Facility Committee.** Mr. Saracino, Chair of the committee, reported that a meeting will be held before the next board meeting.
9. **Report of the Facilities and Real Estate Development Committee.** Mr. Bianculli, Chair of the committee, reported that a meeting will be held this month.
10. **Report of the Legal, Audit and Governance Committee.** Mr. Antaki, Chair of the committee, reported that a meeting will be held in December.
11. **Other Business.** None.
12. **Public session.** Mr. Rizzo opened the meeting for public comment. There were no comments from the public.
13. **Adjournment**

Upon a motion, duly made and unanimously approved, the meeting was adjourned at 10:55 a.m. to Executive Session to discuss governance, performance improvement, collective bargaining, personnel matters, contract negotiations and litigation.
14. **Report from Executive Session.** Upon return to Public Session, the Board reported that the following actions were taken: **None.**
15. **Close of Regular Meeting.** Craig Vincent Rizzo, Chair, closed the meeting at 11:46 a.m.
16. The next meeting will be announced.

Approved:


Craig Vincent Rizzo, Chair
Board of Directors
NuHealth

NASSAU HEALTH CARE CORPORATION
BOARD OF DIRECTORS

RESOLUTION APPROVING FINANCE COMMITTEE RECOMMENDATIONS

Resolution No. M-146-2011

November 22, 2011

WHEREAS, by Resolution (No. 023-2007) of the Board of Directors of the Nassau Health Care Corporation, the Board of Directors delegated to its Finance Committee the responsibility for, among other things, overseeing and making recommendations to the Board regarding the Corporation's procurement and contracting policies; and

WHEREAS, there is attached to this Resolution a schedule dated November 17, 2011 (the "Schedule") of resolutions regarding transactions and/or procurement and contracting policies, which require action by the Board and which the Committee has reviewed, discussed and recommends be adopted;

NOW, THEREFORE,

BE IT RESOLVED, that the Board of Directors of the Nassau Health Care Corporation hereby approves and adopts the resolutions recommended by its Finance Committee as set forth in the attached Schedule, with no exception.

NUHEALTH
FINANCE AND CONTRACT COMMITTEE
November 17, 2011
CONTRACTS EXHIBIT

Motions and Resolutions Requiring Action by the Board of Directors

*HANYS Keystats. [Multi-year contract]. Upon a motion made, seconded and unanimously approved, the Finance Committee recommends Board approval of a contract with HANYS Keystats to provide access to SPARCS data program through the AHRQ software, which enables hospitals to run their own facility specific patient data. This software calculates rates for quality indicators and individual cases can be identified and investigated in an amount not to exceed \$4,000 per year for the anticipated start date of 04/01/2012. Resolution No. 130-2011.

*HANYS QI Project. [Multi-year contract]. Upon a motion made, seconded and unanimously approved, the Finance Committee recommends Board approval of a contract with HANYS QI Project to provide Acute Care/6 core measure sets, psychiatric care indicators, OPPS for CMS users, Q Net Transmission, the Joint Commission Transmissions, HANYS QI Project, Datasphere, they submit required NUMC data to regulator agencies in an amount not to exceed \$49,076 per year for the anticipated start date of 01/01/2012. Resolution No. 131-2011.

*New York College of Podiatric Medicine. [Multi-year contract]. Upon a motion made, seconded and unanimously approved, the Finance Committee recommends Board approval of a contract with New York College of Podiatric Medicine to provide licenses podiatry coverage to NuHealth patient population; will include clinical coverage, consultations and OR cases and two podiatrists will be assigned in an amount not to exceed \$60,000 for a three-month period for the anticipated start date of 11/05/2011. Resolution No. 132-2011.

*Guardian Consulting Services. [Multi-year contract]. Upon a motion made, seconded and unanimously approved, the Finance Committee recommends Board approval of a contract with Guardian Consulting Services to provide pharmacy consulting services at AHP, perform all required drug regimen reviews, nursing unit inspections, medication administration audits, controlled substance destruction, review of emergency box meds and procedures, inservice education and medication pass observation, attend and chair the Pharmacy Committee meetings as well as act as liaison with DOH during on-site inspection surveys in an amount not to exceed \$43,500 for an eight-month period for the anticipated start date of 08/01/11. Resolution No. 133-2011.

*Witt Kiefer. [Multi-year contract, amount exceeds \$250,000]. Upon a motion made, seconded and unanimously approved, the Finance Committee recommends Board approval of a contract with Witt Kiefer as Executive Search firm, this is an amendment to add services to recruit qualified candidates for the title of General Counsel/Executive VP for an additional amount of \$125,000 (current contract amount is \$125,000) the total with additional will be \$250,000 for the anticipated expiration date of 8/14/12. (02/15/11-08/14/12). Resolution No. 134-2011.

*Mdeverywhere (formerly know as Advanced Health Management. [Multi-year contract, amount exceeds \$250,000]. Upon a motion made, seconded and unanimously approved, the Finance Committee recommends Board approval of a contract with Mdeverywhere to provide credentialing consultants whose services include credentialing application processing. The extension to current contract is to include the following: staff for medical credentialing office, unlimited senior administrative management, database leasing and unlimited IT support in an amount not to exceed \$21,500 per month for a six-month total of \$129,000 for the anticipated start date of 01/01/12 (the original contract is due to expire 12/31/11 – the current contract was not to exceed \$215,000, total with additional is \$344,000). Resolution No. 135-2011.

*SCC Construction Management Group. Upon a motion made, seconded and unanimously approved, the Finance Committee recommends Board approval of a contract with SCC Construction Management Group to provide construction management/owner's rep services for NUMC on LDR project and the Cath Lab replacement project in an amount not to exceed \$196,425 for 14 months (funded by HEAL 19 grant) for the anticipated start date of 10/01/11. Resolution No. 136-2011.

TSIG Consulting. Upon a motion made, seconded and unanimously approved, the Finance Committee approved a contract with TSIG Consulting Inc. to provide specialized architecture, systems development and accreditation compliance, provide survey of approximately 750,000 sq. ft. of healthcare space at the DCB and advise of any life safety deficiencies in order to allow us to prepare Statement of Conditions for Accreditation survey by the Joint Commission; field survey and update your existing AutoCad master drawings, take field measurements and incorporate into existing drawings in an amount not to exceed \$83,000 for three months for the anticipated start date of 01/01/12. Resolution No. 137-2011.

*Tri-Rail Construction. [Amount exceeds \$250,000]. Upon a motion made, seconded and unanimously approved, the Finance Committee recommends Board approval of a contract with Tri-Rail Construction to act as construction contractor for the angio lab renovation project, completely renovate the interior of the lab to accommodate new angio equipment and include reinforcement of both floor and ceiling for the new equipment, adding a new control room, and expanding access to supply storage area in an amount not to exceed \$403,500 for an eight-month period for the anticipated start date of 12/01/11. Resolution No. 138-2011.

*Pacific Interpreters. [Multi-year contract, amount exceeds \$250,000]. Upon a motion made, seconded and unanimously approved, the Finance Committee recommends Board approval of a contract with Pacific Interpreters to provide interpretation and document translations in over 85 languages, vendor specializes in the translation of medical and social service documents, including healthcare forms, provider training materials, patient handouts, web pages and other healthcare communication in an approximate amount not to exceed \$360,000 per year for a one for the anticipated start date of 07/31/11. Resolution No. 139-2011.

*Manatt Phelps & Phillips. [Multi-year contract]. Upon a motion made, seconded and unanimously approved, the Finance Committee recommends Board approval of a contract with Manatt Phelps & Phillips (outside legal counsel). Deborah Bachrach, Special Counsel will be providing services with respect to Medicaid DSH payments, including calculations of hospital specific DSH cap in an not to exceed for standard rate of \$730 per hour, rate will be discounted 15% for NHCC, Rate is \$620 per hour, total amount requested is \$100,000 for a 13-month period for the anticipated start date of 11/01/11. Resolution No. 140-2011.

*Ropes & Gray LLP. [Multi-year contract]. Upon a motion made, seconded and unanimously approved, the Finance Committee recommends Board approval of a contract with Ropes & Gray LLP to provide legal services in connection with NHCC's intergovernmental transfer payments structure in an amount not to exceed \$150,000 per year for the anticipated start date of 01/01/12. Resolution No. 141-2011.

*Assert, Inc.. [Multi-year contract, amount exceeds \$250,000]. Upon a motion made, seconded and unanimously approved, the Finance Committee recommends Board approval of a contract with Assert Inc. to provide consultant services for Academic Affairs/Medical Education Dept. in an amount not to exceed \$250,000 per year for the anticipated start date of 01/01/12. Resolution No. 142-2011.

Amendment of Resolution no. 092-2011 for Germain & Co. Amend effective date from September 1, 2011 to July 1, 2011. Resolution No. 143-2011.

Informational.

Harris Beach, LLC. To provide outside legal counsel with respect to real estate transactions and development of joint venture partnerships with respect to NHCC's campus development and expansion in an amount not to exceed Tier 1/panel rates - \$150-\$350 per hour, budgeted amount \$50,000 as need for the anticipated start date of 09/30/11 (renewal for one year).

Lamb & Barnosky. To provide outside legal counsel with respect to employment law matters in an amount not to exceed Tier 1/panel rates - \$150-\$350 per hour, budgeted amount is \$100,000 as need for the anticipated start date of 10/08/11 for 14 months.

Kaufman Borgeest & Ryan. To provide outside legal counsel with respect to healthcare law and compliance in an amount not to exceed Tier 1/panel rates - \$150-\$350 per hour, budgeted for \$15,000 as need for the anticipated start date of 10/08/11 for one year.

Garfunkel Wild PC. Renewal of current contract to provide legal counsel to NHCC with respect to general healthcare and real estate matters in an amount not to exceed \$200,000 (Tier rates) for a 13-month period for the anticipated start date of 12/01/11.

NYS DOH/OHSM. NHCC awarded grant monies for HEAL 19 funding in an amount not to exceed \$6,650 (awarded to NHCC) for a two-year period with an anticipated start date of 10/01/10.

NYSDOH. Amendment to a current grant agreement to provide grant funding for Standardized Comprehensive Family Planning and Reproductive Health and Education Services at NUMC and four family health centers in an amount not to exceed \$816,662 (amount awarded to NHCC for 2012 year) for an anticipated start date of 01/01/12.

East Meadow Fire Department. NUMC will be providing East Meadow Fire Department with controlled substances to be used in transporting NUMC patients. NUMC will supply EMFD at cost for a two-year period for an anticipated start date of 01/01/12.

Avon Foundation. Grant to provide support for two FTE culturally sensitive patient navigators and a PT Registered Nurse Case Manager in an amount not to exceed \$75,000 (grant funded) for a one-year period for an anticipated start date of 01/01/12-12/31/12.

For approval by the CEO.

KS Engineers PC. To provide design of surface parking for three locations on East Meadow campus, which will include additional ED parking on east side of campus along Hempstead Turnpike, grass area under bridge leading to new ED entrance and grass area adjacent to power plant in an amount not to exceed \$28,800 for six months for the anticipated start date of 10/01/11.

BML Language Consultants, LLC. To provide medical interpretation training, program will include a sixty (60) hour classroom sessions and eight (8) hour individual supervised practicum. Course is designed to train bilingual health care workers (English/Spanish) to assist medical professionals in communicating with Spanish-speaking patients and their families in an amount not to exceed \$5,950 for a three-month period for the anticipated start date of 10/01/11.

Jzanus Consulting Inc. To provide on-site coding services to resolve backlog of up to 1,300 uncoded cases in an amount not to exceed \$32,500 for a four month period for the anticipated start date of 09/01/11.

O'Connell and Aronowitz. Legal firm who are legal counsel to the NYS Health Care Facilities Association of which A. Holly Patterson is a member. The firm will initiate

litigation against NYS DOH challenging their attempt to recapture a retroactive 3.5% negative adjustment to the 2009 trend factor via an adjustment to the 2010 rates on behalf of A. Holly Patterson in an amount not to exceed \$250.00 to join in on the litigation for the anticipated start date of 10/31/11 (until settlement is reached.)

Extensions not Requiring Additional Funds

None.

Notice of Procurement Transactions Concluded Pursuant to Authority Delegated by Board of Directors to President (or Designee) and Required to be Reported.

None.

*Requires approval of the Board of Directors

**Standardization requires 3/5 (9 votes in favor) approval of Board of Directors.