RFP 2017-025 Orthotics and Prosthetics Questions & Answers

Questions:

1) Please Clarify what you are looking for in terms of comparable projects? We don't have any specific "project" per se, although we do provide Orthotics and Prosthetics to many hospitals and are considered preferred providers for some.

Comparable Projects means similar work that you are providing in similar settings as delineated in the RFP Scope of work requested on pages 3 and 4 of the RFP.

2) What is the annual O & P spend at NUMC? Unknown, the vendor bills the patient wherever possible on outpatient cases and for inpatient cases that is the hospital's responsibility we spent about \$ 50,000.00 in 2016.

3) What is the Payor Mix? Our payor mix is approximately 34 % Medicare, 9 % Medicaid, 47% Managed Medicaid, 10% Commercial including self-pay.

4) Is this an exclusive contract? No

5) How many vendors will be awarded the contract? Probably around 2.

6) Will this contract be for all centers of care? Please see Scope of Services listed on pages 3 and 4 of the RFP. Centers of care include, Inpatient, outpatient and the Nassau County Correctional Facility.

7) I am not clear on how to fill out the M/WBE Utilization Plan. I understand it is a required document. Can you offer assistance? Please refer to the RFP document, specifically page 9, Section IV – Anti Discrimination and MWBE Participation.