

NASSAU HEALTH CARE CORPORATION

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BOARD OF DIRECTORS/EXECUTIVE COMMITTEE

MEETING

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Nassau University Medical

Center

2201 Hempstead Turnpike

East Meadow, New York

October 17, 2016

5:37 p.m.

REPORTED BY:

Angela Arena

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A P P E A R A N C E S:

BOARD OF DIRECTORS/EXECUTIVE COMMITTEE

MEMBERS PRESENT:

Michael Mirotznik, Esq. -
Chairman of the Board
Warren Zysman, LCSW - Board
Member
Linda Reed, Board Member
Giuseppe Caruso, MD - Board
Member
Michael M. DeLuca, MPA - Board
Member
Russell Caprioli, DPM, FACFAS -
Board Member
Asif M. Rehman, MD - Board Member
Frank Saracino, EdD - Board
Member

ALSO PRESENT:

Beatriz Fuschetto - Executive
Assistant to the Board of
Directors
John Ciampoli, Esq. - Counsel to
the Board of Directors
John Ciotti, Esq. - General
Counsel
Megan Ryan, Esq. - EVP/Chief
Financial Officer
Craig V. Rizzo, Esq. -
EVP/Special Assistant to NUMC
Shelley Lotenberg - Director of
Public Affairs
Robert Heatley - EVP Business
Development and Ambulatory
Services
Harold E. McDonald - Deputy
Executive Director and Chief
Administrative Officer
Robert Tepper, Esq. - Office of
Legal Affairs
Barbara Van Riper, Esq. - Office
of Legal Affairs
Louis Imbrotto, Esq. - Office of
Legal Affairs
Elizabeth Faughnan, Esq. - Office

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2 Paul Mustacchia, MD - Chairman of
Medicine
3 John Maher - EVP/CFO
Michael Ferrandino - VP Security
4 and Investigative Services
Kathy Skarka, RN, MSN, CNA - EVP
5 Patient Care Services
Karen McGlynn, RN - Deputy Chief
6 Nursing Officer
Kevin Mannle - VP of Facilities
7 Maureen Roarty - EVP of Human
Resources
8 Kent Kessler - Human Resources
Anne Salvo - Administrator for
9 Surgery, Anesthesia, and
Ophthalmology Departments
10 Teresa Silversmith, MBA, RHIT,
CCS, C-CDI - Director of Health
11 Information Management
Ann Marie Studdert - Director of
12 Intergovernmental Affairs
Glenn Faust, MD - Chairman of
13 Surgery
Maureen Hutcheon, LMSW, MPA -
14 Administrator, Surgery
John Riggs, MD - Chairman of
15 OB/GYN
Rachel Robbins, MD - Chair of
16 Department of Pathology, ORSP
Timothy Sullivan - VP of Finance
17 Michael Gatto - VP of Care
Transitions
18 Nyapati Rao, MD, MS - Chairman of
Psychiatry
19 Laurie Ward, MD, FACP - VP
Ambulatory Services
20 Annabelle Lui-Pancho - Medical
Technician.
21 Judith Eisele-LaPlante, RN -
Administrator
22 Vincent DiSanti - Senior Vice
President Revenue Cycle
23 Management
Frank Intagliata
24 Michael Gatto - VP Care
Transitions
25 Farooq Ajmal - Chief Information

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Dina Lieser, MD - Director of
Community and Ambulatory
Pediatrics

Michael Knee - Assistant Director
of Pharmacy

Nicholas Staffa - Assistant
Director of Pharmacy

Lorinda Bauer - Senior Clinical
Director

Nalini Kanth, MD - Vice Chair of
Radiology

Sofia Rubenstein, MD - Director
of ORSP

Gale Mittelman - Director of
Chemical Dependency Services

Bonnie Markowitz - Assistant
Hospital Administrator,
Psychiatry & Behavioral Sciences

Sally Trye, MS

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2 MR. MIROTZNIK: Good evening,
3 ladies and gentlemen. Let's call to
4 order the Nassau Healthcare Corp.
5 Executive Committee of Monday,
6 October 17th, 2016. Can I have a
7 motion to open the meeting? All in
8 favor? Second, Ms. Reed. Unanimous,
9 thank you. Mr. Zysman, contracts?

10 MR. ZYSMAN: Good evening,
11 everybody. We are going to start on
12 page two. We are going to look to
13 cover page two. The contracts on page
14 one, for those of you who have the
15 spreadsheet, I know many of you don't,
16 those will be tabled for time purposes.

17 There will be a contracts meeting
18 again this month in the next two weeks
19 that we will schedule. We will see if
20 we can coordinate it tonight. If we
21 can't, sometime this week Beatriz will
22 send out a calendar invite to that.

23 So I know there are a lot of
24 people here for contracts. I saw that
25 when I came in and people were asking

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2 me is this contract on, or this. I
3 don't know them by number, only by
4 name.

5 So as we go through it, if you're
6 not on that page you are welcome to
7 stay, this is a public meeting, or you
8 can follow-up on other plans you have
9 this evening.

10 So we will start off with R1
11 which is -- these are revenue-based
12 contracts, so that is Harold McDonald,
13 Total Orthopedics and Sports Medicine,
14 LLP.

15 MR. MCDONALD: We may want to
16 delay this one because it's two halves;
17 one is the expense contract for Total
18 Orthopedics and this contract is the
19 lease of space.

20 MR. ZYSMAN: Can I get a motion
21 to table R1, Total Orthopedics and
22 Sports Medicine to the next Contracts
23 Committee meeting? Second? Favor?
24 Unanimous. Thank you very much,
25 Harold. We look forward to hearing

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2 more about it soon. Health Research,
3 Michael Ferrandino?

4 MR. MANNLE: He is about five
5 minutes away.

6 MR. ZYSMAN: We will come back to
7 that. Is Chris Mancuso here? No.

8 MS. EISELE-LAPLANTE: She went
9 home sick.

10 MR. ZYSMAN: Can you present it,
11 Judy?

12 MS. EISELE-LAPLANTE: No, she
13 didn't give me any --

14 MR. ZYSMAN: So R1 and R3 are the
15 same vendor. Maybe Michael Ferrandino
16 can help us with it. If he wants, we
17 will move to table it at that time.

18 R4, Hunter Business School. Is
19 Lorinda Bauer here?

20 MS. BAUER: Yes, I am.

21 MR. ZYSMAN: Ms. Bauer, you can
22 join us at the table.

23 MS. BAUER: How are you? So
24 Hunter Business School wants to partner
25 with us and send us an ultrasound tech

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2 in our echo department. So they are
3 going to give us \$1,500 a year annual
4 fee for that and \$50 per-student, and
5 they will be sending us one student
6 per-semester.

7 MR. ZYSMAN: So the contract is
8 for \$1,500?

9 MS. BAUER: \$1,500 for each year.
10 So we hope to --

11 MR. ZYSMAN: Per-student or
12 per-year?

13 MS. BAUER: Per-year and then \$50
14 per-student.

15 MR. ZYSMAN: Any need for
16 discussion from the Board on this?

17 DR. CAPRIOLI: How many semesters
18 in a year?

19 MS. BAUER: Two.

20 MR. ZYSMAN: Can I get a motion
21 to approve -- Beth, sorry, R4.

22 MS. FAUGHNAN: I don't have the
23 sheet. What is the length of the
24 agreement?

25 MR. ZYSMAN: Will someone give

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2 Beth a sheet?

3 MR. MIROTZNIK: One year
4 effective November 1st.

5 MS. FAUGHNAN: The Executive
6 Committee of the NHCC Board of
7 Directors authorizes the President to
8 negotiate and execute a revenue
9 agreement with Hunter Business School
10 for NHCC to provide training and
11 education and for Hunter Business
12 School to pay \$1,500 per-year plus a
13 \$50 per-student processing fee with an
14 anticipated start date of November 1,
15 2016, for one-year term.

16 MR. ZYSMAN: Can I get a second?
17 favor? Unanimous. Thank you,
18 Ms. Faughnan, Ms. Bauer.

19 MS. BAUER: Thank you.

20 MR. ZYSMAN: Mr. Maher? You have
21 Nassau County, a five-year term of
22 \$25,000?

23 MR. SULLIVAN: \$25 million.

24 MR. ZYSMAN: \$25 million. I left
25 out a whole set of 0's.

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2 MR. SULLIVAN: This contract is
3 with Nassau County.

4 MR. MAHER: Tim Sullivan is
5 presenting.

6 MR. ZYSMAN: On your behalf?

7 MR. MAHER: Yes. The Article 6
8 moneys that typically come in from
9 Nassau County.

10 MR. SULLIVAN: This contract is
11 with Nassau County which receives state
12 aide under Article 6 of the New York
13 Public Health Law for the provision of
14 public health services to residents of
15 the county.

16 Services to be provided include
17 dental health education, primary and
18 preventative care, lead poisoning
19 screening, prenatal care, family
20 planning, education and testing for
21 STD's, amongst other services that can
22 also be offered.

23 The term of this contract is for
24 five years with a projected revenue
25 totaling \$25 million.

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2 MR. ZYSMAN: The hospital is
3 going to receive \$25 million?

4 MR. SULLIVAN: Correct.

5 MR. ZYSMAN: This is something
6 historically we received, similar-type
7 payments?

8 MR. SULLIVAN: Exactly the same,
9 right. It has been shared with the
10 LIFQHC, but it's money that comes in
11 every year to the hospital.

12 MR. ZYSMAN: Where does the money
13 go?

14 MR. SULLIVAN: It is distributed
15 between the LIFQHC and the hospital.

16 MR. ZYSMAN: Who determines what
17 LIFQHC gets versus the hospital?

18 MR. SULLIVAN: Historically the
19 lion's share of the money, if not all
20 of the money, went back historically to
21 the LIFQHC.

22 MR. ZYSMAN: Of the \$25 million?

23 MR. SULLIVAN: Of the -- right,
24 \$5 million a year, correct.

25 MR. ZYSMAN: Why?

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2 MR. MAHER: Because historically
3 all of these services were provided by
4 the health centers, and when the health
5 centers split off to the FQHC the
6 hospital started to bring back some of
7 the services to us, to itself, but
8 majority of the services are provided
9 by the LIFQHC at the LIFQHC.

10 MR. ZYSMAN: Harold, do we have
11 the ability to provide these services
12 at our outpatient clinic?

13 MR. MCDONALD: We have the
14 ability and we are providing most of
15 the services at our clinics.

16 MR. ZYSMAN: How much of that \$25
17 million are you projecting is going to
18 stay at the NUMC health clinics versus
19 how much is going to the LIFQHC, in
20 your projection? We are not going to
21 hold you to it.

22 MR. MCDONALD: Probably qualify
23 for all of them.

24 MR. ZYSMAN: So you don't think
25 we have to pay one penny to the LIFQHC

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2 on this?

3 MR. MCDONALD: I think it's
4 something that should be discussed.

5 MR. ZYSMAN: How do we know where
6 this money is going to go?

7 MR. MIROTZNIK: Who controls --

8 MR. ZYSMAN: Harold is going to
9 have discussions with other folks.
10 Makes sense, reasonable. How do we
11 find out how much is going to stay here
12 and how much is going to go there
13 before checks actually get cut?

14 MR. MAHER: We will provide a
15 report, too.

16 MR. ZYSMAN: It sounds like it's
17 going to be a tremendous change from
18 past practice because past practice,
19 I'm hearing, most of it didn't come to
20 the hospital.

21 So when are we going to learn of
22 this, how much of this money is
23 actually going to stay here and how are
24 we going to learn? You guys tell us.

25 MR. MAHER: It will be reported

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2 to the Finance Committee or to this
3 body as soon as the negotiations are
4 completed.

5 MR. ZYSMAN: You will keep us
6 up-to-date on the negotiations?

7 MR. MAHER: Yes, we will.

8 MR. ZYSMAN: Off the record.

9 (Discussion held off the record.)

10 MR. ZYSMAN: We would like to
11 know as the negotiations are going on
12 where the percentages are and so forth.

13 Also, maybe we can add into the
14 resolution some approval power for the
15 disbursements so that we are aware of
16 how you guys are disbursing it.

17 MR. MCDONALD: This is actually
18 an item that would need to be approved
19 by the NHCC Board and also the NHCC
20 Board's approval of the LIFQHC Board
21 budgets, so the operating budget.

22 MR. ZYSMAN: Here is my question:
23 Historically have we approved
24 disbursement to LIFQHC for this money
25 or we just approved receiving the \$25

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2 million from the county?

3 MR. MCDONALD: We approved the
4 disbursement, not LIFQHC, because we
5 have approved their budget.

6 MR. ZYSMAN: When you guys do a
7 budget presentation have you ever heard
8 the accounting? Because I haven't and
9 I pay pretty careful attention, but I
10 miss a lot of things sometimes.

11 So when they're explaining the
12 LIFQHC budget, have they ever told us
13 that \$25 million of money that we
14 approve, that actually most of it is
15 going to the LIFQHC and not staying at
16 the hospital?

17 MR. MCDONALD: It would have been
18 a \$5 million a year statement and I'm
19 not sure if it was actually brought to
20 the level of attention that we are
21 bringing it now.

22 MR. ZYSMAN: I have never heard
23 it. So I really believe we need
24 something. If that is the approval
25 process of it, it's something that has

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2 been approved and we just didn't
3 realize, no one informed us that moneys
4 that were coming in through this
5 contract were going out -- there had to
6 be discussions, negotiations,
7 decisions.

8 I'm sure people had to be part of
9 that. We certainly were never informed
10 or made aware of it.

11 MR. MCDONALD: It would be best
12 if we discussed it at the NHCC Finance
13 Committee and we did that soon before
14 we started finalizing our budget or the
15 LIFQHC budget.

16 MR. ZYSMAN: Are you okay with us
17 having some kind of approval power over
18 the final disbursement?

19 MR. MCDONALD: Absolutely.

20 MR. ZYSMAN: That can evolve, but
21 that way the money doesn't get
22 disbursed out. It's at least being
23 notified you and you will inform us of
24 discussions.

25 We are not looking to be involved

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2 in negotiations. We want to make sure
3 if you are going to make an expenditure
4 of many millions of dollars that we
5 know about it.

6 Beth, can you just add on any
7 disbursements of this money outside of
8 the hospital to any entities such as
9 LIFQHC or somebody to that effect will
10 require Board approval, Board and/or
11 Executive Committee?

12 MR. MIROTZNIK: When do we expect
13 to get some of the money?

14 MR. SULLIVAN: As soon as this
15 contract is complete. That starts in
16 for the period of 2016 through 2020 so
17 it starts this year.

18 MR. MIROTZNIK: So come
19 January 1st of '17 we will get retro
20 for '16?

21 MR. SULLIVAN: I would anticipate
22 even sooner.

23 MR. MIROTZNIK: About \$5 million?

24 MR. SULLIVAN: Yes.

25 MR. MIROTZNIK: As it stands

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2 today, do we own any money to the
3 LIFQHC?

4 MR. SULLIVAN: I believe in their
5 budget they budgeted approximately four
6 and-a-half of the five.

7 MR. MIROTZNIK: They did?

8 MR. SULLIVAN: Yes.

9 MR. ZYSMAN: We approved that?

10 MR. SULLIVAN: I believe their
11 budget was approved, yes.

12 MR. MIROTZNIK: Is that for
13 services they rendered in '16?

14 MR. SULLIVAN: Correct.

15 MR. MAHER: I think the question
16 is it's five years we are talking
17 about?

18 MR. SULLIVAN: That's correct.

19 MR. CIOTTI: So does that four
20 and-a-half million apply to each year
21 in the five years, or just the first
22 year?

23 MR. SULLIVAN: That would only be
24 the first year. If we decided to find
25 differently as Harold --

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2 MR. CIOTTI: So you have the
3 ability then in the second, third,
4 fourth and fifth year to change that
5 allocation?

6 MR. SULLIVAN: Yes.

7 MR. MCDONALD: Yes.

8 MR. ZYSMAN: What happens with
9 us, let's say we have a budgeted item
10 in our finances that we approved, and
11 for some reason it doesn't work out
12 that way, we think it's going to be
13 four and-a-half, and it turns out to be
14 two. What do we do?

15 MR. MCDONALD: We already had
16 that situation in 2015 and you live
17 with it. You adjust.

18 MR. ZYSMAN: You're telling me
19 close to 100 percent of this work has
20 been done by the hospital?

21 MR. MCDONALD: Similar work is
22 being done by the hospital.

23 MR. ZYSMAN: Doesn't that mean
24 that maybe the work that they felt they
25 were going to get, they didn't do? I'm

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2 just throwing out ideas to you.

3 You have to talk internally, but
4 I'm saying just because we approved a
5 budget of four and-a-half, or whatever
6 it was, doesn't mean that four
7 and-a-half actually goes to them.

8 You may have done more of the
9 work than you anticipated. You might
10 have exceeded your budget projections
11 and they have underperformed on theirs,
12 but that's for you guys to discuss.

13 Any feedback from the Board
14 members on this item? Discussion?
15 Okay.

16 MS. FAUGHNAN: The Executive
17 Committee of the NHCC Board of
18 Directors authorizes the President to
19 negotiate and execute an amendment of
20 an agreement with Nassau County for
21 Article 6 funding in an amount of at
22 least \$25 million for a five-year term
23 beginning January 1, 2016, with the
24 caveat that the full Board and/or the
25 Executive Committee of the Board must

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2 approve any disbursement of these funds
3 to any outside entity, including but
4 not limited to LIFQHC.

5 MR. ZYSMAN: Discussion on the
6 motion? So that does mean that the
7 hospital, any moneys that are
8 accredited to the hospital, could be
9 used immediately upon receipt, correct?

10 MR. CIOTTI: It should also be
11 clear that the four and-a-half million
12 is for one year, not the five. That's
13 my question --

14 MR. SULLIVAN: This contract,
15 per-se, is just between us and the
16 county, so the county sends us over \$5
17 million.

18 How we disburse it between
19 ourselves, the hospital and the LIFQHC
20 is a secondary question?

21 MR. CIOTTI: So here is my
22 question: What is in writing between
23 us and LIFQHC in terms of the amount?
24 Is there a minimum to be disbursed to
25 LIFQHC? Is there any amount in writing

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2 that has to allocate the number?

3 MR. SULLIVAN: Not to my
4 knowledge this agreement, I think, with
5 a lot of grants between two hospitals
6 and the county.

7 MR. ZYSMAN: Tim, it's just a
8 budget number, right? A budget number
9 is a projection of what they believe
10 they are going to receive. It doesn't
11 mean they actually receive that much?

12 MR. SULLIVAN: Correct.

13 MR. CIOTTI: That's the point.
14 There is no legal lock-in that's --

15 MR. RIZZO: You are not obligated
16 to pay the LIFQHC.

17 MR. MIROTZNIK: The Board wants
18 to approve the contract with the county
19 to obtain the moneys.

20 MR. SULLIVAN: For \$25 million,
21 correct.

22 MR. MIROTZNIK: For this year you
23 are going to get by January, \$5
24 million?

25 MR. SULLIVAN: Correct.

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2 MR. MIROTZNIK: We don't want you
3 to disburse those moneys until further
4 approval by the Board.

5 MR. ZYSMAN: The money came in
6 and there was money you were
7 attributing to the hospital and you can
8 use that. You don't need our approval,
9 but any disbursement, like an LIFQHC or
10 other entity, that's what we are
11 looking for.

12 We believe this resolution that
13 Ms. Faughnan was kind enough to
14 articulate accomplishes that.

15 MR. MIROTZNIK: John, you're on
16 board?

17 MR. MAHER: Yes. I don't know
18 whether it's one resolution or two, one
19 to receive the money from the county
20 and keep that as a separate item, and
21 the second one, the disbursement of any
22 of those funds to the LIFQHC or another
23 entity, would be cleaner. There is no
24 issue --

25 MR. MIROTZNIK: The way it was

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2 read I think is correct. Harold, okay
3 with this?

4 MR. MCDONALD: Yes.

5 MR. ZYSMAN: Can I get a motion
6 to approve the resolution? Favor?
7 Unanimous. Thank you.

8 MR. MIROTZNIK: Second,
9 Dr. Caprioli.

10 MR. ZYSMAN: R6?

11 MS. MARKOWITZ: I'm Bonnie
12 Markowitz and this is Gale Mittelman
13 and Dr. Rao from psychiatry.

14 MR. ZYSMAN: Bonnie, what does
15 Gale do?

16 MS. MARKOWITZ: Gale is the
17 Director of Medical Dependency Services
18 for the hospital.

19 MR. ZYSMAN: Welcome. Thank you
20 for the good work you do. Your office
21 is located in the rehab or detox?

22 MS. MITTELMAN: In rehab. Janet
23 Besserman is my Detox Coordinator.

24 MR. ZYSMAN: Janet is a very good
25 person, too.

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2 MS. MITTELMAN: She is happy to
3 have her aboard.

4 MS. MARKOWITZ: We are here to
5 present a revenue agreement from the
6 New York State Office of Alcoholism and
7 Substance Abuse, or OASIS. They are
8 committed to granting or awarding us
9 legislative aide, a program to address
10 heroin and opioid addiction services to
11 adults 18 and over.

12 There are two services. One is
13 the wraparound service program which
14 provides up to nine months after
15 successful completion of a treatment
16 program, and the second is that program
17 is to improve the quality of life and
18 to reduce the likelihood of relapse
19 after discharge.

20 The second program is a hospital
21 diversion program, which is a model
22 setup to divert patients from inpatient
23 hospital stays, but still need
24 treatment in an outpatient setting.

25 The amount is \$100,000 for each

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2 service for a total of \$200,000 with a
3 length of contract of one year with the
4 option to renew for three years.

5 MR. ZYSMAN: So this question is
6 probably more to Gale. Money comes in.
7 Are you expected to provide different
8 staffing or are you going to have
9 current staffing providing these
10 services?

11 MS. MITTELMAN: It would need to
12 be additional staffing.

13 MR. ZYSMAN: Have you done a
14 budget yet for that?

15 MS. MITTELMAN: I believe it is
16 on schedule for that Thursday.

17 MR. ZYSMAN: What is the cost?

18 MS. MARKOWITZ: Our cost will be
19 covered by the grant, so we will not
20 exceed the legislative aide for
21 \$200,000. It will be under.

22 MR. ZYSMAN: Maybe we can review
23 and discuss this in the Behavioral
24 Health Committee meeting? Maybe we can
25 review a budget. Maybe you can prepare

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2 that and submit it to us. Are you okay
3 with that?

4 MS. MARKOWITZ: Yes.

5 MS. MITTELMAN: Yes.

6 MR. ZYSMAN: All right. We have
7 to submit a narrative and a budget
8 ASAP, this month.

9 MR. MAHER: Before October 31st?

10 MS. MARKOWITZ: Yes.

11 MR. MAHER: That's a hard date?

12 MR. ZYSMAN: John, can you work
13 on that with them?

14 MR. MAHER: Sure.

15 MR. ZYSMAN: Either you or your
16 staff? Beth?

17 MS. FAUGHNAN: I will include the
18 option to renew for three years in the
19 resolution?

20 MR. ZYSMAN: What is the option
21 for three years? It's two years is
22 what the LD-200 was submitted for, or
23 one year, rather.

24 MS. MITTELMAN: They told us it
25 would be renewable for three.

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2 MR. ZYSMAN: You can extend it or
3 amend the LD-200, but this is Executive
4 Committee, so when we vote on this it's
5 done. Let's stick to what it is. We
6 don't have a budget or anything for it
7 yet.

8 MS. MARKOWITZ: One year is what
9 we are really asking.

10 MS. FAUGHNAN: The Executive
11 Committee of the NHCC Board of
12 Directors authorizes the President to
13 negotiate and execute a revenue
14 agreement with the New York State
15 Office of Alcohol and Substance Abuse
16 Services for NHCC to provide a
17 wraparound program and a hospital
18 diversion program with a minimum amount
19 of \$100,000 revenue for each program, a
20 total minimum amount of \$200,000 for a
21 one-year term effective October 1,
22 2016.

23 MR. ZYSMAN: Can I get a motion?
24 Second? Favor? Unanimous. Thank you
25 very much. Nice job and nice to meet

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2 you, Gale.

3 MS. MITTELMAN: Thank you.

4 MR. ZYSMAN: R6, is Dr. Lieser
5 here? Hi, Doctor. R7, sorry. New
6 York State Department of Health Office
7 of Mental Health.

8 DR. LIESER: My name is Dina
9 Lieser. I am the Director of Pediatric
10 Community and Ambulatory. This is for
11 a Healthy Steps grant which is an
12 evidence-based, co-located model of
13 behavioral health and care coordination
14 that really allows us to provide some
15 important services for our youngest
16 children and their parents, which we
17 know really sets the stage for lifelong
18 health.

19 So this was put out by the state
20 and was actually a pretty competitive
21 grant process. I think what really got
22 us the win was because we have such
23 access to so many vulnerable children.

24 As New York State sort-of
25 transitions to value-based payments,

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2 this is really a model that they are
3 looking at to try to support and to try
4 to scale throughout the state.

5 We have a detailed budget and a
6 budget narrative. A lot of the funding
7 goes towards the hiring of a Healthy
8 Steps specialist and all of the rest of
9 the expenses associated with the grant
10 are supported by grant funding itself.

11 So I think theoretically it is
12 sort of revenue neutral. However, I
13 think it really has a great potential
14 to be revenue-generating as we look in
15 a learning collaborative with the state
16 at building models to really support
17 this work.

18 That will really enhance our
19 revenue as they are looking towards
20 sustainability. It also is very
21 aligned with DSRIP initiatives in terms
22 of the screening in a lot of the areas
23 that are sort-of incentivized, as well
24 as with patient-centered medical homes.

25 MR. ZYSMAN: Have you done any

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2 work with Mr. Gatto?

3 DR. LIESER: Absolutely.

4 MR. ZYSMAN: How were the
5 outcomes?

6 DR. LIESER: We are just
7 sort-of --

8 MR. ZYSMAN: In terms of care
9 coordinations for this population.

10 DR. LIESER: As I think many of
11 you know, we have just hired a new --
12 several months have a care coordinator
13 in place in pediatrics and we are
14 really working to track that and to
15 measure the impact of it.

16 Undeniably we are meeting social
17 determinate screening benchmarks, PHQ-2
18 screening benchmarks and we look to
19 build upon that.

20 MR. ZYSMAN: So similar to what
21 we asked the others, I know Ms. Reed
22 chairs our Ambulatory Committee, maybe
23 you can provide some information on the
24 budget. Is there going to be any kind
25 of expenses?

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2 DR. LIESER: I think that some of
3 my time will be in kind and not
4 competing with other pieces, as well as
5 other than that it's really just --

6 MR. ZYSMAN: Most of the in kind
7 expenses we have in place?

8 DR. LIESER: Absolutely, yes.

9 MR. ZYSMAN: Beth?

10 MS. FAUGHNAN: The Executive
11 Committee of the NHCC Board of
12 Directors authorizes the President to
13 negotiate and execute a revenue
14 agreement with the New York State
15 Department of Health Office of Mental
16 Health for a Healthy Steps grant for a
17 three-year term effective September 1,
18 2016, in a minimum amount of \$368,706.

19 MR. ZYSMAN: Motion? Second?
20 Favor? Unanimous. Thank you very
21 much. Very nice presentation, by the
22 way.

23 DR. LIESER: Thank you.

24 MS. REED: Thank you.

25 MR. ZYSMAN: Off the record.

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2 (Discussion held off the record.)

3 MR. ZYSMAN: R9, Adelphi
4 University, Joann Kurtz. Is Joanne
5 here? No. R8 -- I have a different
6 list. Sorry, you're right.

7 MS. SKARKA: Joann is not here.
8 May I speak on her behalf?

9 MR. ZYSMAN: What does Joann do
10 here?

11 MS. SKARKA: She is my director
12 of nursing education.

13 MR. ZYSMAN: There are 100 of
14 these contracts here. Are all these
15 contracts pretty much the same for the
16 different bodies, but the same general
17 purpose?

18 MS. SKARKA: Yes.

19 MR. ZYSMAN: We can speak in
20 general and we can go through each of
21 them because they are all pretty low
22 amounts.

23 MS. SKARKA: In the past we have
24 worked with these colleges and they
25 bring in nursing students. We work

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2 with the professors and nursing
3 students.

4 So something we are going to
5 implement going forward with the
6 schools on the list is the same type of
7 thing that Ms. Bauer presented where we
8 are going to have a \$1,500 per-year
9 administrative fee and then a \$50 fee
10 per-student that comes and works here.
11 So we costed it out based on --

12 MR. ZYSMAN: So is that what it
13 is, for Vocational Education and
14 Extension Board, VEEB?

15 MS. SKARKA: Yes.

16 MR. ZYSMAN: Do any Board members
17 have any questions about this?

18 MR. DELUCA: I have a question.
19 Besides obviously adding more hands on
20 your staff, do we have access to be
21 able to recruit these people before
22 other people when they finish their
23 training?

24 MS. SKARKA: What we do is we do
25 allow them to apply upon graduation and

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2 completion of their license exam. We
3 don't take them prior to that, so if
4 it's an LPN, they would have to be
5 licensed practical nurses that have
6 taken that exam.

7 The registered nurse, once they
8 take their NCLEX exam and become
9 registered, we accept their application
10 and we do hire them based on our
11 vacancy list at the time.

12 MR. DELUCA: That is not my
13 question. My question is do we have
14 any access to them, or do we have any
15 preference in getting them to work for
16 us, before another institution by
17 having them here in their training?

18 MS. SKARKA: Many of these
19 individual schools only come here, such
20 as VEEB and also Farmingdale. So we do
21 have the ability to work with them to
22 recruit, whereas there is no one else
23 that is actually in the process of
24 doing that.

25 They can certainly apply to other

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2 institutions if they wish, but we work
3 through their professors on discussing
4 with them our vacancies and allowing
5 them to apply.

6 I don't know if that answered
7 your question. I think we do have a
8 little bit of an edge.

9 MR. DELUCA: What I'm trying to
10 get at is it would be nice if there was
11 some kind of incentive so that if there
12 was a specialty where we needed them,
13 we would have first access. That's
14 what I'm getting to, talking to.

15 MS. SKARKA: We don't have
16 anything in writing, but we do work
17 with them in that kind of capacity
18 through the professors.

19 My educators have a very
20 collegial relationship with them, that
21 kind-of thing.

22 MR. DELUCA: Maybe you can look
23 into that and see if there is a way we
24 would be able to have some kind of
25 priority in terms of if this would be

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2 an incentive. We have to think about
3 it.

4 MS. SKARKA: I will talk about
5 that.

6 MR. MIROTZNIK: For retention.

7 MR. DELUCA: Right.

8 MS. SKARKA: I will discuss that
9 with them.

10 MR. DELUCA: Thank you.

11 MR. ZYSMAN: Ms. Faughnan?

12 MS. FAUGHNAN: The Executive
13 Committee of the NHCC Board of
14 Directors authorizes the President to
15 negotiate and execute a revenue
16 agreement with the Vocational
17 Educational and Extension Board, VEEB,
18 for NHCC to provide nursing education
19 in an amount of \$1,500 annual
20 administrative fee and \$50 per-student
21 processing fee for a three-year term
22 effective September 1, 2016.

23 MR. ZYSMAN: Can I get a motion?
24 Second? Favor? Unanimous. Thank you.
25 Next one is Adelphi University.

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2 MS. SKARKA: That would be the
3 same. We would be utilizing the
4 registered nurses from them. Again, it
5 would be a three-year term and it would
6 be the same \$1,500 administrative fee
7 and \$50 per-student for at least
8 \$11,400 for the three-year term based
9 on past numbers of students we dealt
10 with.

11 MR. DELUCA: Can't we just handle
12 them all and pass them off? They're
13 all for the same reason.

14 MS. SKARKA: For me it's VEEB,
15 Adelphi and Molloy.

16 MR. ZYSMAN: All the other ones
17 are being tabled.

18 MR. MIROTZNIK: So it's R9 and
19 R11?

20 MR. ZYSMAN: Yes. Maybe Beth
21 will read this one in and read the next
22 one, too.

23 MR. DELUCA: Great.

24 MR. ZYSMAN: Go ahead,
25 Ms. Faughnan.

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2 MS. FAUGHNAN: The Executive
3 Committee of the NHCC Board of
4 Directors authorizes the President to
5 negotiate and execute a revenue
6 agreement with Adelphi University for
7 NHCC to provide clinical educational
8 services to RNs for a \$1,500 annual
9 administrative fee and \$50 per-student
10 processing fee for a three-year term
11 effective 9/1/2016.

12 MR. ZYSMAN: Motion? Second?
13 Favor? Unanimous. Adelphi is done.
14 Can you do the same for Molloy?

15 MS. FAUGHNAN: The Executive
16 Committee of the NHCC Board of
17 Directors authorizes the President to
18 negotiate and execute a revenue
19 agreement with Molloy College to
20 provide clinical education to nursing
21 students for a three-year term
22 effective September 1, 2016, with a
23 \$1,500 annual administrative fee and a
24 \$50 per-student processing fee.

25 MR. ZYSMAN: Motion? Second?

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2 Favor? Unanimous.

3 Can I get a motion to table R15,
4 New York Institute of Technology, R12
5 Nassau County Community College, R13,
6 Chamberlain College, R14, Farmingdale
7 State College? Motion? Second? In
8 favor? Unanimous.

9 We are going to the section
10 labeled FYI. Because we are in a
11 special meeting, I am going to move
12 these from FYI to voting items and we
13 are taking a vote.

14 FYIs are things actually below a
15 certain amount, but because this is a
16 special meeting we are going to move it
17 to a voting item. First one is Kevin
18 Mannle, AKF Group.

19 MR. MANNLE: AKF is an
20 engineering consulting firm. We would
21 like to enter a contract with them for
22 nine months for a dollar value not to
23 exceed \$35,000. This is to study the
24 installation of sprinklers in the
25 closets at A Holly. This is a

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2 requirement that we must address by the
3 end of 2017.

4 MR. ZYSMAN: Who requires it?

5 MR. MANNLE: That is required by
6 CMS.

7 MR. ZYSMAN: Ms. Faughnan?

8 MS. FAUGHNAN: The Executive
9 Committee of the NHCC Board of
10 Directors authorizes the President to
11 negotiate and execute an agreement with
12 AKF Group to provide engineering
13 consulting services in an amount not to
14 exceed \$35,000 for a nine-month term
15 effective October 1, 2016.

16 MR. ZYSMAN: So that is a change
17 from the spreadsheet?

18 MR. MANNLE: That had previously
19 -- may have previously come here. We
20 were unsure. Contract hasn't been
21 executed yet.

22 MR. ZYSMAN: The spreadsheet says
23 4/4/2016. Because of the date that
24 it's being heard, you want it to --

25 MR. MANNLE: Effective

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2 October 1st, 2016.

3 MR. ZYSMAN: Can I get a motion?
4 Second? Favor? Unanimous. Thank you
5 very much, Mr. Mannle.

6 MR. DELUCA: Mr. Chairman, can I
7 ask a question? You may be the wrong
8 person to ask and I'm not putting the
9 onus on you.

10 I'm asking you, the front
11 rotating door on Hempstead Turnpike has
12 been broken for such an extended period
13 of time it really puts a poor image on
14 this hospital. Do you have any
15 intelligence on that?

16 MR. MANNLE: I do. We have a
17 number of proposals to fix that. The
18 cheapest proposal that I have to fix
19 that at this time is \$24,000. I'm
20 trying to evaluate that.

21 MR. DELUCA: It's worth it.

22 MR. MANNLE: I agree it's worth
23 it from an appearance perspective. It
24 just seemed like a tremendous amount
25 of --

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2 MR. DELUCA: It's been broken for
3 what, going on a year yet?

4 MR. MANNLE: I don't know how
5 long, but it's not a year.

6 MS. REED: It's more than eight
7 months.

8 MR. DELUCA: Where is the COO?
9 Harold, what is your take on that?

10 MR. MCDONALD: It should be
11 repaired.

12 MR. DELUCA: When are we going to
13 do it?

14 MR. MCDONALD: We have the
15 approval in place, the purchase
16 requisition.

17 MR. DELUCA: When I look in a
18 hospital and I see broken glass and a
19 broken door and it's been that way for
20 months, I don't think as much of the
21 hospital. People judge things by
22 appearance, curb appeal.

23 I think it should be done ASAP.
24 I really do.

25 MR. MCDONALD: We will get it

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2 done as soon as possible.

3 MR. DELUCA: Does the Board
4 agree?

5 MR. ZYSMAN: 100 percent. If you
6 see broken glass --

7 MR. DELUCA: This is more. It's
8 a broken door. It's our main entrance
9 to the hospital.

10 MR. MIROTZNIK: I haven't seen
11 it.

12 MR. DELUCA: Where is Michael
13 Ferrandino? Where is he? And the
14 security people do not look up. I
15 walked in tonight no one looks up.
16 They are sleeping.

17 MR. FERRANDINO: I will correct
18 that with them, Mr. DeLuca.

19 MR. DELUCA: If they are not
20 going to look at packages and what
21 you're carrying and they're not going
22 to even nod at you, why have them here?

23 MR. FERRANDINO: You're right.

24 MR. DELUCA: I brought it up
25 already.

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2 MR. FERRANDINO: I brought it up
3 with them and I will bring it up again.

4 MR. DELUCA: Maybe you should
5 bring it up in writing to them.

6 MR. FERRANDINO: I will.

7 MR. ZYSMAN: How are you
8 monitoring it to make sure they are
9 looking up?

10 MR. FERRANDINO: With the
11 leaders, the sergeants, the
12 lieutenants, myself. When we see them
13 not performing their duties we will
14 make a note of that.

15 MR. ZYSMAN: Since you followed
16 up with them, Michael is saying it was
17 addressed before, you are agreeing it
18 was addressed with the staff; since you
19 addressed it with them, has any
20 lieutenant or any of these other people
21 been addressed because their staff is
22 looking down still?

23 MR. FERRANDINO: I'm not aware of
24 that --

25 MR. ZYSMAN: Has there been any

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2 discipline?

3 MR. FERRANDINO: Not for that.

4 MR. DELUCA: There is no
5 discipline. I stopped in front of
6 them, they still didn't look up. I
7 stopped walking. Waste of money.

8 MR. ZYSMAN: What are you doing
9 to hold responsible?

10 MR. FERRANDINO: I will hold
11 myself responsible.

12 MR. ZYSMAN: You can't monitor
13 everybody.

14 MR. FERRANDINO: I can't monitor
15 everybody, but the leaders of the
16 department --

17 MR. DELUCA: She just solved it.
18 Put a clown costume on. They will look
19 up.

20 MR. MIROTZNIK: Shelley, any
21 comment how the press would handle
22 that? Mr. DeLuca, you happen to be
23 correct and while we are talking about
24 Kevin, any update about the signage
25 regarding the ER, doing something with

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2 the state police? We were doing
3 something with the wait time in the
4 emergency room.

5 MR. MANNLE: We have --

6 MR. MIROTZNIK: Can you make
7 Mr. DeLuca happy on one of these
8 fronts?

9 MR. MANNLE: We have the NUMC
10 lights working on the east side of the
11 building. We have change orders that
12 we're in the process of increasing
13 purchase orders on to begin work on the
14 east side of the building.

15 We have to repair some masonry
16 work -- the west side, excuse me. We
17 have some change orders that are being
18 processed so we can make some emergency
19 repairs to the brick work out there
20 because the brick work is falling away
21 from the top of the building on those
22 letters.

23 That has to be done first and we
24 have received bids for the wait time
25 sign. We have begun to do some of the

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2 underground cabling and electric for
3 that. I just have to get a bid of work
4 out before the sign itself.

5 MR. MIROTZNIK: Timeframe?

6 Obviously next year?

7 MR. MANNLE: I would say winter
8 or spring of '17.

9 MR. ZYSMAN: Thank you.

10 MR. DELUCA: Sorry for
11 interrupting your flow.

12 MR. ZYSMAN: This is the flow of
13 our patients and our care, and it's
14 something that I think everybody sees
15 and notes, but you are pushing for
16 action.

17 I would like to see the same
18 level of initiative and same passion
19 that you have from folks who can make a
20 change and difference. These areas
21 really require caring and attention.

22 MR. DELUCA: You're right.

23 MR. ZYSMAN: We have FYI, MCS
24 Consultants, Megan Ryan?

25 MS. RYAN: MCS is going to be

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2 contracted for six months for an amount
3 of \$45,000 while an RFP goes out. They
4 are to provide investigatory and
5 compliance services, help maintain
6 training in each department, compliance
7 training, and also going to each
8 department and helping with audits.

9 As soon as possible -- they are
10 supposed to be contracted October 20th.
11 If we can get that going after this
12 approval tonight, just because we have
13 a CMS audit occurring on December 24th
14 of 2016.

15 So again, this is while an RFP is
16 going out. This contract is to support
17 and also help support ongoing
18 investigations that we have going on
19 right now in the hospital.

20 MR. ZYSMAN: Any questions from
21 the Board? Ms. Faughnan?

22 MS. FAUGHNAN: The Executive
23 Committee of the NHCC Board of
24 Directors authorizes the President to
25 negotiate and execute an agreement with

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2 MCS Consultants to provide
3 investigatory and compliance services
4 in an amount not to exceed \$45,000 for
5 the six-month term effective
6 October 20, 2016.

7 MR. ZYSMAN: Can I get a motion?
8 Second? All in favor? Unanimous.
9 Thank you, Ms. Ryan. Purchasing,
10 Millenia Medical Staff, this will be
11 the last one --

12 MS. REED: You want to go back to
13 R2 and 3?

14 MR. ZYSMAN: Sure.
15 Mr. Ferrandino, Health Research Inc.,
16 are you prepared to handle both yours
17 and Chris Mancuso's contracts or
18 just --

19 MR. FERRANDINO: For just mine,
20 Mr. Zysman.

21 MR. ZYSMAN: I will ask to table
22 R3, Health research Inc. for Chris
23 Mancuso. Motion? Second? Favor?
24 Unanimous.

25 MR. FERRANDINO: Health Research

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2 Inc. is an administrator for New York
3 State Department of Health programs
4 concerning hospital preparedness. That
5 LD-200 represents the 2016/2017
6 program. It's in the amount of
7 \$36,000.

8 It will address areas such as
9 hospital preparedness for emergency
10 management and other types of emergency
11 and preparedness type issues.

12 We have been dealing with Health
13 Research Incorporated and the
14 Department of Health since 2003. So
15 far we have accumulated about \$427,000
16 over that period of time. Once again,
17 that is a one-year contract for
18 \$36,000.

19 MR. ZYSMAN: It says it's an
20 extension. Was that originally RFP'd?

21 MR. FERRANDINO: This is not
22 RFP'd. This is a company that the
23 Department of Health would identify as
24 their third party administrator.

25 MR. ZYSMAN: Would or has?

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2 MR. FERRANDINO: Has.

3 MR. ZYSMAN: What you are
4 representing is that the Department of
5 Health mandates that you have to use
6 this vendor?

7 MR. FERRANDINO: That's correct.
8 They are the vendor for the Department
9 of Health.

10 MR. ZYSMAN: Any questions from
11 the Board?

12 MS. FAUGHNAN: The Executive
13 Committee of the NHCC Board of
14 Directors authorizes the President to
15 negotiate and execute an amendment of a
16 revenue agreement with Health Research,
17 Inc. for the 2016/2017 emergency
18 preparedness program in a minimum
19 amount of \$37,000 for the one-year term
20 effective July 1st, 2016.

21 MR. FERRANDINO: I would just
22 like to make one correction to that.
23 It's not the emergency preparedness
24 program. It's the hospital
25 preparedness program.

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2 MS. FAUGHNAN: For the 2016/2017
3 hospital preparedness program.

4 MR. ZYSMAN: Can I get a motion?
5 Second? Favor? Unanimous. Thank you.
6 Motion to table 1, Northwell, 2, Total
7 Orthopedics and Sports Medicine, LLP,
8 3, North American Partners in
9 Anesthesiology, LLP, 4, Long Island
10 Plastic Surgery Group, 5, Northwell, 6,
11 P2P Staffing Corporation d/b/a
12 MedPartnersHIM, 6, KPMG, 8, Health
13 Management Solutions, 9, Tuntstall, 10,
14 Streamline Health, Inc., 11, Garfunkel
15 Wild PC, 12, Jzanus Consulting, Inc.,
16 13, Med-Metrix, 14, Betz-Mitchell
17 Associates, Inc., 15, Avante-Garde
18 Performance Improvement, LLC, 16, Todd
19 S. Shapiro Associates, 17, Qual Code
20 and 18, TSIG Consulting, Inc.

21 Can I get a motion? Second? In
22 favor? Unanimous. We only have one
23 contract left that we will save for
24 executive session.

25 All the other contracts,

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2 Mr. Rizzo and AnnMarie, if you can, put
3 that on for the meeting that we will
4 have in the next few weeks before the
5 end of the month.

6 MR. RIZZO: Will do.

7 MR. ZYSMAN: Thank you so much.

8 MR. MIROTZNIK: Make a motion to
9 go out of Executive Committee into
10 Executive --

11 MR. ZYSMAN: Wait. Just a
12 handful of position control items that
13 were indicated as priority by
14 Ms. Roarty, Dr. Politi and John Maher.
15 This is one that I want to highlight.

16 We have the person who has been
17 handling our radiology department since
18 Dr. Scarmato has left. I want to
19 introduce her to everyone. Doctor, if
20 you can, stand up and introduce
21 yourself to everyone.

22 MS. KANTH: My name is Nalini
23 Kanth. I am the Vice Chair of
24 Radiology and I have been handling
25 matters since Dr. Scarmato left at the

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2 beginning of this month and of course
3 working in the department while he was
4 also handling the medical director
5 position for the past two years.

6 MR. MIROTZNIK: Thank you,
7 Doctor, for taking over these extra
8 responsibilities. We appreciate it.
9 Any questions? None.

10 MR. ZYSMAN: Thank you, Doctor.
11 I will provide this. We will mark this
12 as Exhibit A. One is a radiology
13 position, radiologist part-time. I
14 guess there are two of those positions.
15 I will move that as an exhibit in
16 whole.

17 One is a person, coordinator of
18 medical records. Someone who it's
19 indicated is there to help reduce some
20 of the vendor costs of coding and take
21 on coding internally.

22 Another one is an NUMC psych
23 social worker, Social Worker I. The
24 other is a nursing administrator,
25 director of nursing. Kathy, where is

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2 this person going to be working?

3 MS. SKARKA: Perioperative
4 service.

5 MR. ZYSMAN: Who are they
6 replacing?

7 MS. SKARKA: It is a vacant
8 position that Anne Salvo has been
9 covering.

10 MR. ZYSMAN: Then there is a
11 psych --

12 MS. ROARTY: Excuse me, there was
13 a revised copy sent to you later in the
14 day after you had said clinical
15 positions only would be addressed at
16 this meeting.

17 MR. ZYSMAN: This is Exhibit A
18 that I'm working. Off the record.

19 (Discussion held off the record.)

20 MS. ROARTY: You had asked in an
21 e-mail this afternoon that clinical
22 positions only be provided, so we did
23 change it.

24 MR. ZYSMAN: That is what I'm
25 working off of and that is what I'm

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2 submitting as Exhibit A. Is there any
3 objection to those positions? I got
4 this list from you.

5 MS. ROARTY: Right, but then
6 there was an adjustment.

7 MR. ZYSMAN: Do you have any
8 objections to the positions that I'm
9 talking about?

10 MS. ROARTY: There was some
11 discussion on finance to hold off on
12 some of the --

13 MR. ZYSMAN: Do you want to hold
14 off on the coder to reduce vendor cost,
15 John?

16 MR. MAHER: We agreed to put the
17 clinical positions on there.

18 MR. ZYSMAN: That is not my
19 question to you.

20 MR. MAHER: We agreed to hold off
21 on that.

22 MR. ZYSMAN: Why would you hold
23 off on reducing our outside vendor
24 coding costs? It doesn't make any
25 logical sense.

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2 MR. MAHER: It doesn't.

3 MR. ZYSMAN: So why would you
4 agree to that?

5 MR. MAHER: We do need the
6 position, yes.

7 MR. ZYSMAN: So we will move
8 forward with it. Psych ED nurse, RN II
9 is another as well. Kathy, I know you
10 have a number of nurses on here. These
11 are all nurses you and Karen need?

12 MS. SKARKA: Yes.

13 MR. ZYSMAN: Could you do without
14 any of the hiring of these nurses?

15 MS. ROARTY: May I interject?
16 The nurses that are on there are an RN
17 I to II. As per stipulation you have a
18 memorandum agreement and part of that
19 agreement requires that every quarter
20 we promote five nurses from the RN I to
21 the RN II level.

22 MR. ZYSMAN: So this is a --

23 MS. ROARTY: We are required to
24 adhere to them.

25 MR. ZYSMAN: They are deserving

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2 of this?

3 MS. SKARKA: Yes.

4 MR. ZYSMAN: Any questions from
5 the Board on Exhibit A? Can I get a
6 motion to approve Exhibit A in it's
7 entirety as written? Motion? Second?
8 Favor? Unanimous.

9 I do have some things that are
10 related to finance that I would like to
11 bring up in executive session.

12 MR. MIROTZNIK: We will stop for
13 a moment before we go into executive
14 session. Approval of MPAC minutes,
15 Ms. Reed?

16 MS. REED: Thank you. Can I have
17 a motion to approve the MPAC Committee
18 Minutes from 9/26/2016 in it's
19 entirety, please? Motion? All in
20 favor? Second? Unanimous, thank you.

21 MR. MIROTZNIK: Any public
22 comments? Make a motion to go out of
23 Executive Committee to go into the
24 executive session of the Executive
25 Committee? All in favor? Unanimous.

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2 I would ask everybody to leave
3 the room other than Mr. Ciotti,
4 Ms. Ryan, Mr. Rizzo, Mr. Ciampoli,
5 Beatriz.

6 (Discussion held off the record.)

7 MR. MIROTZNIK: A motion to open
8 the Executive Committee of the Nassau
9 Health Care Corporation? All in favor?
10 Second, Ms. Reed. Unanimous.

11 We have two motions to vote on.
12 First is the motion giving Mr. Ciampoli
13 time to prepare a draft of the
14 employment agreement for Dr. Pipia,
15 extending that time period that he was
16 under.

17 We gave you 14 days originally,
18 so we are now extending the time period
19 for him to get that done. All in favor
20 of the previous motion? Unanimous,
21 thank you.

22 Lastly, there was a motion to
23 direct Mr. Ciotti and his infinite
24 wisdom to work out the matter involving
25 Millenia Medical Staffing moneys due

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2 and owing in the amount of \$131,000,
3 approximately and \$7,236.

4 The motion is: At Mr. Ciotti's
5 discretion to handle the underlying
6 federal lawsuit and the moneys due and
7 owing in his discretion -- the
8 \$131,000, which is subjected to a
9 lawsuit now and the \$7,236 to be
10 included at his discretion to resolve
11 globally, or piecemeal, however he
12 decides, and report back to us at the
13 appropriate time. All in favor?
14 Second, Dr. Caprioli. Unanimous, thank
15 you.

16 Motion to adjourn the meeting?
17 All in favor? Unanimous, thank you.
18 Goodnight.

19 (Time noted: 8:16 p.m.)

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EXHIBITS

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MOTIONS

Table R1, Total Orthopedics and Sports Medicine to the next Contracts Committee meeting	9
The Executive Committee of the NHCC Board of Directors authorizes the President to negotiate and execute a revenue agreement with Hunter Business School for NHCC to provide training and education and for Hunter Business School to pay \$1,500 per-year plus a \$50 per-student processing fee with an anticipated start date of November 1, 2016, for one-year term.	9
The Executive Committee of the NHCC Board of Directors authorizes the President to negotiate and execute an	24

1
2 amendment of an agreement with Nassau
3 County for Article 6 funding in an
4 amount of at least \$25 million for a
5 five-year term beginning January 1,
6 2016, with the caveat that the full
7 Board and/or the Executive Committee
8 of the Board must approve any
9 disbursement of these funds to any
10 outside entity, including but not
11 limited to LIFQHC.

12 The Executive Committee of the NHCC 28
13 Board of Directors authorizes the
14 President to negotiate and execute a
15 revenue agreement with the New York
16 State Office of Alcohol and Substance
17 Abuse Services for NHCC to provide a
18 wraparound program and a hospital
19 diversion program with a minimum
20 amount of \$100,000 revenue for each
21 program, a total minimum amount of
22 \$200,000 for a one-year term effective
23 October 1, 2016.

24 The Executive Committee of the NHCC 32
25 Board of Directors authorizes the

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President to negotiate and execute a revenue agreement with the New York State Department of Health, Office of Mental Health for a Healthy Steps grant for a three-year term effective September 1, 2016, in a minimum amount of \$368,706.

The Executive Committee of the NHCC 37
Board of Directors authorizes the President to negotiate and execute a revenue agreement with the Vocational Educational and Extension Board, VEEB, for NHCC to provide nursing education in an amount of \$1,500 annual administrative fee and \$50 per-student processing fee for a three-year term effective September 1, 2016.

The Executive Committee of the NHCC 39
Board of Directors authorizes the President to negotiate and execute a revenue agreement with Adelphi University for NHCC to provide clinical educational services to RNs for a \$1,500 annual administrative fee

1
2 and \$50 per-student processing fee for
3 a three-year term effective 9/1/2016.
4 The Executive Committee of the NHCC 39
5 Board of Directors authorizes the
6 President to negotiate and execute a
7 revenue agreement with Molloy College
8 to provide clinical education to
9 nursing students for a three-year term
10 effective September 1, 2016, with a
11 \$1,500 annual administrative fee and a
12 \$50 per-student processing fee.
13 Table R15, New York Institute of 40
14 Technology, R12 Nassau County
15 Community College, R13, Chamberlain
16 College, R14, Farmingdale State
17 College?
18 The Executive Committee of the NHCC 50
19 Board of Directors authorizes the
20 President to negotiate and execute an
21 agreement with MCS Consultants to
22 provide investigatory and compliance
23 services in an amount not to exceed
24 \$45,000 for the six-month term
25 effective October 20, 2016.

1		
2	Table R3, Health research Inc.	50
3	The Executive Committee of the NHCC	52
4	Board of Directors authorizes the	
5	President to negotiate and execute an	
6	amendment of a revenue agreement with	
7	Health Research, Inc. for the	
8	2016/2017 hospital preparedness	
9	program in a minimum amount of \$37,000	
10	for the one-year term effective	
11	July 1st, 2016.	
12	Table 1, Northwell, 2, Total	53
13	Orthopedics and Sports Medicine, LLP,	
14	3, North American Partners in	
15	Anesthesiology, LLP, 4, Long Island	
16	Plastic Surgery Group, 5, Northwell,	
17	6, P2P Staffing Corporation d/b/a	
18	MedPartnersHIM, 6, KPMG, 8, Health	
19	Management Solutions, 9, Tuntstall,	
20	10, Streamline Health, Inc., 11,	
21	Garfunkel Wild PC, 12, Jzanus	
22	Consulting, Inc., 13, Med-Metrix, 14,	
23	Betz-Mitchell Associates, Inc., 15,	
24	Avante-Garde Performance Improvement,	
25	LLC, 16, Todd S. Shapiro Associates,	

1
2 17, Qual Code and 18, TSIG Consulting,
3 Inc.
4 Approve Exhibit A in it's entirety as 58
5 written
6 Approve the MPAC Committee Minutes 59
7 from 9/26/2016 in it's entirety
8 Motion giving Mr. Ciampoli time to 60
9 prepare a draft of the employment
10 agreement for Dr. Pipia, extending
11 that time period that he was under.
12 We gave you 14 days originally, so we
13 are now extending the time period for
14 him to get that done.
15 At Mr. Ciotti's discretion to handle 61
16 the underlying federal lawsuit and the
17 moneys due and owing in his
18 discretion -- the \$131,000, which is
19 subjected to a lawsuit now and the
20 \$7,236 to be included at his
21 discretion to resolve globally, or
22 piecemeal, however he decides, and
23 report back to us at the appropriate
24 time.
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CERTIFICATION

I, ANGELA ARENA, a Notary
Public in and for the State of New
York, do hereby certify:

THAT the foregoing is a true and
accurate transcript of my stenographic
notes.

IN WITNESS WHEREOF, I have
hereunto set my hand this 17th day of
October, 2016.


ANGELA ARENA

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CERTIFICATION

I, MICHAEL MIROTZNIK, Chair of
the Executive Committee of the Board of
Directors hereby approve these minutes.

Michael Mirotznik, Esq.

DATE

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