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Grand Rounds Lecture Series

Department of Psychiatry & Behavioral Sciences

Presents

“From Crisis to Care: Leveraging FBI Hostage Negotiation Techniques in Psychiatry”

By

Tabish Riaz, M.D. – Administrative Chief, PGY IV

Dr. Constantine Ioannou, Mentor
Nassau University Medical Center
Department of Psychiatry

On

Wednesday, February 14th, 2024

1:00 p.m. – 2:30 p.m.

In

Amphitheater

Learning objectives:

- 1. Understand the Foundations: Grasp the basic principles of FBI negotiation techniques as outlined in "Never Split the Difference" and their relevance to clinical psychiatry.*
- 2. Empathy and Rapport Building: Learn how to apply tactical empathy to establish rapport with patients, understanding their perspectives deeply to foster therapeutic alliances.*
- 3. Effective Communication Strategies: Master the use of mirroring, labeling, and calibrated questions to enhance patient communication and facilitate more meaningful clinical interactions.*
- 4. Conflict Resolution and Compliance: Identify strategies for resolving conflicts and enhancing patient compliance by applying negotiation techniques to clinical scenarios.*

Target audience: Physicians, Fellows, Residents, PA's, NP's, Pharmacists, Medical Students and all other personnel involved in patient care.

CME Accreditation: NUMC is accredited by the Medical Society of the State of New York to provide continuing medical education for physicians.

Credit Designation: NUMC designates this *Live Activity* for a maximum of 1.5 AMA PRA Category 1 Credits TM.

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