
2015-015

- Is it necessary to have on-site FTEs at NUMC or could the service all be done remotely?
  - YES on site.
- Can on-site meetings with physician leaders be held by tele conference or WebEx?
  - No
- Please confirm the due date for this procurement is 7/2/2015.
  - Confirmed
- Why is the contract out to bid at this time?
  - The contract is expiring.

- When is the anticipated contract start date?
  - Jan. 1st, 2016
- Have all options to extend the current contract been exercised?
  - Not applicable
- Who is the incumbent, and how long has the incumbent been providing the requested services?
  - Not applicable
- To what extent will the location of the bidder’s proposed location or headquarters have a bearing on any award?
  - Have a bearing.
- To how many vendors are you seeking to award a contract?
  - One
- Can you please provide greater details on how proposals will be evaluated and how the selected vendor(s) will be chosen?
  - A committee has been chosen to review and evaluate all proposals.
- How many FTE’s does the current vendor have on-site at the hospital?
  - Three; One supervisor and two staff.
- Can the pricing proposal be submitted as a contingency rate or is a rate per transaction/flat rate required?
  - Per transaction/Flat Fee
- What documentation system(s) is currently being used by the physicians?
  - Allscripts as our EMR and MedAptus as our electronic encounter form.
- Can you quantify the value of the payer mix with number of accounts?
  - See RFP.
Are claims filed directly or through the clearinghouse?
   - Clearinghouse

Describe the deposit management process (Lockbox, billing vendor, CBO?)
   - Lockbox

Data Collection - Please provide the following information to the best of your ability for the prior 12 months.
   - Gross charges by specialty and financial class.
   - Gross collections by specialty and financial class
   - Number of encounters (visits)
   - Number of patient accounts

*Financial Class (i.e. commercial, Medicare, Medicaid, etc.)
   - See RFP.

Could you explain to us the difference between this bid and last year’s RFP 2014-012, seems like the same bid?
   - Completely different RFP. This is Physician Billing.

Can we have access to view the current NUMC FPP policies and procedures in place?
   - No

Based on expectations, who are responsible for the charge master entry?
   - Physicians and outpatient coders

Is NUMC FPP currently utilizing an eligibility verification process?
   - Yes

Is the current billing service being provided within NUMC or an outside vendor?
   - Outside vendor.

Who is responsible for obtaining prior authorization on procedures performed?
   - Patient Access

Is NUMC FPP keeping MedAptus or requesting the vendor’s recommendation on a Practice Management System platform?
   - MedAptus

Who is the current clearing house(s)?
   - E-Premis and ZiMed.

Is there a lockbox currently in place being used by NUMC FPP?
   - Yes

How long will the NUMC FPP billing and collection outsourcing services term be for the award issued on this RFP?
   - To be discussed.