



FULL BOARD/EXECUTIVE COMMITTEE MEETING

Thursday, June 15, 2023 at 5:30 p.m.

19th Floor Boardroom

MINUTES

Board Members in Attendance:

- Matthew J. Bruderman, Chairman of the NHCC Board
- Giuseppe Caruso
- Russell Caprioli
- Dr. Bobby Kalotee
- Jan Figueira (**via telephone**)
- Soraya Campbell, Esq.
- Ajit K. Abraham
- Lisa Daniels, Esq.
- Kim L. Jenkins
- Jason L. Abelove, Esq.

Board Members Not Present:

- Victor Gallo
- John Sardelis, Dr.PH
- Steven Cohn, Esq.
- Ann G. Kayman, Esq.
- Dr. Kamal Nayyar

NUMC Attendance:

- Dr. Anthony Boutin, President/CEO/CMO
- Megan Ryan, EVP/CLO/General Counsel
- John P. Donnelly, EVP/COO
- Janice Pateres, EVP/CNO

I. Call to Order

Chairman Bruderman called the meeting to order at 5:44 pm.

II. Roll Call

Ms. Ryan did a roll call and noted that there was a quorum to proceed.

Ms. Ryan asked for a motion, as was done in the past, to allow Ms. Figueira to participate via telephone at the meeting since she was away.

Action: Dr. Kalotee made a motion and it was seconded by Ms. Campbell. All were in favor and the vote was unanimous. Ms. Figueira joined the meeting via telephone.

III. Chairman's Remarks

Chairman Bruderman stated that even though Board meetings were scheduled to be held on a quarterly basis, there were more meetings being held as a result of the amount of work being accomplished. He said that this meeting had important items on the agenda for Board approval. He reported that there had been a lot of good news lately including the audit being done on time, no deficiencies in the NIFA audit and the budget being approved.

Chairman Bruderman pointed out that Freed Maxick's final report revealed that the Charge Master codes used in billing and collecting had not been updated since 2009. He noted that the services were being provided but the money was not being collected. Chairman Bruderman announced that as a result of looking to collect revenue, Ms. Ryan and Nassau County had identified \$23 million which had not been paid to NUMC and were working on reconciliation of these invoices.

Chairman Bruderman revealed that after Freed Maxick did an analysis, the Executive team was able to identify \$150 million in revenue which could be collected per year by fixing the Charge Master and submitting bills with the correct codes to Medicare, Medicaid and commercial insurance, and also resubmitting denied bills within the defined time period and timely completion of charts. He said that since NUMC is getting its financial affairs in order, a request would also be made to New York State and Nassau County to reinstate the \$100 million of financial aid previously provided to NUMC.

Chairman Bruderman revealed that an RFP was put out for a recruiting firm and Korn Ferry, one of the best recruiting firms in healthcare, had accepted and was on the agenda to be approved. He noted that an RFP had also been put out for revenue cycle management services and The Marwood Group, a prominent healthcare firm specializing in forensic accounting, had accepted the contract and was also on the

agenda for approval. He announced that another RFP was scheduled to be put out for a billing and collections agency. He said that the three groups with their different specialties would work on the issues set out in the Freed Maxick report and fix them so that revenue collection could increase exponentially.

Dr. Kalotee shared that Board Member Frank Saracino had passed away and asked for a moment of silence.

Dr. Kalotee presented citations to Chairman Bruderman and Ms. Ryan as honorees for their service to the community.

1. Approval of 5.11.2023 Full Board Minutes

Ms. Ryan requested a motion to approve the minutes of the May 11, 2023 Full Board meeting.

Action: Dr. Caprioli made a motion and it was seconded by Dr. Kalotee. All were in favor and the vote was unanimous.

IV. Approval of Resolutions

Chairman Bruderman stated that he wanted to make clear to everyone how the License for Use and Occupancy between Uniondale Neighborhood Center, Inc. and NHCC came about. He said that when the A. Holly Patterson development deal was negotiated with Nassau County, a plan to build a community center for Uniondale was part it. He noted that the License Agreement with Uniondale Neighborhood Center, Inc. was on the agenda for approval.

Ms. Ryan acknowledged the presence of Michele Darcy, Counsel for the Minority Legislature, who was at the meeting in support of the License Agreement. Ms. Ryan noted the letter from Assemblywoman Taylor Darling in support of the License Agreement in the Board books, which letter would be attached to the minutes of the meeting. Ms. Ryan advised that the County Executive, Bruce Blakeman, along with Senator Kevin Thomas had advocated that the License Agreement was completed in a timely manner for the community to enjoy in the summer.

There was a discussion about the regulations concerning the use of the Community Center.

Ms. Ryan asked for a motion to approve Resolutions 101-2023 through 116-2023.

Action: Dr. Kalotee made a motion to approve Resolutions 101-2023 through 116-2023, and it was seconded by Chairman Bruderman. All were in favor and the vote was unanimous.

Dr. Kalotee left the meeting at 6:14 pm.

Mr. Abelove announced that he wanted to thank Chairman Bruderman in public for meeting with him and Ms. Daniels, along with Dr. Boutin and Ms. Ryan. He said he heard the plans which Chairman Bruderman wanted to put in place to help NUMC in spite of some hurtful measures to him. He stated that what Chairman Bruderman is trying to do is good and remarkable given the hits he has taken in order to do that. Mr. Abelove expressed his personal appreciation to Chairman Bruderman for meeting with him and Ms. Daniels and for the stance Chairman Bruderman has taken for NUMC and its employees.

Chairman Bruderman thanked Mr. Abelove and said he looked forward to working with them in the future.

V. Public Comment

Antonia Gavan, President of CSEA NUMC, thanked Chairman Bruderman, Dr. Boutin and Ms. Ryan for meeting with the Union after the article came out in Newsday and for assuring them that the article was not totally true. She said she was glad that Chairman Bruderman had made a commitment to have Town Hall meetings with the staff to talk about what was happening and that the Union would be present at the meetings.

Chairman Bruderman revealed that he was in talks with a company to do a 30-second television promotion about NUMC's mission and employees. He said he was also in talks with Newsday regarding having a header insert about NUMC and what its mission was about. Chairman Bruderman stated that, additionally, The Herald newspaper had agreed to give space to NUMC every week starting in July.

Chairman Bruderman announced the imminent opening of Au Bon Pain cafe in the lobby.

Shakira Settles, CSEA NUMC Executive Vice President, asked about the \$500 million Distressed Hospital Fund allotted in the New York State budget for distressed hospitals. She said she was informed that NUMC was not getting any of the funds.

Ms. Ryan replied that there NUMC had not received a formal opinion to that application. She revealed that NUMC might be considered for 2024 and our application was pending.

VI. Motion to Adjourn

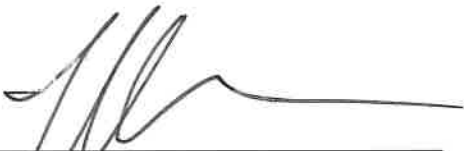
Dr. Caprioli made a motion to adjourn and Mr. Cohn seconded. All were in favor and the vote was unanimous.

The meeting adjourned at 6:32 pm.

Dated: June 16, 2023



Megan C. Ryan, Esq.
Corporation Secretary



Matthew J. Bruderman, Chairman
Board of Directors, NHCC

The NHCC Board of Directors authorizes the President or his designee to negotiate and execute the following contracts/amendments:

101-2023(LD200#4680) **NY Board of Rabbis**, extend contract two (2) years to continue to provide a PTE Jewish Chaplain who will provide pastoral/spiritual care to Jewish patients, families & staff at NHCC. The anticipated effective date shall be January 1, 2023 with the amount not to exceed \$56,000.

102-2023(LD200#4822) **EMDs**, extend contract one (1) year to continue to provide physician billing, follow-up and appeals. The anticipated effective date shall be July 1, 2023 with the amount not to exceed \$1,272,000.

103-2023(LD200#4825) **ADP, Inc.** extend contract two (2) years to continue to provide tax services, COBRA administration and administration of flexible spending accounts. The anticipated effective date shall be July 1, 2023 with the amount not to exceed \$20,000.

104-2023(LD200#4842) **Long Island Plastic Surgery Group (LIPSG)**, extend contract five (5) years to continue to provide administrative, operational, educational, and professional clinical services for NHCC's plastic surgery, wound care, burn unit, hand surgery, Hyperbaric, trauma (including call) and ER cases. The anticipated effective date shall be July 1, 2023 with the amount not to exceed \$6,067,95.

105-2023(LD200#4844) **The Marwood Group** to establish a new contract to provide revenue cycle management services. The anticipated effective date shall be July 1, 2023 with the amount not to exceed \$450,000 for a term of one (1) year.

106-2023(LD200#4845) **5th Avenue Otolaryngology** to establish a new contract to provide ENT clinical services at NHCC. The anticipated effective date shall be August 1, 2023 with the amount not to exceed \$1,500,000 for a term of two (2) years.

107-2023(LD200#4846) **Northwell Health, Inc.** to extend its expired contract from July 1, 2023 - December 31, 2024 to pay for work/invoices from January 2020 - Dec. 2022 and services rendered in 2023 and 2024 for NHCC's Cardiology Department in an amount not to exceed \$5,452,415.

108-2023(LD200#4849) **Korn Ferry** to establish a new contract to recruit and assist in the selection of qualified candidates for executive positions with NHCC. The anticipated effective date shall be July 1, 2023 with the amount not to exceed \$480,000 for a term of 1 year.

Contracts with no additional costs to NHCC

109-2023(LD200#4827) **Creighton University**, establish a three (3) year Educational Agreement with Creighton University to train NUMC OBGYN residents in maternal fetal medicine. The anticipated effective date shall be September 1, 2023. No fees exchanged as part of this educational affiliation.

110-2023(LD200#4837) **Northwell/NSUH**, ten (10) year educational agreement for for NUMC GI Fellows to train under the leadership of Dr. Sanjay Satapathy, Chief of Hepatology and the division faculty. The anticipated effective date shall be August 1, 2023. No fees exchange as part of this educational affiliation.

111-2023(LD200#4841) **University of Virginia Health System**, establish a three (3) year Educational Agreement with UA for NUMC PM& Residents to rotate for training in their robust pain management program. The anticipated effective date shall be October 1, 2023. No fees exchanged as part of this educational affiliation.

112-2023(LD200#4836) **White Glove Placement, Inc.** additional funds to existing contract for nursing staff to continue to provide medical care to the incarcerated individuals at Nassau County Correctional Center (county reimbursement). The anticipated effective date shall be June 1, 2023 with the amount not to exceed \$500,000.

113-2023(LD200#4839) **AMN Healthcare**, establish a six (6) month contract for temporary staffing of MD's, NP's and PA's to service Nassau County Correctional Center (county reimbursement). The anticipated effective date shall be June 15, 2023 with the amount not to exceed \$500,000.

Revenue Generating Contracts:

114-2023(LD200#4848) Approval for NHCC to enter into a five (5) year license agreement with the option to renew for an additional five (5) years with **Uniondale Neighborhood Center (“UNC”)** for the use and operation of 925 Jerusalem Avenue Uniondale, NY 11553 effective July 1, 2023 for an annual fee of \$1.00. UNC responsibilities include, but are not limited to, maintenance, insurance, and utility costs.

115-2023(LD200#4832) **Nassau County Medical Examiners**, extend contract for two (2) years. The anticipated effective date shall be August 1, 2023 with estimated revenue of \$10,000.

116-2023(LD200#4838) **Shenandoah University**, establish a three (3) year Educational Agreement to train Shenandoah pharmacy students at NHCC. The anticipated effective date shall be July 1, 2023 with estimated revenue of \$15,000.



TAYLOR DARLING
Assemblywoman 18th District

THE ASSEMBLY
STATE OF NEW YORK
ALBANY

COMMITTEES
Children and Families
Economic Development, Job Creation,
Commerce and Industry
Local Governments
Small Business
Transportation

June 1, 2023

Dear NUMC Board,

I am writing in reference to the John J. Byrne Community Center (Legal name: Uniondale Neighborhood Center, Inc) located at 875 Jerusalem Ave, Uniondale NY 11553.

The agreement between Nassau Health Care Corporation (“NHCC”) and the Uniondale Neighborhood Center (“UNC”) to allow the organization use of the Community Center and surrounding athletic fields on the A. Holly Paterson property, is a positive step for the Uniondale Community.

This agreement has been a long time coming. My office has been working with Mr. David Greaves for the last 5 years, to help see this through. I am elated to be a part of bringing this center to the Uniondale Community. The community looks forward to the positive experiences they will gain from the space, and the programs it will bring to Uniondale as we groom the next generation of leaders to keep the legacy of community alive.

I look forward to working with you in the future, to bring more impactful programs to our community. Thank you for your dedication and support in making this endeavor a reality. It is through collective efforts that we create a stronger and more vibrant community.

All My Best,

Assemblywoman
District 18