



FULL BOARD/EXECUTIVE COMMITTEE MEETING

April 24, 2019 at 6 p.m.
NUMC – 19th Floor Board Room

MINUTES

I. Call to Order *Chairman George J. Tsunis, Esq.*

Chairman George J. Tsunis, Esq. noted that a quorum of the Board of Directors was present. The meeting was called to order at 6:20 p.m.

II. Report of the Chairman

Chairman George J. Tsunis, Esq. opened by saying he was going out of order in the agenda because of time constraints. He opened the floor for public comments, but there was none so he closed the forum.

Chairman Tsunis welcomed the new Chief Executive Officer, Winifred B. Mack. He spoke about the Town Hall meetings that she had scheduled for May 13 and 15 at the hospital and A. Holly Patterson to meet everyone. He also welcomed new board member, John Sardelis. He then went on to talk about the 2019 NUMC Gala at the Crest Hollow Country Club which is being held on June 18, 2019. Following his remarks, Chairman Tsunis introduced Winifred B. Mack, and turned the floor over to her.

III. Report by Chief Executive Officer

The Chief Executive Officer, Winifred B. Mack, gave an update of the seven days that she has been at the hospital. During that time she toured the hospital and A. Holly Patterson and interacted with staff. She has also scheduled three town hall meetings at Nassau University Medical Center (NUMC) and three more at A. Holly Patterson to meet employees and answer questions. She had her first Administrative Leadership Meeting and will hold weekly team meetings. She will also schedule one on one meetings with Chairs and administrative leaders. Ms. Mack went on to state that she had participated in the Nassau County EOC drill and has identified some improvements which will be made in the following week. She has also put into place meetings.

between Chairs and nurses every morning so that everyone is on the same page regarding the patients. The benches in the front of the building have been painted at her instruction. Ms. Mack assisted in the winding down of the café and created an all user distribution list with IT to enhance communication among employees. She also updated the screen savers. She remarked on the wonderful reception from staff and stated that since she started her nursing career at NUMC, she is excited to be back and make a difference.

IV. Report by Chief Financial Officer

The Chief Financial Officer, John Maher, directed everyone's attention to the financial statements. The total operating loss is \$13.6 million. This was consistent with prior years. John Maher explained that the original budget needed to be adjusted for changes in rate structure and some changes at NUMC. The total revised deficit is about \$25 million. Steven Cohn asked what was the most significant reason for the revision, and John Maher explained that this was due to revenue cycle. He also stated that this is consistent with past years. Steven Cohn wanted to know how it was consistent if money was lost. John Maher said that "pull out" grants received from the state are used for the numbers.

V. Corporate Action

Revised 2019 Budget: A motion was passed unanimously to accept and approve the revised 2019 budget.

Exhibit A: The next item on the agenda was the approval of contracts presented by Megan Ryan, Esq. She stated that the Board packets were the same as those previously sent to Board members and that the only new contract was one for Innovare which was revenue generating. The Board had no issue. Steven Cohn questioned the amount of the contract (\$250,280.14) labeled resolution 083-19, and John Maher explained that it was a contract affiliated with individuals who were being paid for earned services. A motion was made to approve contracts listed as **Exhibit A** 065-19 to 105-19 and it was unanimously approved.

Exhibit B: Chairman George Tsunis introduced **Exhibit B** - the sale of the Roosevelt property in the amount of \$4,725,000.00 to the Long Island Federally Qualified Health Center (LIFQHC). A discussion by the board was held and David Nemiroff, the Executive Director of the LIFQHC, was asked questions regarding the locations of the clinics. Chairman Tsunis requested that he present a summary of the LIFQHC at the June 13, 2019 NHCC board meeting. Motion to execute a contract of sale was passed unanimously.

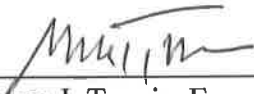
Exhibit C was presented and read to the Board and a motion to install the 2019 officers of the corporation was passed unanimously.

Linda Reed, Chair of MPAC, brought a motion to approve the April 24, 2019 MPAC minutes and it was passed unanimously.

VI. Motion to Adjourn

Chairman George J. Tsunis, Esq.

A motion to go into Executive Session was approved, and the Board met in executive session at 7:10 pm for the purposes of discussing a personnel and financial matters. The Board came out of executive session at 7:53 p.m. and adjourned the meeting at that time.



George J. Tsunis, Esq., Chairman
Board of Directors, NHCC

FOR YOUR CONSIDERATION

The NHCCC Board of Directors hereby approves the revised 2019 budget.

Exhibit A

Motion to approve the Chief Executive Officer or her designee to negotiate and execute the following contracts designated as Resolutions 065-19 through 104-19:

065-19 (LD200 3913) Medicus Healthcare Solutions, LLC to provide locum tenens physician staffing for NUMC and NCCC in an amount not to exceed \$400,000. The anticipated effective date shall be May 1, 2019 and the term shall be nine (9) months.

066-19 (LD200 3914) Medicus Healthcare Solutions, LLC to provide locum tenens intensive/pulmonary patient care coverage for NUMC in an amount not to exceed \$500,000. The anticipated effective date shall be May 1, 2019 and the term shall be six (6) months.

067-19 (LD200 3873) POMCO to provide claims administration services for Workers Compensation for past, current, and future employee injuries in an amount not to exceed \$200,000. The anticipated effective date shall be May 1, 2019 and the term shall be six (6) months.

068-19 (LD200 3839) St. John's University to help NUMC satisfy the ACS trauma requirement of collaborating with a Basic Science Lab in an amount not to exceed \$15,000. The anticipated effective date shall be October 15, 2019 and the term shall be one (1) year.

069-19 (LD200 3901) Quality Healthcare Management, Inc. to increase the contract cap amount in an amount not to exceed \$500,000 to pay for laboratory services for patients at NCCC for a term not to exceed on year.

070-19 (LD200 3909) HMM CPAs to increase the contract cap amount by \$15,000 for additional consulting services related to a third party year end reconciliation, bad debt, and A/R analysis. The anticipated effective date shall be March 1, 2019 and the term shall be one (1) year.

071-19 (LD200 3928) CompHealth to provide neonatal ICU physician coverage in an amount not to exceed \$49,500. The anticipated effective date shall be April 1, 2019 and the term shall be one (1) year.

072-19 (LD200 3935) Avant-Garde Performance Improvement, LLC to provide trauma consulting services in preparation of the May 2020 Trauma Verification Survey in an amount not to exceed \$80,000. The anticipated effective date shall be May 1, 2019 and the term shall be thirteen (13) months.

073-19 (LD200 3916) NYU Winthrop Hospital to send four rheumatology fellows to rotate at NUMC for 3 months each in an amount not to exceed \$75,300. The anticipated effective date shall be July 1, 2019 and the term shall be one (1) year.

074-19 (LD200 3926) Medaptus to provide an application that manages charge capture and IDC-10 coding for facility and professional billing in an amount not to exceed \$58,600. The anticipated effective date shall be April 1, 2019 and the term shall be six (6) months.

075-19 (LD200 3927) Newport Credentialing to perform comprehensive physician and allied enrollment into the government and managed care plans in an amount not to exceed \$270,500. The anticipated effective date shall be May 1, 2019 and the term shall be three (3) years.

076-19 (LD200 3918) Northwell LIJ Autopsy Services to perform autopsy services at Northwell LIJ in an amount not to exceed \$68,800. The anticipated effective date shall be February 1, 2019 and the term shall be two (2) years.

077-19 (LD200 3937) Roman Catholic Diocese of Rockville Center to provide pastoral care to patients, families, and staff in an amount not to exceed \$634,240. The anticipated effective date shall be January 1, 2019 and the term shall be four (4) years.

078-19 (LD200 3938) New York Board of Rabbis to provide pastoral and spiritual care to Jewish patients, families, and staff in an amount not to exceed \$99,424. The anticipated effective date shall be January 1, 2019 and the term shall be four (4) years.

079-19 (LD200 3939) Nassau Interfaith Chaplains, Inc. to provide pastoral and spiritual care to patients, families, and staff in an amount not to exceed \$366,240. The anticipated effective date shall be January 1, 2019 and the term shall be four (4) years.

080-19 (LD200 3940) First Financial Corporate Leasing, LLC to lease the Hill Rom nurse call system to NUMC in an amount not to exceed \$549,473.48. This resolution shall replace resolution 018-2017. The anticipated effective date shall be April 15, 2019 and the term shall be four (4) years.

081-19 (LD200 3941) Sunquest to provide software and software support to the lab in an amount not to exceed \$2,808,164. The anticipated effective date shall be April 1, 2019 and the term shall be three (3) years.

082-19 (LD200 3936) Sapphire Software Services to provide IRIS, an outpatient management and tracking application which operates across several sites while providing a single conduit for tracking activities related to patient referrals between key entities in an amount not to exceed \$300,000. The anticipated effective date shall be May 1, 2019 and the term shall be one (1) year.

083-19 (LD200 3886) to reimburse Neuroaxis Neurological Associates, PC (NNA) for the professional fees that it paid to the two physicians who left NUMC and the NNA practice in an amount not to exceed \$250,280.14. The anticipated effective date shall be March 1, 2019 and the term shall be three (3) months.

Contracts with no additional costs to NHCC

084-19 (LD200 3855) SUNY Farmingdale State College to send students from the Farmingdale State College's Science, Technology & Society Program for internships in healthcare administration at NUMC. There are no fees associated with this contract and no money will be exchanged. The anticipated effective date shall be June 1, 2019 and the term shall be one (1) year.

085-19 (LD200 3877) Hofstra University to send physician assistant students to train in several NUMC departments. There are no fees associated with this contract and no money will be exchanged. The anticipated effective date shall be July 1, 2019 and the term shall be five (5) years.

086-19 (LD200 3874) Long Island University to send physician assistant students to train in several NUMC departments. There are no fees associated with this contract and no money will be exchanged. The anticipated effective date shall be July 1, 2019 and the term shall be five (5) years.

087-19 (LD200 3869) Northwell Health to host NUMC Cardiology Fellows in a rotation to the Northwell Southside Hospital's cardiac catheterization lab, the cardiothoracic surgery OR, and the cardiothoracic ICU. There are no fees associated with this contract and no money will be exchanged. The anticipated effective date shall be June 1, 2019 and the term shall be five (5) years.

088-19 (LD200 3868) Northwell Health to host two fellows from each training year of the NUMC Cardiology Fellowship at the Northwell Health's Huntington Hospital for rotations in electrophysiology and cardiac catheterization. There are no fees associated with this contract and no money will be exchanged. The anticipated effective date shall be June 1, 2019 and the term shall be five (5) years.

089-19 (LD200 3867) Northwell Health to host two fellows from NUMC's Cardiology fellowship program at Northwell's NS/LIJ Medical center for a 2-week rotation. There are no fees associated with this contract and no money will be

exchanged. The anticipated effective date shall be June 1, 2019 and the term shall be five (5) years.

090-19 (LD200 3865) SUNY Stony Brook to host one NUMC Nephrology Fellow at SUNY Stony Brook for renal transplant training for a one month rotation period, one rotation per year per fellow, with a renal transplant continuity clinic on specific additional Fridays. There are no fees associated with this contract and no money will be exchanged. The anticipated effective date shall be March 1, 2019 and the term shall be five (5) years.

091-19 (LD200 3864) Northwell Health to send two residents from Northwell Health's Forest Hills Podiatry program to NUMC for a one month rotation. There are no fees associated with this contract and no money will be exchanged. The anticipated effective date shall be April 1, 2019 and the term shall be two (2) years.

092-19 (LD200 3858) Mercy Medical Center to provide residents from NUMC's Independent and Integrated Plastic Surgery Programs with a multi-faceted clinical experience that includes pre-operative planning, surgical time in the operating room, and post-operative care. There are no fees associated with this contract and no money will be exchanged. The anticipated effective date shall be April 1, 2019 and the term shall be five (5) years.

093-19 (LD200 3767) St. Joseph's Hospital to provide residents from NUMC's Integrated Plastic Surgery program with a multi-faceted clinical experience that includes pre-operative planning, surgical time in the operating room, and post-operative care. There are no fees associated with this contract and no money will be exchanged. The anticipated effective date shall be December 1, 2018 and the term shall be five (5) years.

094-19 (LD200 3888) NYU Winthrop Hospital to host one PGY-3 NUMC Oral surgery resident for a 3-month rotation in plastic and craniofacial surgery. There are no fees associated with this contract and no money will be exchanged. The anticipated effective date shall be May 1, 2019 and the term shall be five (5) years.

095-19 (LD200 3922) Total Orthopaedics and Sports Medicine to host NUMC orthopedic residents in rotations to the various Total Healthcare office locations to train in sports medicine and on the hand service. There are no fees associated with

this contract and no money will be exchanged. The anticipated effective date shall be June 1, 2019 and the term shall be three (3) years.

096-19 (LD200 3921) SUNY Stony Brook to host 4th year NUMC orthopedic surgery residents for a 3-month pediatric orthopedic rotation. There are no fees associated with this contract and no money will be exchanged. The anticipated effective date shall be July 1, 2019 and the term shall be four (4) years.

097-19 (LD200 3917) Good Samaritan Hospital Medical Center to provide residents from NUMC's Orthopedic surgery residency program with a multi-faceted clinical experience that includes pre-operative planning, surgical time in the operating room, and post-operative care. There are no fees associated with this contract and no money will be exchanged. The anticipated effective date shall be July 1, 2019 and the term shall be three (3) years.

098-19 (LD200 3915) Memorial Hospital for Cancer and Allied Diseases to host two PGY-4 residents from the NUMC Orthopedic residency for a one-month rotation in Orthopedic Oncology each academic year. There are no fees associated with this contract and no money will be exchanged. The anticipated effective date shall be July 1, 2019 and the term shall be five (5) years.

Revenue Generating Contracts

099-19 (LD20 3924) NYS OASAS via Nassau County to aid NUMC with heroin and opioid addiction treatment including detox and rehab to improve quality of life and reduce likelihood of relapses in an amount that shall generate \$200,000. The anticipated effective date shall be January 1, 2019 and the term shall be one (1) year.

100-19 (LD200 3923) Nassau County on behalf of Nassau County Department of Human Services, Office of Mental Health, Chemical Dependency and Developmental Services to provide a grant to NUMC in an amount that shall generate \$1,173,539. The anticipated effective date shall be January 1, 2019 and the term shall be one (1) year.

101-19 (LD200 3934) Touro College of Osteopathic Medicine to send medical students to train at NUMC in 3rd year clerkships and 4th year electives in an amount that shall generate \$3,700. The anticipated effective date shall be August 1, 2019 and the term shall be two (2) years.

102-19 (LD200 3932) County of Nassau Medical Examiner to extend and amend the test price list for lab work from the Nassau County Medical Examiner's office for two(2) years in an amount that will generate \$10,000. The anticipated effective date shall be July 1, 2019 and the term shall be two (2) years.

103-19 (LD 200 to be submitted) A concession agreement with Innovare Medical Media LLC for an initial term of 5 years and an option to renew for two additional 5 year periods (total of 15 years). Innovare will provide equipment for electronic medical messaging and advertising.

Purchasing

104-19 Baxter Healthcare Corporation to provide various medical supplies in an amount not to exceed \$978,000. The anticipated effective date shall be April 1, 2019 and the term shall be three (3) years.

FOR YOUR CONSIDERATION

(Purchase/Lease)

105-19: The NHCC Board of Directors authorizes the Chief Executive Officer to execute a lease for a portable MRI machine for a term of twelve months in an amount not to exceed \$365,000.00 as follows: \$312,000.00 to Absolute Medical and \$53,000.00 for installation costs.

Exhibit B

FOR YOUR CONSIDERATION

The NHCC Board of Directors hereby authorizes the NHCC CEO or its designee to execute a contract of sale for the purchase of real property located at 380 Nassau Road, Roosevelt, New York, Section 55, Block 435, Lots 1018-1023 (inclusive) on the Nassau County Tax Map with our Co-Employer and current tenant Long Island Federally Qualified Health Center (“LIFQHC”) with a purchase price of FOUR MILLION SEVEN HUNDRED and TWENTY FIVE THOUSAND DOLLARS (\$4,725,00.00) and a closing to occur on or about June 1, 2019 with the requisite approval of the Nassau County Executive.

EXHIBIT C

Annual Installation of Corporate Officers

1. Chairman George J. Tsunis, Esq.
2. Vice Chairman Michael DeLuca, MPA
3. Chief Executive Officer/Chief Administrative Officer Winifred Mack, RN, MPA
4. Chief Financial Officer/Treasurer/Executive Vice President John Maher, MPH
5. Chief Legal Officer/Secretary/Executive Vice President Megan C. Ryan, Esq.
6. Chief Medical Officer/Executive Vice President for Medical Affairs ... Anthony Boutin, M.D.,
..... FACEP, FAAEM
7. Chief Nursing Officer/Executive Vice President Kathy Skarka, RN MSN, CNA
8. Executive Vice President for Human Resources Maureen Roarty
9. Executive Vice President for Extended Care Robert S. Heatley
10. Executive Vice President for Quality Management Felice Jones-Lee