

QUESTIONS SUBMITTED IN RESPONSE TO RFP 2019-004 – COFFEE SHOP RESTAURANT CONSTRUCTION, OPERATION AND MANAGEMENT

1. *Who is responsible for the costs associated with the replacement/refurbishment of the hood, ventilation and ansul systems?

*Was there a hood system in the old coffee shop? And is it currently working?

A. Proposals may include vendor suggestions.

2. *Who would be responsible for leading the replacement/refurbishment/design of the hood, ventilation and ansul systems project?

A. Proposals may include vendor suggestions.

3. *Who would be the lead point of contact with the Fire Marshall?

A. The selected vendor will be the lead point of contact with the Fire Marshall. The vendor must provide NHCC with reports regarding such contact.

4. *Is the past existing footprint going to remain the same for the future?

A. Yes

5. *Is NHCC looking for the vendor to invest dollars in the restaurant/coffee shop including kitchen, server and dining area? If so, what is the expectation in terms of dollars? If NHCC is making the investment, what is their budget?

A. Yes. NHCC is open to all proposals from vendors.

6. *Does NHCC have past experience in the coffee shop with providing a 10% discount for employees while guests do not get discounted – that's sticky? Product pricing flexibility?

A. Employee discounts are favorable. All employees have badges that are easily recognizable.

7. *Is there a larger Employee café on site and if so what is the pricing; what are the hours?

A. Yes, there is an employee only cafeteria at NUMC with limited hours that vary.

8. *Do you have current drawings with specs?

*Restaurant is said to be located on main level and looking at the Plain view pdf, it looks like the restaurant is around 25 ft * 46 ft. Could you let us know if this is the approximate size of the restaurant and also the seating capacity?

A. Please see attached for the square footage of each room within the coffee shop space. Based off recent layout of space, the shop will comfortably sit about 46 people.

8. *The RFP has this new location being open 98 hours per week. Is that what's happening currently or what was happening most recently with the previous vendor?

*What would the Coffee Shop/Restaurant timings be?

A. NHCC is seeking 98 hours/week but open to all proposals.

9. *Does NHCC have any sales records from the previous coffee shop?

A. NHCC will review all submitted proposals. NHCC cannot disclose previous sales records.

10. *How soon can we go to see the space in question? Also; it looks like they are self-op and all the in-patient business and employee café will stay with them.

*Can we visit the Medical Center to have a look at the restaurant?

A. There was a preconference for viewing of the space on Thursday, July 23, 2019 at 1:00 p.m. If you were unable to attend and would like to tour the space, please contact Karen Munkenbeck to schedule a time.

11. *What was the foot traffic in the coffee shop before it closed?

A. The coffee shop is located in prime area near major entrances, pharmacy, bank, and elevators.

12. *Is this a union or non-union contract?

A. Not pertinent to the RFP.

13. *Is there a royalty agreement that we need to undergo?

A. Question is unclear.

14. *What would be the rent and various expenses occurred in all the utilities.

A. Part of vendor to consider and propose.