# MINUTES OF THE PUBLIC SESSION OF THE NUHEALTH BOARD OF DIRECTORS' MEETING HELD ON NOVEMBER 22, 2010

#### Directors Present

\* Craig Vincent Rizzo, Esq., Chair Stephen A. Antaki, CPA Stephen H. Ashinoff, OD Leonard A. Benedict, MD, MPH Joseph Capobianco, Esq. \*Lawrence E. Elovich, Esq. \*Bradley L. Gerstman, Esq. \*Rosemarie Guercia, MD Jemma Marie-Hanson, RN \*Neal S. Kaplan, Esq. Greg-Patric Martello, Esq. \*George W. Miner, MD, MBA Asif M. Rehman, MD \*Frank J. Saracino, EdD

Non-Voting Directors Present
Arthur A. Gianelli, President/CEO
Tierre Jeanne-Porter, Esg.

### Hospital Administration

Gary E. Bie, EVP/CFO
Reginald Bullock, Esq., General Counsel
James Senterfitt, EVP for Ambulatory Care and Business
Development
Larry Slatky, EVP Operations
Kathy Skarka, EVP for Patient Care Services
Steven J. Walerstein, MD, FACP,SVP Medical Affairs
Joan A.Soffel, Assistant to the Board/CEO

Not Present
Steven Cohn, Esq.
Louisa Mae Fennell

#### \*Executive Committee Members

- 1. Craig Vincent Rizzo, Chair, Board of Directors of the Nassau Health Care Corporation, noted the presence of a quorum. The meeting was opened at 9:10 a.m.
- 2. <u>Adoption of Minutes</u>. Upon a motion made and duly seconded, the September 27, 2010 and October 4, 2010 minutes of the Board of Directors meetings were unanimously approved.
- 3. Report of the Chairman. Mr. Rizzo reported that as Chair of the Board of Directors, and having gone through a lot of explanation on clinical integration, the Board decided to hire a third-party consultant to help advise the Board. The consultants are here today to discuss the progress made and recommendations.
  - Mr. Rizzo congratulated Paul Tonna who was nominated as the Chairman of Board of the NuHealth Foundation. He is a very talented individual with many contacts throughout Long Island and has served the Foundation Board extremely well in the past as evidenced by his involvement in the Golf event.
- 4. Report of the President/CEO. Mr. Gianelli presented "The Long Island FQHC: A Case Study" to the Board. Mr. Gianelli recently gave his presentation at the annual National Association of Public Hospitals as well. Mr. Gianelli will be asking the Board to approve a contract in regard to the LIFQHC, Inc. and discussing look-alike FQHC and FQHC "grantee status". Nassau County has 33 federally designated medically underserved areas which is our primary care area. An analysis of population is mostly White, African American and Hispanic, with a growing Hispanic population. NuHealth's primary service area has the highest incidence of Ambulatory sensitive admissions in Nassau County with a strong primary care outpatient connectivity. NuHealth and the FQHC's are the main outpatient providers for Medicaid recipients with 70% Medicaid and self-pay with about 50% of ambulatory visits in the County. A Federally Qualified Health Center (FQHC) can be one of two things: an entity that receives a grant under Section 330 of the Public Health Services Act as a "Grantee" or an entity determined by the Secretary of Health and Human Services, based on the recommendation of the Health Resources and Services Administration (HRSA)

to meet requirements to receive funding without actually receiving a grant or "Look-Alike" FQHC. Grantee benefits include access to federal grants, access to federal loan guarantees (to develop and operate majority-owed manage care network or plans), access to grant support and loans (for capital improvement) and access to federal Tort claims Act coverage (in lieu of malpractice insurance). FQHC benefits for Grantees and Look-Alikes include low/no cost pharmaceutical programs (340B), cost-based reimbursement for Medicaid and Medicare services; State Medicaid agencies outstation Medicaid eligibility workers; reimbursement by Medicare for "first dollar" of services rendered to Medicare beneficiaries (deductible waived), safe harbor under anti-kickback statutes for waiver of co-payments; and access to providers through the National Health Service Corps. All look-alikes must meet Section 330 governance requirements or one of three options: private, charitable, tax exempt non-profit organization; public entity or public entity with co-applicant. NuHealth is going with a public entity with co-applicant. The requirements are to meet Section 330 governance requirements; provide care in federally designated medically underserved areas; not be owned, controlled or operated by another entity; and be operational and provide primary care services at the time of application submission. Governance requirements include: all FQHC Boards of Directors must have a majority of consumer members; non consumer members should be selected from professional fields such as legal, financial, health care and social services; and must have between 9 and 25 members. Diana Coleman is the Chair of that Board. Look-Alike designation must have approval by HRSA. Required authorities of the Co-Applicant Board must include: adoption of health center policies, approval of the annual budget, appoint the executive director, approval of the application for subsequent grants or FQHC recertification; assurance that the health center is operating in compliance with applicable federal, state and local laws and regulations, and evaluation of the health center activities. HRS does not required that these authorities be exercised solely by the co-applicant board, the public entity may share in the exercise of these authorities, and however a pure consensus approach is not acceptable. The public entity may can retain personnel policies and procedures (including dismissal procedures, salaries), developing financial and operational management systems, and long range strategic planning. In NuHealth's agreement it would retain fiscal controls, budgets, financial affairs, and be responsible for day to day operations. NuHealth needs to receive approval of the Certificate of Need, establish the co-application, apply to HRSA and receive approval from HRSA.

What is before the Board today is to take the next step and partner with a group, Hudson River HealthCare, Inc. The group runs 13 health center sites. NuHealth is looking to establish a sub-recipient relationship to obtain full benefits of a "grantee" and to secure additional funding down the line through their auspices, and to jump start to compete as a grantee for 95% instead of 5% of those funds. Some issues are that HRSA approval would have to be secured through the "change in scope", HRSA requires a break-even profoma, and HRH would be accountable for the expenditure of its grant funds, with some level of oversight by HRH would be reasonably expected. As Drs. Guercia and Ashinoff know the reality is that the centers are already doing good work in providing care to the population but are limited in their structure. HRHC fair better with their structure to run the centers and we could leverage their back office services. HRHC is about to enter into an affiliation with NSLIJ in the Queens area.

5. Report of the Medical Professional Affairs Committee and Medical Director. Dr. Miner reported that the Medical and Professional Affairs Committee did not meet this month. He asked Dr. Walerstein to give a brief update on Academic Affairs. Dr. Walerstein noted that it is a requirement of the Academic Counsel who supervises resident training to regularly report to the Board of Directors. Dean Robert Yost will report on the annual update. There are 266 residents in 20 sponsored programs that includes undergraduate medical education with Stony Brook, NYCOM, AUC, allied health programs, physician assistants, social workers, pharmacists and continuing medical education. GMEC activities include resident

supervision, responsibilities, evaluations, duty hour standards, participation in patient safety and quality of care education. GMEC oversight responsibilities include: compliance with ACGME institutional and common program requirements, letters of reports, approval of new program directors and program changes, oversee action plans in response to citations, review annual reports of programs and conduct internal reviews of programs.

Duty-Hour standards makes patient safety paramount. The current standards are that residents may only work 80 hours per week, average over 4 weeks, with a maximum of 24 hours per shift with 3 additional hours for transition. New rules are that first year residents must not exceed 16 hours of consecutive duty. There must be "strategic napping, especially after 16 hours of continuous duty and between the hours of 10 p.m. and 8:00 a.m. is strongly encouraged. Academic Affairs and GMEC are working with programs to identify resources needed to comply with the revision to the standards. Mr. Yost noted that there has been a progress in the reduction of citations. Some new programs for 2011 are child and adolescent psychiatry and psychosomatic medicine. In osteopathy new programs will include physical medicine and rehabilitation, general psychiatry and internal medicine. There is also a dental program that includes general, oral and maxiofacial programs that are fully accredited. Some programs have been challenging and may be withdrawn such as anesthesiology, oncology and pathology. RRC site visits are coming up soon for endocrinology, ob/gyn and ophthalmology. The last institutional site visit was in October 2009 when NuHealth was awarded full accreditation with a four year cycle in visits and for five years NuHealth received the highest you can get with another visit not scheduled until 2013. Academic Affairs also receives resident feedback on programs and those numbers have increased modestly over the last two years. Hofstra University opens in 2011. NuHealth has an agreement with the American University of the Caribbean with financial support to hire Academic Affairs staff, renovate the library, amphitheater, classrooms, Room 107 and the Academic Affairs office. There is a continued affiliation with Stony Brook and NYCOM and interest in NuHealth as training sites for medical students grow.

6. Report of the Finance Committee. Mr. Elovich, Chair of the committee, reported that the committee met on November 16, 2010. The committee had a very long and arduous contract meeting with over 40 contracts for review. Because of the length of the meeting, the committee was unable to deal with all of the contracts. The Board is being asked to only approve those contracts that were reviewed and included on the Contract Exhibit contained in their Board packets. Mr. Elovich has been assured by administration that the committee will not receive 40 contracts at future sessions. Regarding the Hudson River Healthcare Inc. contract, approval is only to give administration the opportunity to exercise this grant with is time sensitive. Mr. Gianelli will come back to the Board with more information regarding financials involvement with HRHC. Upon a motion made, duly seconded and unanimously approved, the Board of Directors unanimously adopted the Resolution Approving Finance Committee Recommendations, dated November 16, 2010, as set forth in the attached. Master Resolution M-248- 2010.

Mr. Bie reported that on \$46.6 million in revenue, the Corporation reported a loss of \$741 thousand on a budgeted loss of \$603 thousand. Two issues are the Revenue Anticipation Note and IGT payments of \$120 million that were held up during the first half of 2010. The Revenue Anticipation Note (RAN) of \$50 million is due back on 12/1/2010. The IGT payment of \$49 million (federal share) received in October will be used to pay back the RAN on 12/1/2010. Mr. Gianelli noted that NuHealth has the highest Moody's ratings. Mr. Bie noted that the Corporation was able to obtain its own loan without the County's guarantee. The remaining portion of the IGT (\$20 million at AHP and \$18 million at the hospital) should be received before 12/1/2010. Mr. Bie is working with the State and CMS to expedite that payment, if not, the funds must be entered in 2011. Mr. Gianelli noted that he received word from the Public Nursing Home that they approved two years of retroactive IGT payments for the nursing home, it is just a question of when those payments will be received. Mr. Bie

reported that if the Corporation made the pension payment by 12/15, it could receive a discount of \$250 thousand (on the \$26 million payment). Because of the uncertainty of the IGT payment, the Corporation decided not to take advantage of the discount and will make the normal payment in February.

- 7. Report of the Ambulatory Care, Managed Care and Community Physician Committee.

  Dr. Guercia, Chair of the committee, reported that the committee met on October 10, 2010.

  The electronic medical record is going well, there is a new telephone system for scheduling appointments and referrals to specialty care at NUMC. It is more efficient and saves considerable time for staff. The centers enrolled 908 patients as of September 30, 2010. Some of the staffing increased with an additional nurse and administrator, freeing up the nurse managers time for clinical activity, having a positive impact on the long wait times. The centers are still awaiting and additional dentist. Roosevelt/Freeport has not yet started dental services.
- 8. Report of the Extended Care and Assisted Living Facility Committee. Mr. Saracino, Chair of the committee reported that nursing home had a visit from the Department of Health from 11/4-11/0. The preliminary result of that visit report no harm to residents, no environmental issues, no dietary issues, and compliance standards were good. There were some minor items to be addressed by staff. The report is the result of a closing sit-down meeting and was compiled verbally. A written report is due in the next few days.
- 9. Report of the Facilities and Real Estate Development Committee. Mr. Gerstman, Chair of the committee reported that the committee met on October 14, 2010. The major modernization plan is ongoing over a number of years. The projects range from large to medium to small including renovation and updating certain areas into to compete for the future. The big picture is redevelopment and real estate that are more intensive and concentrate on how we will utilize the East Meadow and Uniondale campuses. The campus here at East Meadow will be a Village for Healthy Life with different components how on to use the space we have and acreage for a futuristic hospital community. The campus would include an ambulatory surgery center and medical resident housing. Negotiations have been initiated to develop a housing plan for the residents. The parking garage development has been RFP's using different options. The AHP campus will be a Senior Village. The plans include a replacement facility for AHP nursing home. Administration has successfully obtained an extension for the HUD loan guarantee until 1/17/2011. The Medicaid Assisted Living program is seeking certification from the DOH. The entire process of redeveloping that campus includes rezoning and is before the Town of Hempstead. There are eighteen ongoing projects over the past 2-3 years. This is the future of our hospital. Everyone is working very hard to make sure that are making all of the right choices now.

Mr. Gianelli noted that some of the redevelopment could be leveraged with an equity loan-lease or partners. Also the Corporation has secured the extension from HUD and they will review our application for grant finances for the nursing home, the cost will exceed \$100 million, with 90% of that reimbursed by the State of New York. The struggle we are having is not with HUD. Over the last two years there has been a deterioration of reimbursement for hospitals and nursing homes and the cost of public employees. The nursing home going forward changed financially over the last ten years. In 2001-2006 it received the most money, in 2007-2010 it was under a leadership that made money and helped to offset the loss at the hospital. The Board adopted the 2011 budget and it was noted that the nursing home is losing a few dollars. It is a significant swing in reimbursement and cost structure for employees. With respect to ambulatory surgery, United Surgical has identified a number of physicians in the community, approximately 8, we need 20. The Town of Hempstead will be considering the zoning issue in the first half of 2011. There will be 150 units for Medicaid Assisted Living in Uniondale, in addition to the 200 in Hempstead. Mr. Gianelli noted that the folks at AHP once again did an exceptional job in response to the DOH survey. If there

are any citations, they will be minor and hopefully they will continue to have a five out of five star rating.

10. Report of the Legal, Audit and Governance Committee. Stephen Antaki, CPA, Chair of the committee, reported that the between now and the middle of January, the new audit will take place. There is nothing new to report at this point.

# 11. Other Business.

Mr. Gianelli reminded the Board that NuHealth is hosting a retreat on December 6<sup>th</sup> and 7<sup>th</sup> at the Marriott in Uniondale. Invitees are the Board, department heads and leadership. The presenters will include Davis Willis from the Advisory Board, Dan Sisto from HANYS and Lynne Fagnani from NAPH. The second day will include staff and how we are addressing health reform.

12. <u>Public session</u>. Mr. Rizzo opened the meeting for public comment. There were no comments from the public.

# 13. Adjournment

Upon a motion, duly made and unanimously approved, the meeting was adjourned at 10:00 a.m. to Executive Session to discuss governance, performance improvement, collective bargaining, personnel matters, contract negotiations and litigation.

14. Report from Executive Session. Upon return to Public Session, the Board reported that the following actions were taken:

A motion was made by Brad Gertsman, duly seconded and unanimously adopted to allow the Health Strategies and Solutions consultant to further its discussions with other hospitals. Resolution No. 286-2010.

- 15. Close of Regular Meeting. Craig Vincent Rizzo, Chair, closed the meeting at 12:05 p.m.
- 16. The next regularly scheduled meeting is January in the Auditorium.

Approved:

Craig Vincent Rizzo, Chair

**Board of Directors** 

NuHealth

#### NUHEALTH BOARD OF DIRECTORS

#### RESOLUTION APPROVING FINANCE COMMITTEE RECOMMENDATIONS

Resolution No. M-248-2010

November 22, 2010

WHEREAS, by Resolution (No. 023-2007) of the Board of Directors of the Nassau Health Care Corporation, the Board of Directors delegated to its Finance Committee the responsibility for, among other things, overseeing and making recommendations to the Board regarding the Corporation's procurement and contracting policies; and

WHEREAS, there is attached to this Resolution a schedule **dated**, **November 16, 2010** (the "Schedule") of resolutions regarding transactions and/or procurement and contracting policies, which require action by the Board and which the Committee has reviewed, discussed and recommends be adopted;

NOW, THEREFORE,

BE IT RESOLVED, that the Board of Directors of the Nassau Health Care Corporation hereby approves and adopts the resolutions recommended by its Finance Committee as set forth in the attached Schedule, with no exceptions.

# NUHEALTH FINANCE AND CONTRACT COMMITTEE November 16, 2010 CONTRACTS EXHIBIT

Motions and Resolutions Requiring Action by the Board of Directors

\*Attorney for D&O Liability Insurance Review. Upon a motion made, seconded and unanimously approved, the Finance Committee recommends Board approval of hiring outside counsel for advisement to the Board of Directors regarding review of current D&O policy, present clinical affiliation proposal, evaluation and assistance in purchasing additional D&O insurance, advisement on application to AON to be chosen from a legal panel previously approved by the Board at approved and accepted rates. Resolution No. 236-2010.

\*Hudson River Health Care, Inc. [Multi-year contract]. Upon a motion made, seconded and unanimously approved, the Finance Committee recommends Board approval of a contract with Hudson River Health Care, Inc. This is a sub-recipient agreement between Section 330 Grantee Hudson River Health Care (HRH) and NHCC for HRH, as the 330 Grantee to award (or subgrant) a portion of its Section 330 Grant to NHCC as the sub-recipient in connection with the operation of the CHCs and Long Island FQHC, Inc. HRH will apply for Section 330 New Access Point grant funds on behalf of NHCC and LIFQHC (maximum award is \$650,000) and will budget 12% of the award to cover HRH management and compliance function role in connection with its grant and the sub-recipient arrangement. Start date to be determined. Contract will be for one year with four optional renewals. Resolution No. 237-2010. Mr. Elovich noted that a memo explaining this should be included in the Board packet. Mr. Elovich said that this is a general approval for the preliminary start up. Mr. Gianelli will meet again to hear their proposal and check with other entities and PCDC.

\*Triad Group, LLC. [Multi-year contract.]. Upon a motion made, seconded and unanimously approved, the Finance Committee recommends Board approval of a renewal of a current contract with Triad Group, LLC, a third party administrator for Worker's Compensation claims incurred by NuHealth in an amount not to exceed \$135,000 plus fees per year, total \$200,000 per year for the term 02/01/11-01/31/12. Resolution No. 238-2010.

\*New York Board of Rabbis. [Multi-year contract]. Upon a motion made, seconded and unanimously approved, the Finance Committee recommends Board approval of a renewal of a current contract with New York Board of Rabbis to provide pastoral care and spiritual support to patients, their families and NuHealth staff for those of Jewish faith in an amount of \$18,475 per year at NUMC; \$9,243 per year at AHP for a total of \$27,718 annually for a three-year total of \$83,154 for the term 01/01/11-12/31/13. Resolution No. 239-2010.

\*Roman Catholic Dioceses of Rockville Centre. [Multi-year contract]. Upon a motion made, seconded and unanimously approved, the Finance Committee recommends Board approval of a renewal of a current contract with Roman Catholic Dioceses of Rockville Centre to provide pastoral care and spiritual support to patients, their families and NuHealth staff for those of Catholic faith in an amount not to exceed \$110,898 per year at NUMC; \$27,718 per year at AHP for an annual total of \$136,616 for a three-year total of \$415,848 for the term 01/01/11-12/31/13. Resolution No. 240-2010.

\*Nassau Protestant Chaplain Services. . [Multi-year contract]. Upon a motion made, seconded and unanimously approved, the Finance Committee recommends Board approval of a renewal of a current contract with Nassau Protestant Chaplain Services to provide pastoral care and spiritual support to patients, their families and NuHealth staff for those of Protestant

faith in an amount of \$79,827 per year at NUMC; \$27,718 per year at AHP for a total of \$107,545 annually for a three-year total of \$322,635 for the term 01/01/11-12/31/13. Resolution No. 241-2010.

\*Irwin Contracting Inc. Upon a motion made, seconded and unanimously approved, the Finance Committee recommends Board approval of a contract with Irwin Contracting, Inc. to provide contracting services with respect to the renovation of the second floor of the S Building to create office space for the Academic Affairs Program in an amount not to exceed \$468,000 yearly total for the term 10/01/10-09/30/11. Resolution No. 242.2010.

\*SCC Group. Upon a motion made, seconded and unanimously approved, the Finance Committee recommends Board approval of an amendment of a current contract with SCC Group to provide construction management services for various projects at NUMC, amendment to add additional projects (PM&R project). No additional monies for the additional project. Current contract amount is \$232,500 with hourly wages of \$80-\$150 per hour for the term 04/15/10-04/14/11. Resolution No. 243-2010.

\*Ehasz Giacalone Architects PC. [Multi-year contract, amount exceeds \$250,000]. Upon a motion made, seconded and unanimously approved, the Finance Committee recommends Board approval of an amendment of a current contract with Ehasz Giacalone Architects PC to provide architectural and interior design services. Amendment to revise original scope of services and update allocation of funding. Amended projects: Veterans Clinic, Ambulatory Surgery, Labor & Delivery, PM&R, Eye Center, Med. ED and Lobby. Original contract approved \$700,000, no change in total amount of contract-allocations for each project reflect changes. Contract expires 12/31/11. Resolution No. 244-2010.

\*Cannon Deisgn. [Multi-year contract]. Upon a motion made, seconded and unanimously approved, the Finance Committee recommends Board approval of an amendment to a current contract with Cannon Design to provide architectural design services for ED project, extension of time of current contract to cover expected duration of project, no additional monies. Original contract expiration 12/31/10 extended to expire 12/31/11. Resolution No. 245-2010.

\*SMC Construction Corp. [Amount exceeds \$250,000]. Upon a motion made, seconded and unanimously approved, the Finance Committee recommends Board approval of a contract with SMS Construction Corp. to provide construction services with respect to the refurbishing of the 5<sup>th</sup> floor of the DCB for the PM&R program to improve patient rooms including painting and plastering of all walls and installation of new headwalls and flooring. Upgrade public areas for patient use in rehabilitation program and upgrade floor and finishes through the lobbies and floor in an amount not to exceed \$663,723 for project for the term 11/01/10-10/31/11. Resolution No. 246-2010.

\*Island Occupational Medical Resources. [Multi-year contract]. Upon a motion made, seconded and unanimously approved, the Finance Committee recommends Board approval of an amendment of a current contract with Island Occupational Medical Resources. NHCC will rent space from vendor so that we can provide cardiology services at site. Practice will provide 2 sessions a week. NHCC will bill for services at site in an amount of \$250.00 per session at 2 sessions a week = \$500.00 per week or \$2,000 per month = \$24,000 per year for the term 10/01/10-09/30/11. Resolution No. 247-2010.

#### Informational.

<u>Harris Beach PLLC</u>. Provides legal services with respect to real estate transactions and development of joint venture partnerships with respect to NHCC's campus development and expansion at Tier 1 Rates (budge \$50,000) for the term 09/30/10-09/29/11.

<u>Lawrence Worden Rainis & Brad.</u> Legal counsel for med-mal cases in accordance with third-party administrator at Tier 1 Rates (paid through captive account) for the term 09/10/10-09/09/11.

Nassau County Board of Cooperative Educational Services (BOCES). NHCC will provide occupational health medical services to employees at NC BOCES – will include respiratory exams, x-ray exams, complete physical exams, it testing for N95 masks in an amount not to exceed \$25,000 paid by NHCC for the term 10/01/10-09/30/11.

<u>Total Orthopedics and Sports Medicine LLC.</u> Amendment to offset lease agreement that grants NHCC option to use the space that Total Ortho occupies on 6<sup>th</sup> floor in exchange for an offset against rent paid by Total Ortho. Total Ortho pays NHCC \$3,583.33 per month to lease 6<sup>th</sup> floor space. NHCC will reduce the lease \$4,300 per year as an offset for the term 04/10/10-03/31/11.

<u>South Ocean Care LLC.</u> NHCC physician (R. Elkoustaf, MD) will provide ambulatory cardiology services at South Ocean Care site for 4-8 hours per week. Vendor will pay NHCC \$200 per hour, yearly total amount of \$76,800 for the term 10/01/10-09/30/11.

Rama Raju, MD. NHCC physician (R. Elkoustaf, MD) will provide ambulatory cardiology services at R. Raju's site for 4-8 hours per week. Vendor will pay NHCC \$200 per hour, yearly total amount of \$76,800 for the term 10/01/10-09/30/11.

Stony Brook University. Providing grant monies for services for medical monitoring of WTC responders, for research purposes only in an amount not to exceed \$430,451.00 (grant award to NHCC) for the term 07/01/10-06/30/11.

<u>Long Island FQHC Inc. (NHCC not-for-profit corporation that cooperates with NHCC's family health centers)</u>. NHCC will provide LIFQHC with administrative services in connection with LIFQHC's operations including management billing, bookkeeping and other non-clinical services. Amount to be determined for the term 12/01/10-11/30/15.

Nassau Medical Associates (affiliate company of NHCC known as NHCC Medical Faculty Practice Plan PC dba Nassau Medical Associates). NHCC will provide NMA with administrative services in connection with its operations, including management, billing, bookkeeping and other non-clinical services. Amount to be determined, NMA and NHCC will agree to establish an annual budget at the beginning of NMA's fiscal year which shall determine the fee for the management services (actual costs) provided by NHCC for the term 12/01/10-11/30/15.

Nassau County Department of Health. NC DOH will provide monies from a grant award for breast feeding program to be set up through IHD for WIC participants attending our clinics. Monies will be used to pay salaries of one FTE Coordinator and 10 part-time counselors in an amount of \$120,000 (grant award) for the term 10/01/10-09/30/11.

#### For approval by the CEO.

Quality Indicator Project. Provides license for the Value Based Purchasing Calculator with unlimited seats, live WebEx training for hospital leadership and key staff members addressing fundamentals of VBP and use of calculator, access to routine schedule of live VBP webinars and educational materials. The VBP calculator allows its users to determine how their hospital's payment is likely to be affected and model how incremental improvements at the measure level will affect scores and payment overall in an amount not to exceed \$9,450.00 for the term 01/01/11-12/31/11.

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<u>South Asian Council of Social Services</u>. Vendor will establish health fairs, community meetings, health education and health care literature and literacy for South Asian population in an amount not to exceed \$49,999 per year for the term 11/15/10-11/15/11.

<u>Bethany Brown.</u> Diabetes speaker at monthly lunch program at hospital. Provides education on healthy eating with respect to diabetes patients. One time speaking engagement scheduled for 9/23/10 in an amount not to exceed \$300 for the term 09/23/10-10/23/10.

Paulus Sokolowski & Sartor. Additional environmental testing required for purchase of property at 380 Nassau Road, Roosevelt-Phase 2 in an amount not to exceed \$26,000 additional, current contract amount is \$4,999 – total with addition \$30,999 for the term 03/01/09-04/30/10.

<u>Alan Barkan, MD</u>. Specialized surgeon to perform a limited number of cases at NUMC. Part of an accreditation process to become a Bariatric Surgery Center of Excellence in an amount not to exceed \$1500 per case, 6 month total \$37,500 for the term 12/01/10-05/31/11.

<u>Allcom Associates Inc.</u> Provide grantwriting service to prepare application to receive Title X funding to support family planning services at NuHealth in an amount not to exceed \$85 per hour – total \$10,000 for the term 10/04/10-11/04/10.

#### **Extensions not Requiring Additional Funds**

None.

Notice of Procurement Transactions Concluded Pursuant to Authority Delegated by <u>Board of Directors to President (or Designee) and Required to be Reported.</u>

None.

<sup>\*</sup>Requires approval of the Board of Directors

<sup>\*\*</sup>Standardization requires 3/5 (9 votes in favor) approval of Board of Directors.