

Answers to Questions Regarding RFP 011-2022: Hematology/Oncology Locum Tenens

1. Are staffing firms able to submit a response to this RFP? **Yes**
2. Is Nassau Heath Care Corporation seeking per diem, local or travel staff to fill their needs? **Vacation coverage, weekend call shifts, local is preferred**
3. Is Nassau Heath Care Corporation satisfied with the current provider (s) of services? **Somewhat. Current provider has limited provider availability**
4. Are we required to submit pricing for all titles included in the RFP? **Yes**
5. How many vendors is Nassau Heath Care Corporation planning on awarding? **1**
6. Has Nassau Heath Care Corporation contracted for temporary medical services in the past? **Yes**
7. If yes, what Nassau Heath Care Corporation charged per hour per title? **Currently, we charge by shift - \$3500/weekend call (8am-8am); \$2500/weekday call (4pm-8am); \$3500/weekday which includes clinic (8am-4pm) and call shift (4pm-8am).**
8. Who were/are the previous incumbent (s)? **Medicus**
9. How many vendors does Nassau Heath Care Corporation currently work with for temporary medical staffing? **The Oncology division currently works with 1 vendor.**
10. Is this RFP seeking new firms to add on to the current vendor panel or bring in completely new vendors? **New vendors**
11. How many estimated staff are expected to be utilized for this RFP? **As many as necessary.**
12. What is the volume of providers needed for this assignment? Approx. # of shifts need filled per month? **# of shifts will vary. Prefer 1-2 providers to maintain continuity of care, but will accept as many as necessary to cover open shifts.**
13. What is the onboarding process and how long does it take? Interview, credentialing, basic orientation on first day. **It can take 2-4 weeks.**
14. What is the interview process? **Interview with the Chief of HemOnc and the Chairman of the Dept. of Medicine if necessary. Interview can be done by phone or in person.**
15. How long is this assignment? **Ongoing**
16. How many vendors is the RFP going to be awarded to? **1**
17. Average patients per shift/day? **12-15 patients per shift/day**
18. Average call back hours for the weekend call shifts? **1-3hrs**
19. Type of EMR system? **Sunrise**
20. Will orientation before starting assignment be provided; if so, is this virtual or onsite? **Brief orientation the first day onsite.**
21. Is travel, lodging and MALP billable? **No**
22. Clarification on schedule: Are you looking for 1 provider to do the weekend call coverage and 1 provider for the vacation coverage? Or just 1 provider for both? **Preferably 1 provider for both, but will consider multiple providers if necessary to cover all open shifts.**
23. How far in advance will they let us know about vacation dates? **At least 1 month**
24. Only NY licensed candidates? **Yes**
25. Willing to Pay for travel and lodging? **No**
26. Local candidates only? **Preferred**
27. Board Certification-Double or triple boarded? **Board Certified**

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28. Is it a hematology heavy practice? Or how is it split between hematology and oncology patients? **About 60% Oncology and 40% Hematology**
29. EMR system? **Sunrise**
30. Support staff? What other staff will the locums be working with? **RNs, MA, clerical**
31. Patient volume? And how many new consults per day/week? **12-15 patients/day. 5-8 new patients per week.**
32. Credentialing timeframe? **3-4 weeks expedited**
33. Are the physicians required to be COVID Vaccinated? **Yes**
34. How many physicians currently service the contract? **1**
35. Who is the current contract holder? **Medicus**
36. What are the current incumbent bill rates? **\$3500/weekend call (8am-8am); \$2500/weekday call (4pm-8am); \$3500/weekday which includes clinic (8am-4pm) and call shift (4pm-8am)**
37. What was the current 2-year total Cost? **Last 18 months = \$472,128**
38. Why is this RFP being issued? **Looking to increase options and identify additional providers.**
39. Are you satisfied with the current vendors? If not, why not? **Somewhat. Easy to work with, but limited availability.**